

# Poised to deliver

Annual Report 2009-2010

- 02 Message from the Chairman
- 04 Message from Vice Chairman & Managing Director
- 06 Board of Directors
- **10** Directors' Report
- **15** Management Discussion & Analysis
- **19** Corporate Governance Report
- **35** Financial Statements Standalone
- 69 Financial Statements Consolidated

# **Poised to Deliver**

The last few years have presented challenges and opportunities.

Challenges that shook the world and took profits away from global businesses like ours. Opportunities that allowed us to dominate our space, increase efficiency, to challenge and change, to consolidate and grow.

At Essel Propack, we moulded the challenges into opportunities.

In 2009-2010, we turned around swiftly and surely. We reported a Net Profit of Rs. 599 million for the fifteen months period ending 31st March, 2010 against a loss of Rs. 883 million in the year 2008.

- We divested our medical devices business in 2009 to focus on growing our core tubing business globally.
- We are building strong customer relationships based on our reliable and superior delivery model.
- We are aggressively driving growth in Asia to significantly add volumes and build scale.
- We are adding depth and width to our America business.
- We have cut our Europe losses substantially.
- We are expanding our packaging solutions to pharmaceuticals and cosmetics, with innovative and new products.

We are working to improve our cost competitiveness and shrink the debt on our Balance Sheet.

We are now prepared to embark upon a steady growth trajectory, our focus on the quality of growth that enhances margins and return on capital.

We are a new Essel Propack.

With renewed vigour. With renewed focus. With fresh energy. With fresh aggression.

And a new world to cater to. A world where Asia will grow. And USA and Europe will stabilise.

A world where players who are cost conscious and close to the customer will enhance their market share and better their margins.

We look at the future with a lot of promise and confidence.

We feel that the next few years belong to companies like us that have a solid reputation with the customers, sound business model, high quality talent, state-of-theart technology and the right infrastructure.

Essel Propack is now poised.

Poised to grow.

**Poised to deliver** sustainable value to all our stakeholders.

# Message from <u>the Chairman</u>

"We turned around in 2009-2010. Our immediate goal is to reach our peak profitability level of 2006 and then to grow from thereon."

#### Dear Stakeholders,

The year 2009-2010 was a year of cautious optimism. After the financial crisis of 2008 that hit USA and Europe and threatened to plunge the world into a deep recession, 2009-2010 was a welcome change. Some order was restored, thanks to the quick response of almost every Government infusing liquidity and supporting the financial system from a chaotic collapse.



All the same, concerns still abound as even now, the developed world is struggling to bounce back. I personally feel the western world will take another few years to get back to decent growth. The good news is that the focus is now on Asia and on countries like India and China led by strong domestic consumption and industrial growth. Together, these two nations will drive global growth along with other emerging economies.

Backed by a solid foundation and sound business strategies, your Company showed its strength, character and resilience in these challenging times. Over the years, we have established ourselves as the largest producer of laminated tubes globally. We work closely with all our customers which include top global multinational companies. After reporting a loss in 2008, we were determined to turnaround and thanks to the single-minded dedication of our entire team, from the shop-floor workers to the top management, this became possible.

We have consolidated our operations in USA and Europe in consonance with the market reality. We have created a strong foundation for growth in the Asian markets like India and China, which are growing, to make sure that we will be a dominant supplier. We have also laid a lot of emphasis on maintaining strong relationships with our customers. This will help us to be more competitive and increase our global market share.

We are committed to profitable growth. We are aggressively expanding our packaging solutions to the value added pharmaceutical and cosmetics applications where technology and product innovation are key differentiators.

We turned around in 2009-2010. Our immediate goal is to reach our peak profitability level of 2006 and then to grow from thereon. We are proud of our perseverant past converting the market of aluminium tubes in India into laminated tubes and spreading our wings to straddle the globe as one of India's earliest MNCs. This legacy will continue to fuel our dream of dominating the global packaging scene in the years to come.

Before I conclude, I would like to express my gratitude to all the Board members for their guidance. I would like to thank everyone in our team for their commitment and dedication. I would also like to thank all our shareholders, our customers, all employees and bankers for believing in us and in our vision.

Yours sincerely, Subhash Chandra *Chairman* 

## Message from Vice Chairman & Managing Director

"We have emerged leaner and stronger. We are committed to push the horizons to grow and grow profitably. We are committed to better the return on the capital employed."

Dear All,

The year reflected a lot of what we intend to do over the next few years. In many ways, it was a preparatory year for the next leg of growth. The downtrend of 2008 and its impact on our business and profitability made us look within, before looking beyond. And 2009-2010 was a reflection of that insight. We set out a definitive agenda to turnaround and grow our volumes and revenue - consolidate our relationship with key customers in major markets, exit the medical devices business, rationalise our overall cost and improve finances. On each of the above fronts, our leadership team chalked out a time bound plan to achieve stretching targets.

The Europe losses which was one of the key causes of the 2008 setback, was slashed by downsizing the operations in UK and Poland. We pushed for further growth in the emerging markets of India and China, which are driven by strong domestic consumption. To strengthen our position in these markets, we took several initiatives including driving growth in the pharmaceutical and cosmetic categories. As a result, our sales to these categories has grown significantly and are set to grow further.

We cut our capital spend without sacrificing growth opportunities and worked on the roll-out of SAP globally to improve our operational efficiency. We analysed each element of the working capital and took steps to optimise the same. In the process we were able to release excess money locked in working capital. We enhanced our machine efficiencies. This helped us to meet growth opportunities without incurring new capital expenditure. We successfully implemented a global cost reduction program to save about USD 6 million. Borrowings were reduced by Rs. 1.9 billion to improve our debt equity to 1.1.

These strategic initiatives have already started to pay off from June quarter 2009 when we turned around.

The global packaging opportunity continues to be exciting. In the developed markets our innovation group is working towards offering eco-friendly tubes which are recyclable and use post consumer regrind materials. We see an opportunity to extend laminated tubes to newer product categories like hair colorant which are fast growing. Printing and high end decoration are other features where we can compete with adhesive labels. We have perfected technology to substitute bottles upto 500 ml capacity with tubes. In the emerging markets, we see a huge opportunity in the pharmaceutical and cosmetic product categories for which our extruded plastic tubes and plastic barrier laminated tubes are well placed. The opportunity to convert sachets into tubes is another big potential area in these markets.

We have divested the medical devices business in order to focus on our core packaging business. We are looking to increase our market share through new product development, value proposition and long term partnership with global customers.

We look at 2010-11 and beyond with a lot of optimism. The lessons have been learnt. We have emerged leaner and stronger. We are committed to push the horizons to grow and grow profitably. We are committed to better the return on the capital employed.

I would like to take this opportunity to express my gratitude to all our stakeholders, who have reposed their trust in us and extended their continuous support.

Best wishes and warm regards,

Ashok Kumar Goel Vice Chairman and Managing Director

# **Board of Directors**





Mr. Boman Moradian



Mr. Mukund M. Chitale



Mr. Ashok Kumar Goel Vice Chairman and Managing Director



# **Corporate Leadership Team**



Sitting Left to Right | Standing Left to Right M. R. Ramasamy M. K. Banerjee President - EAP & AMESA

R. Chandrasekhar President - Americas & Europe

A.V. Ganapathy Chief Financial Officer - Global

**Ashok Kumar Goel** Vice Chairman and Managing Director

**Evelyn Tweedlie** Vice President - Tubes & Laminates Business (Europe)

> **Aashay S. Khandwala** Vice President Legal & Company Secretary

Director - Creativity & Innovation (Global)

**Ted Sojourner** Vice President - Tubes & Laminates Business (Americas)

**Zoeb Adenwala** Chief Information Officer (Global)

**Dileep Joshi** Director - Human Capital (Global)

**Vinay Mokashi** Financial Controller (Global)

**Parag Chaturvedi** Head- Manufacturing Process Initiatives (Global)

**Shyam Kumar** Head - Purchase & Logistics (Global)

**Edward Luo Zhiyong** Vice President - Tubes & Laminates Business (EAP)

**Cherian K. Thomas** Whole Time Director & Chief Executive Officer - PIPL

### **Corporate Information**

#### **BOARD OF DIRECTORS**

Subhash Chandra Chairman

Davendra Ahuja\*

Tapan Mitra

K.V. Krishnamurthy

**Boman Moradian** 

**Mukund M. Chitale** 

#### **Ashok Kumar Goel**

Vice Chairman and Managing Director

#### Aashay S. Khandwala

Vice President - Legal and Company Secretary

#### **Auditors**

MGB & Co.

#### **Bankers**

Axis Bank Limited BNP Paribas DBS Bank Limited IDBI Bank Limited Punjab National Bank State Bank of India Standard Chartered Bank Yes Bank Limited

#### **Advocates & Solicitors**

ANS Law Associates

#### **Registered Office**

P.O. Vasind, Taluka - Shahapur, District - Thane, Maharashtra - 421 604, India.

#### **Corporate Office**

10th Floor, Times Tower, Kamala City, Senapati Bapat Marg, Lower Parel, Mumbai - 400 013, India. Tel.: +91-22-2481 9000 Fax: +91-22-2496 3137

#### **Units - India**

Cuddalore, Goa, Murbad, Nalagarh, Puducherry, Silvassa, Sitarganj (Uttarakhand), Vasind & Wada

#### **Units - Overseas**

China, Colombia, Egypt, Germany, Indonesia, Mexico, Philippines, Poland, Russia, UK and USA

#### Website

www.esselpropack.com

\*The Company and the Board of Directors condoles the unfortunate passing away of our Director, Mr. Davendra Ahuja on August 20, 2010.



### **Directors' Report**

#### То

The Members,

**Essel Propack Limited** 

Your Directors are pleased to present their Report on your Company's business operations along with the audited statement of accounts for the fifteen months period ended March 31, 2010.

As earlier communicated, in October 2009 it was decided to change the Accounting year of the Company to align with the Financial year (April – March). This would avoid duplication of time and efforts in preparing financial statements separately under the Companies Act, 1956 and the Income Tax Act, 1961. Consequently the Report and the Accounts presented here relate to the fifteen months period from January 1, 2009 to March 31, 2010. The figures for this accounting year are thus not comparable with those of the previous accounting year which covered a period of twelve months ending December 2008.

#### **Results of Operations**

#### **Consolidated Global results**

The key financials are set out below:

|  |  | (Rs. Million)                               |
|--|--|---|
|  | Period ended<br>31.03.2010<br>(Fifteen months) | Year ended<br>31.12.2008<br>(Twelve months) |
| Total Revenue (excluding<br>Excise duty) | 16941  | 12949                                       |
| PBDIT before exchange gain/ (loss)       | 3015   | 1841  |
| Exchange gain/(loss)                     | (7)  | (518)                                       |
| PBDIT after exchange gain/<br>(loss)     | 3008   | 1323  |
| Net Interest                             | (841)  | (619)                                       |
| Profit before Tax and exceptional items  | 732  | (497)                                       |
| Exceptional items                        | 302  | 12  |
| Тах                                      | (386)  | (346)                                       |
| Minority interest                        | (63)   | (60)  |
| Profit after Tax and Minority interest   | 599  | (883)                                       |

In a period challenged by recessionary pressures and cautious business environment, your Company staged a quick turnaround and posted a Net Profit of Rs 599 million against Net loss of Rs 883 million during the previous year.

Revenue for the period grew 31% over the previous year. The PBDIT before exchange gain/loss however grew much higher at 64% reflecting significant improvement in business profitability helped by pro-active material cost pass through, stringent operating cost reduction measures and significant curtailment of losses in the European business.

Interest cost increased 36% on account of higher borrowings necessitated by the losses of the previous year as well as higher interest rate in the aftermath of the global financial crisis of 2008. It has however shown significant reduction during the last quarter of the period following repayment of substantial debt, helped by divestment of the non-core Medical Devices Business.

The exceptional item for the period includes profit of Rs 314 million attributable to the divestment of Medical Devices Business by subsidiaries of your Company.

(Pc Million)

#### India standalone results

The summary results are set out below:

|  | (RS MIIIION)  |
|--|---|
| Period ended<br>31.03.2010<br>(Fifteen months) | Year ended<br>31.12.2008<br>(Twelve months)   |
| 4541   | 3548  |
| (3457)   | (2708)  |
| 1084   | 840   |
| (352)  | (261)   |
| (289)  | (206)   |
| 443  | 373   |
| (1)  | 12  |
| (97)   | (113)   |
| 345  | 272   |
|  |   |
| 73   | 55  |
| 26   | 14  |
|  | 31.03.2010<br>(Fifteen months)<br>4541<br>(3457)<br>1084<br>(352)<br>(289)<br>443<br>(1)<br>(97)<br>345<br>73 |

Your Company's Standalone total revenue for 15 months period grew 28% over the previous year (12 months), while the PBDIT grew 29% reflecting improved cost management. Sharp increase in the financial expenses was on account of higher short term interest rates and high level of debt. Through reduction achieved in working capital and advances, the Company's debt reduced significantly helping lower interest cost in the last quarter of the year. Your Company's plant in Nalagarh (Himachal Pradesh) ran to capacity during the period, helping optimize the tax holiday benefit and the tax cost. The net profit for the period thus grew 27% to Rs 345 million.

#### **Review of business and operations**

The packaging industry continues to play an important role in delivering fast moving consumer goods in an efficient and attractive manner to the ultimate consumer. Given this strong linkage to the FMCG sector, the plastic collapsible tubes and laminate industry has weathered the economic downturn caused by the financial crisis of 2008. The off-take for plastic extruded tubes in the developed markets of US and Europe has turned sluggish, however given the relatively minor presence of your Company in this product category, this is not expected to impede your Company in achieving its sales plans. The demand for plastic laminated tubes on the contrary holds strong in the developed markets and in fact is growing in the emerging markets.

#### India:

(Pc Million)

Your Company continues to lead the market for tubes in India. With rapidly increasing penetration of oral care and personal



care products helped by strong economic growth and increasing disposable income, your Company is faced with a growing demand for tubes from several FMCG customers in the country. In seizing the opportunity, your Company continues to pro-actively identify the changing needs of customers, develop tube solutions for varied applications and actively encourage conversion from conventional packaging solutions into tubes. Key initiatives include, new customer development in the pharmaceuticals and cosmetics categories. Besides continuing to grow its traditional product offering of laminated tubes for the oral care segment, your Company is now rapidly increasing its sale of plastic tubes targeted at the cosmetics segment.

#### **Subsidiary operations**

Your Company is a global player in tubing business with an active presence in eleven other countries through direct and step down subsidiaries. These subsidiaries are involved in the manufacture and marketing of tubes in the various countries. Your Company also has a wholly owned subsidiary in India focusing on manufacture and marketing of flexible packaging used in the packing of home care, personal care, food and pharmaceutical products. All these subsidiaries continue to work closely with customers and grow the business with product offerings relevant to their markets.

During the year, the subsidiaries in China, Egypt, Philippines and Latin America continued to perform well. Packaging India Private Limited, the Indian subsidiary engaged in flexible packaging business, increased its sales and profitability following the ramping up of its operations in its new unit at Uttarakhand and improvement in the gross margin.

The subsidiaries in the UK, Poland and Russia have significantly cut their losses (almost by 60%) compared to the previous year through several focused initiatives. The Polish subsidiary has added laminated tubes to its product offerings, targeting the local East European customers. All these units are actively developing new customers to ramp up their volumes and turn profitable. The plastic tubes subsidiary in the US posted loss as the off-take of a key customer fell short of the plan in the recessionary climate. The Company is working to develop new customers to be able to step up capacity utilization and achieve an early break even.

The subsidiaries in Venezuela and Nepal having ceased operations are in the process of winding up. During the year, the Nepal subsidiary carried out capital reduction and remitted Rs 20 million to the holding company.

Two of the Company's subsidiaries divested all of their shareholding in one of the Company's step down subsidiaries viz. Avalon Medical Services Pte. Ltd., Singapore, engaged in Medical Devices Business. Consequently, this step down subsidiary along with its various subsidiaries viz. Tacpro Inc, USA, Tactx Medical Inc, USA, Produxx Inc, USA, Catheter and Disposables Technology Inc, USA, Medical Engineering and Design Inc, USA have ceased to be Company's subsidiaries with effect from December 23, 2009. The consolidated financial results for the year therefore reflect the performance of these entities only until this date, and these entities are not included in the Consolidated Balance Sheet of the Company as on March 31, 2010. With this divestment, Essel Propack has exited its non-core medical devices business.

As per Section 212 of the Companies Act, 1956, the Company is required to attach the Directors' Report, Balance Sheet and Profit and Loss Account of its subsidiaries. Your Company had applied to the Government of India and obtained exemption from such attachment (vide letter no. 47/289/2010-CL-III dated 21/06/2010), since the Audited Consolidated financial statements are presented in the Annual report. Accordingly, the annual report does not contain the financial statements of these subsidiaries. The Company will make available the audited accounts and related information of the subsidiary companies, where applicable, upon request by any member of the Company. These documents will also be available for inspection by any member between 11.00 am to 1.00 pm at the Company's Registered office / Corporate office till the date of the 27th Annual General Meeting.

#### **Management Discussion and Analysis**

The Management Discussion and Analysis on the operations of the company is provided in a separate section of the Annual Report and forms part of the Directors' Report.

#### Dividend

Taking into account the profits reported, the overall need to maximize internal accruals as means to lower your Company's financial gearing and keeping in mind the interests of the small shareholders, your Directors recommend a dividend of 20% (Re.0.40 per share of Rs 2 each) for the 15 months period ended March 31, 2010 (previous year Re.0.30 per share of Rs 2 each). This will also help your Company to maintain its dividend paying record.

#### **Annual General Meeting**

Following the decision to change the accounting year as mentioned earlier in this Report, the Company has sought and received approval for extension of time from the Registrar of Companies, Mumbai for holding this 27th Annual General meeting of the Company upto September 30, 2010.

#### **Finance and Accounts**

In response to the economic downturn and as part of the turnaround strategy, your Company implemented a number of measures to reduce costs, improve asset productivity and conserve cash across its global operations. The debt profile was rationalized minimizing the short-term debt. Further helped by exit from the non-core Medical Devices Business, the debt in the Consolidated Balance Sheet of the Company has reduced by Rs 1.9 billion by end of the year.

During the year, your Company implemented SAP as its new ERP platform worldwide, replacing its existing financial accounting software. This has entailed the Company to cost the raw and packaging material inventories using "moving weighted average of prices" method instead of "FIFO" method followed earlier.

Effective January 1, 2009, your Company has adopted the amended provisions of 'AS-11' as per the Companies (Accounting Standards) Amendment Rules 2009 related to "Effects of the changes in foreign exchange rate." The impact on the reported results for the year has been disclosed in the Accounts.

#### Mergers, Acquisitions, Disposals

#### Divesture of shareholding in Bericap India Private Limited

In December 2008, your Company had exercised the put option for transfer of 31,41,971 equity shares of Rs. 10 each in associate company, 'Bericap India Private Limited' to its joint venture partner, Bericap Holding GmbH, Germany ("Purchaser"). Accordingly, the share transfer was completed and consideration amount of Euro 442,700 was received by your Company during August, 2009 with all necessary approvals. With this your Company has fully exited from the joint venture company, Bericap India Private Limited.



### Acquisition of shareholding in Ras Propack Lamipack Ltd (RPLL) and Ras Extrusion Limited (REL)

These companies (RPLL & REL) having Units near Pune to manufacture 15 million sq m of laminate and 156 million laminated tubes were declared as sick companies during the year 2001 and 2008 respectively. Your Company had agreed in principle to act as Co-Promoter in connection with an application for approval of the Scheme for Revival and Rehabilitation submitted by RPLL and REL before the Board of Industrial and Financial Reconstruction (BIFR), New Delhi.

As per the Scheme approved by BIFR and as part of Co-Promoters contribution, the Company has infused funds in RPLL and REL, by way of equity and unsecured loans. RPLL has allotted 41,09,100 equity shares of Rs 10 each at par and REL allotted 7,50,000 equity shares of Rs 10 each at par to the Company on March 29, 2010 and April 30, 2010 respectively. These shares are subject to lock in for a period of three years from the date of allotement as per the BIFR Order. Your Company's shareholding in RPLL and REL stands at 39.57% and 36.67% respectively. The unsecured loan amounts to Rs 30 million and Rs 15 million respectively in the two companies.

#### **Buy-Back of shares**

Your Company has not announced in last three years, any Share Buy-Back program. If there is any future proposal for Buy-Back, fresh mandate will be sought from the members as necessary under the applicable guidelines.

#### **Public Deposits**

Your Company has not accepted any fixed deposits from the public and there are no outstanding fixed deposits from the public as on March 31, 2010.

#### **Human Capital**

Your Company has 750 employees in India and 2044 employees globally in various subsidaries as of March 31, 2010. The information on employees' remuneration as per Section 217 (2A) of the Companies Act, 1956 (the Act) read with the Companies (Particulars of Employees) Rules, 1975, as amended till date, forms part of this Report. However, as per provisions of Section 219(1)(b)(iv) of the Act, the Report and Accounts are being sent to all the members excluding the statement containing the particulars of employees to be provided under Section 217(2A) of the Act. Any member interested in obtaining such particulars may inspect the same at the Company's Registered / Corporate Office between 11.00 am to 1.00 pm on all working days till the date of the 27<sup>th</sup> Annual General meeting. Further, those seeking a copy of the said statement may write to the Company Secretary at the Corporate Office.

#### Directors

The following Directors seek re-appointment :-

Mr. Subhash Chandra, Director of the Company retires by rotation at the ensuing Annual General Meeting and being eligible, offers himself for re-appointment. Mr. Subhash Chandra is related to Mr. Ashok kumar Goel, Vice Chairman & Managing Director of the Company.

Mr. K.V. Krishnamurthy, Director of the Company retires by rotation at the ensuing Annual General Meeting and being eligible, offers himself for re-appointment.

Brief resume of Mr. Subhash Chandra and Mr. K.V. Krishnamurthy as required by Clause 49 of the Listing Agreement with the Stock

Exchanges is annexed to the Notice convening the 27<sup>th</sup> Annual General Meeting of the Company.

#### **Directors' Responsibility Statement**

Pursuant to Section 217(2AA) of the Companies Act, 1956, as amended by the Companies (Amendment) Act, 2000, the Directors confirm that:

- 1. In the preparation of the Annual Accounts, the applicable Accounting Standards have been followed and no material departures have been made from the same;
- 2. Appropriate Accounting Policies have been selected and applied consistently and have made judgment and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as at March 31, 2010 and of the profit for the period from January 1, 2009, to March 31, 2010;
- 3. Proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956, for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities;
- 4. The Annual Accounts have been prepared on a "going concern" basis.

#### Auditors

M/s MGB & Co., Statutory Auditors of the Company, retire at the ensuing Annual General Meeting and being eligible, offer themselves for re-appointment.

#### **Corporate Governance**

Your Company has complied with the Corporate Governance requirements as per the revised Clause 49 of the Listing Agreement with the Stock Exchanges. A separate report on Corporate Governance along with a Certificate of Compliance from the Auditors forms part of this Report.

### Conservation of Energy, Technology Absorption, Foreign Exchange Earnings and Outgo

The information as prescribed under Section 217 (1)(e) of the Companies Act, 1956, read with the Companies (Disclosure of Particulars in the Report of the Board of Directors) Rules, 1988, is given in a separate annexure, which forms part of this Report.

#### **Cautionary Statement**

Statements in the Director's Report and the Management Discussion and Analysis may be forward looking within the meaning of the applicable laws and regulations. Actual results may differ materially from those expressed in the statement. Certain factors that could affect the Company's operations include increase in price of inputs, availability of raw materials, changes in government regulations, tax laws, economic conditions and other factors.

#### Appreciation

Your Directors wish to place on record their appreciation for the cooperation and support received from banks and financial institutions, customers, suppliers, members and employees towards the growth and prosperity of your Company and look forward to their continued support.

> For and on behalf of the Board of Directors ESSEL PROPACK LIMITED

> > Subhash Chandra Chairman

Mumbai, July 28, 2010

### Annexure to Directors' Report

Additional information given as required under the Companies (Disclosure of Particulars in the Report of the Board of Directors) Rules, 1988:

#### I. Conservation of Energy

#### A) Energy Conservation measures taken:

Energy audits were conducted in major units in India followed by feasible and implementable actions related to energy conservation. Your Company continues to strive to reduce energy consumption. Some of the initiatives implemented in the units:

- 1. Formation of energy conservation cells at units.
- 2. Power factor has been maintained close to one, which has yielded in continued power factor efficiencies and rebates at all the locations.
- 3. Energy conservation by trimming of the impeller of the chillers pump by 7~8 mm to reduce the drawn current (Before implementation 12 Amps, After implementation-9.5Amps)
- 4. Replacing high energy consumption motors with adequate energy consumption motors where possible.
- 5. Pressure setting of air reservoirs by reducing the operating pressure from 7MPa to 6 MPa
- 6. Innovative solution for the condenser of chillers to reduce head pressure (Drawn current reduced by 5 Amps compared to past).
- Reduced inlet air temperature to increase the volumetric efficiency of air compressor (Temperature dropped by 5°C, Drawn current reduced by 1.5 Amps)
- 8. Reduced heating load in printing by plugging the heat leakages from the exhaust pipes.
- B) Additional investments and proposals, if any, being implemented for reduction of consumption of energy :

Keeping the investment at minimal and working on projects with high return on capital employed. Your Company is monitoring energy consumption at frequent intervals. It is also working on pilot projects in various units on different proposals.

C) Impact of the above measure as stated under A and B above for reduction of energy consumption and consequent impact on the cost of production of goods :

Energy cost at all the production units have reported higher power factor efficiencies.

D) Total energy consumption and energy consumption per unit of production in respect of the industries specified :

Not Applicable.

#### II. Technology Absorption

- A. Research & Development (R&D)
  - 1. Specific areas in which R & D carried out by the Company:

During the period the Company has undertaken various sustainability projects. Fully recyclable Plastic barrier tubes and Plastic Barrier Laminated (PBL) web with PCR (Post Consumer Regrind) are two most popular structures developed by the Company.

### 2. Benefits Derived as a result of the above R&D :

- I. A large FMCG customer has validated and approved fully recyclable Plastic Barrier Laminated web developed by the Company. This will enable Company to enter into new high end product segments.
- II. Fully recyclable PBL web with PCR (20%) have been approved by major customer and commercial order is expected in 3rd Quarter, 2010-11. PBL – PCR Tubes will enable Company to open up new product segment covering 'Environment Friendly Packaging'.
- III. 'Egnite' brand of high lustre PBL tubes have been commercialised in large number in the Cosmetic Segment.
- IV. Pure HDPE (Code 2) for Pharma application and large diameter Plastic tubes have been successfully commercialised (packing of "Third Degree Burn Ointment").

#### 3. Future Plan of Action:

The Company's Creative & Innovation team has been working on the following areas for future application on Laminates and tubes,

- I. Bio-degradable tubes
- II. Futuristic High Barrier fully recyclable PBL tubes
- III. Dispensation system
- IV. PBL tubes with "Invisible side seam"



#### 4. Expenditure on R&D:

|    |   | <b>Rs. Million</b> |
|----|---|--------------------|
| a) | Capital                                       | Nil                |
| b) | Recurring                                     | 12.64              |
| c) | Total expenditure                             | 12.64              |
| d) | Total Expenditure as a % of<br>Total Turnover | 0.29 %             |

#### B. Technology Absorption, Adaptation & Innovation

### 1. Efforts, in brief, made towards technology absorption, adaptation and innovation.

During the period under report, the Company's creative & innovation team along with strategic machine vendor has worked extensively on the very high speed tube making machine and combination printing.

### 2. Benefits derived as a result of the above efforts.

- The Company has commercialised laminated tubes printed with combination printing i.e. screen, letter press and foil blocking features. Entire printing is done in one pass operation.
- II. The Company has inducted super high speed compression moulded tubing line that can make tube at faster speed and with excellent tube concentricity thus having superior finish.

# 3. Imported technology (imported during the last 5 years reckoned from the beginning of the financial year).

- (a) Technology imported Nil
- (b) Year of import NA
- (c) Has Technology been fully NA absorbed?
- (d) If not fully absorbed, areas where this NA has not taken place, reasons thereof and future plans of action.

#### C. Foreign Exchange Earnings and Outgo

#### Activities relating to exports; initiatives taken to increase exports; development of new export markets for products and services and export plans.

Exports continue to grow with focused approach. The Company has obtained EXPORT HOUSE STATUS CERTIFICATE which is valid from 1.4.2009 to 31.3.2014. Apart from host of other benefits, under this certification, the Company is entitled for Authorization and Customs clearances for both imports and exports on self-declaration basis and specified group of Status Holders will be permitted to import capital goods through DUTY CREDIT SCRIPS which equals to 1% of FOB value of previous years Exports. (Plastic industries are covered in this group).

The far-east and middle-east manufacturers have shown strengthening trend with respect to capacities, which has consequently put excessive pressure on prices and margins.

The Company continues to strengthen its position in existing markets of Middle-East, Israel, Asia Pacific & African regions. The new markets of Europe & Americas are being tapped for increased New Portfolio penetration and business. Concerted efforts are being put to enter new markets and product segments. Export of extruded plastic tubes and lower diameter laminated tubes is the focus area of growth.

#### b) Total Foreign exchange used and earned

|     |  | <b>Rs. Million</b> |
|-----|--|--------------------|
| I.  | Foreign exchange earned<br>(excluding deemed export) | 2,521.27           |
| II. | Foreign exchange used                                | 1,230.32           |

For and on behalf of the Board of Directors

#### ESSEL PROPACK LIMITED

Subhash Chandra Chairman

Mumbai, July 28, 2010



### **Management Discussion and Analysis**

#### FINANCIAL AND OPERATIONAL PERFORMANCE

#### Overview:

Your Directors note with satisfaction that your Company achieved a speedy turnaround during the period (15 months), posting a Net profit of Rs 599 million against the Net loss of Rs 883 million suffered in the previous year. In a period haunted by the spectre of global economic depression and cut-back in new investments and innovations by the customers, the management team went on to implement with great zeal the various corrective measures highlighted in our last Annual Report. The outcome was evident as early as quarter ending June 2009 when your Company turned profitable and achieved break-even. The subsequent quarters have been building on the performance. Amongst the high points of this period, are the following :

- 1. PBDIT recovering to a healthy Rs 3.0 billion helped by 360 basis points improvement in the margin.
- 2. Winning large long term contracts in China, India and US
- 3. Exiting the non-core Medical Devices Business .
- 4. De-risking the capital structure through sharp reduction in debt equity ratio from 1.4 to 1.1.

Key financials of the Consolidated global operation are set out below: **Rs. Million** 

|   | Period ended<br>31.03.2010<br>(Fifteen<br>months) | Period ended<br>31.12.2008<br>(Twelve<br>months) |
|---|---|--|
| Total Revenue                           | 16941   | 12949  |
| PBDIT(before exchange gain/<br>losses)  | 3015  | 1841   |
| Profit Before Tax and exceptional items | 732   | (497)  |
| Profit After Tax and Minority interest  | 599   | (883)  |

#### Segment Performance Review:

Your Company's key business is in Plastic packaging materials. The business is managed by four geographical segments viz.

- 1. Americas ( with operations in the USA, Mexico and Colombia)
- 2. **Europe** (with operations in the UK, Germany, Poland and Russia)
- 3. **AMESA** Africa, Middle East & South Asia (with operations in Egypt and India)
- 4. **EAP** East Asia Pacific (with operations in China, Philippines and Indonesia)

The segment financial highlights set out below shows positive revenue growth in all regions, except in Europe which is on a consolidation phase. The growth in Profit before Interest and Tax has been robust in AMESA and EAP. Europe losses have been reduced by 50% following major restructuring in Poland and the UK units.

#### Segment financial highlights

|          |   | Rs. Million                                      |
|----------|---|--|
|          | Period ended<br>31.03.2010<br>(Fifteen<br>months) | Period ended<br>31.12.2008<br>(Twelve<br>months) |
| Revenue: |   |  |
| Americas | 5321  | 4228   |
| Europe   | 1579  | 1558   |
| AMESA    | 7044  | 5276   |
| EAP      | 3809  | 2911   |
| PBIT     |   |  |
| Americas | 106   | 132  |
| Europe   | (452)   | (925)  |
| AMESA    | 896   | 654  |
| EAP      | 1004  | 740  |

Developments in each of the Regions are set out below:

#### <u>Americas:</u>

The US laminated tubes unit focused on reducing operating cost and sustaining high service level, in the wake of a volatile market environment wherein customers were constantly fine tuning their inventory holding in response to recessionary expectations. The unit is also actively developing new customers to improve its capacity utilization.

Capacity utilization in the US plastic tubes unit improved with sales doubling over the previous year. Together with better material usage efficiencies and operating cost reduction, the said unit cut its EBITDA losses. However the planned break even could not be achieved on account of shortfall in the key customer off-take attributed to recessionary conditions.

The Mexican unit continued to seize the growth opportunity in the local market reporting significantly higher sales and improved profitability.

The Colombian unit successfully diversified into value added cosmetic / pharma tubes by focusing on the local market. Consequently the unit's profitability which had suffered last year on account of loss of its huge export business, bounced back.

#### <u>Europe:</u>

The UK laminated tubes unit reduced its operating cost significantly by downsizing the establishment and improved its product mix. This has helped the unit to post operating profits in recent months; however on account of delays in the materialization of new customer contracts earlier in the year, the unit reported loss for the period as a whole.

Improved product mix and strong cost management measures helped the unit at Germany to grow profitably in a sluggish market.

The operating loss in the Polish unit was reduced by 40% through improved material efficiencies and operating cost reduction. The



unit would have posted operating profits but for the volume shortfall suffered in the recession ridden Europe. The unit has now developed capability to make laminated tubes using spare equipment available in the system and expect to achieve break even by end of fiscal 2010-2011. Meantime, the plastic tubes volumes are being steadily ramped up by developing new customers.

The customer development efforts have been paying off handsomely in the Russian unit . The unit has turned profitable since the end of the year helped by strong volume growth.

#### AMESA (Africa, Middle East and South Asia)

The units in Egypt delivered another year of strong sales and profit.

The Indian tubing operations were re-vitalised and financial performance improved with a number of initiatives in customer development, capacity de-bottlenecking, productivity improvement and cost management. A key long term customer contract was renewed. Sales to pharmaceuticals and cosmetic customers grew strongly.

Plastic tubes holds lot of promise in the context of proliferation of beauty care brands in India. The Indian unit is committed to grow and gain share in this product category by investing in new capacity and new capabilities such as high end printing, oval profiles, differentiated dispensers etc. This category has been growing strongly over the last three years and contributing to the units's bottom line.

The flexible laminate operations of Packaging India Private Limited grew profitably helped by ramping up of the new unit set up in Uttarakhand and improved margins. Consequently, the subsidiary company has turned around and reported significant net profit for the period. The said Company is actively diversifying its customer base to homecare and foods categories besides putting on test certain new products for pharma application.

#### EAP (East Asia Pacific):

The China operations continued to be robust helped by high levels of customer engagement and pro-active cost management. The unit has won new long term customer contracts paving way for growth in the coming years. New capacities have been successfully commissioned, in Tian Jing in North China, and in Guang Zhou in South China. The unit is also actively developing products for the cosmetic segment using Essel's "inviseam" technology. The new facility in the North China is being geared to support export opportunities to Japan and South Korea. The unit continues to pursue necessary approvals for launching products for the pharmaceuticals market.

The Philippines operations recovered strongly after sluggish sales in the early part of the year with renewed focus on the local market and strategic partnering with a key customer.

#### **FINANCE**

Conservation of cash was the dominant theme across the business during the period. New capital spend was contained at around Rs 300 million. Capacity utilization was improved by relocating surplus equipments to growth markets. Working capital turnaround was improved by reducing inventory and debtor days.

The sale by Company's subsidiaries of their shares in the non-core Medical Devices Business further helped release significant cash. Consequently, your Company has reduced the level of debt by Rs 1.9 billion over the period thus sharply reducing the debt equity ratio from 1.4 at the end of December 2008 to around 1.1 by end of this period. The debt profile has been further de-risked by replacing volatile short term debt with secured long term loans. Having stabilized the finances, your Company is now focusing on reduction of interest cost.

#### **HUMAN RESOURCES**

The Company's human capital has been instrumental in achieving this quick turnaround in a very challenging environment. Your Company has been focusing on building necessary human capital for successful implementation of Business Strategy. Planned efforts are made to enhance the technical and functional competencies of employees and build leadership pipeline for the future, through implementation of Individual Development Plans. Implementation of Balanced Score Card is one of the key initiative undertaken to ensure line of sight between the individual, Key Result Areas and the overall Strategic Thrust Areas. A survey was conducted to assess the engagement level of the employees. This survey also helped us to prioritise the Human Capital Plans and Programmes for the Company. Industrial relations have been proactively managed through the period and initiatives such as six sigma are being actively promoted at the manufacturing units.

#### **INFORMATION TECHNOLOGY**

During the period, your Company successfully implemented SAP as the single ERP platform for its world-wide operations in a phased manner, starting with India and China in January, 2009 and ending with Poland in March, 2010. Extensive training programs were organized for the Employees and teething troubles were fixed on priority. The project was implemented by a core team of Company Employees and the Consultants, under the supervision of a Steering Committee comprising of the Corporate Leadership Team. Post implementation, the core team of Company's Employees is now working under the guidance of the Steering Committee to help leverage the SAP platform in providing timely and updated MIS reports for improving operational efficiency across the business.

#### INTERNAL CONTROL SYSTEMS AND THEIR ADEQUACY

The Company has in place internal control systems and a structured internal audit process charged with the task of safeguarding the assets of the Company and ensuring reliability and accuracy of the accounting and other operational data. The internal audit department reports to the Audit committee.

The Company has a system of monthly review of business as a key operational control wherein the performance of units is reviewed against budgets and corrective actions initiated.

The Company has in place a capital expenditure control system for establishing the viability of and committing of funds to new projects. Accountability is established for implementing projects on time and within approved budget. This is overseen by the Investment Committee of the Corporate Leadership Team. The Audit Committee, the Statutory Auditors and the Corporate Leadership Team are regularly apprised of internal audit findings. The Audit Committee of the Company consisting of non-executive independent directors periodically reviews the quarterly, half yearly and annual financial statements of the Company. A detailed note on the functioning of the Audit Committee and of the other Committees of the Board, forms part of the section on Corporate Governance in the Annual report.

During the period your Company also introduced / updated, with approval from the Audit Committee, several internal policy guidelines for uniform application across its units, relating to Inventory Management, Input price increase pass through, Customer Quality Protocols, Forex Risk Management etc.

#### **RISK MANAGEMENT**

The Board of Directors and the Audit Committee of the Board regularly review the risk matrix in terms of impact and probability of occurrence. The leadership team led by the Vice Chairman & Managing Director is responsible for risk mitigation measures.

Key risks to which your Company is exposed include :

a) Raw material price escalation and the lag effect in passing these on to the customers :

The constraints in ethylene capacity could continue for some more time causing upward pressure on raw material prices.

- Your Company is proactively managing its pricing terms to customers in order to minimize the lag in passing through the raw material price increases.
- b) Single product dependency:

Oral care category accounts for large part of Company's business

- Being an essential consumer product and an item of daily use, 'tooth paste' in oral care a category naturally dominates the Company's product range. However, it also tends to have a stable demand in an adverse economic environment. Your Company's engagement with all global majors in this category further fortifies its position. All the same, the Company is actively developing products / customers in the cosmetics, food, pharmaceuticals categories with a view to maximize value and tap the benefits of a diversified portfolio. Technology, Integrated Manufacturing Process and Innovation Capability are other factors which further strengthen your Company's competitiveness.

c) Attracting and retaining talent in the context of the business exigencies :

High demand for talent globally impacts people turnover.

- Your Company is addressing this to the best possible extent by on going initiatives of career planning, competitive remuneration, culture of empowerment, objective performance management system and variable performance pay.
- d) <u>Currency</u> volatility :

The global nature of operations exposes the Company to multiple currencies; fluctuations in exchange rates could affect Company's performance.

- Appropriate pass through clauses have been built into certain customer contracts, in order to offset of to reviewing the prices. The Company also has the policy of systematically hedging its exposures using forwards/ options, wherever available in the different countries in which the Company operates.
- e) <u>High debt equity ratio</u> :

In a down turn, higher debt could increase financial risk.

- As mentioned earlier in this report, your Company is implementing a plan to de-leverage and reduce dependency on short term borrowings. Measures to conserve cash is actively pursued.
- f) <u>Economic downturn</u> :

This could impact the Company's markets, suppliers, customers and finances leading to business slow down, disruptions etc.

 Your Company's products are linked to daily necessities of consumers. The Company will focus on containing costs as a means to stay competitive. Proactive supplier and customer engagement is one way your Company seeks to minimize risk to business continuity, bad debts etc.

#### OUTLOOK

Your Company has successfully overcome the set back suffered in the year 2008.

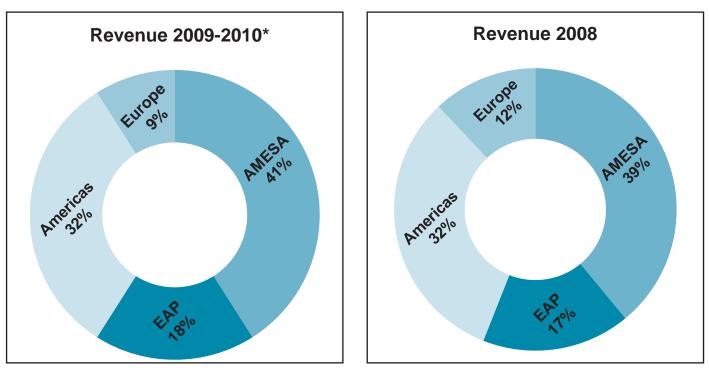
The developed markets are still beset with recessionary concerns, while this may hold back an ambitious ramping up of plastic tubes units in Poland and US, the laminated tubes sales should be largely unaffected. The ongoing new customer additions both in the US and Europe for laminated tubes should then provide modest growth opportunity.



The emerging markets on the other hand continue to grow strongly both in the traditional oral care category as well as in the newer cosmetic / pharmaceutical category. Having emerged leaner and stronger from the setback of 2008, your Company with its strong technology and innovation base as well as global scale and customer network, is well poised to seize the emerging opportunity to grow and gain share in these markets.

#### **CAUTIONARY STATEMENT**

Statements in this report, particularly those which relate to Management Discussion and Analysis, describing Company's objectives, projections, estimates and expectations may constitute "forward looking statements" within the meaning of applicable laws and regulations. Actual results may materially differ from those expressed or implied.



\* The current year's financial statements are in respect of the fifteen months period from January 1, 2009 to March 31, 2010.

### **Corporate Governance Report**

#### I. BOARD'S PHILOSOPHY ON CORPORATE GOVERNANCE

The Company believes in adopting the *Best Global Practices* in the area of Corporate Governance and follows the principles of full transparency and accountability, thereby protecting the interests of all its stakeholders.

The Board considers itself a Trustee of all Shareholders and acknowledges its responsibilities to the Shareholders for creating and safeguarding their wealth. During the 15 months period (15 months) under review, the Board continued its pursuit of achieving these objectives through the adoption and monitoring of corporate strategies, prudent business plans, monitoring of major risks of the Company's business and ensuring that the Company pursues policies and procedures to satisfy its legal and ethical responsibilities.

#### II. BOARD OF DIRECTORS

#### 1. Composition:

The Board of Directors comprises of:-

Non Executive Chairman;

- ✤ Five Non Executive Independent Directors.
- Vice Chairman & Managing Director (CEO);

The Board of Directors provide strategic direction and thrust to the operations of the Company. The Board has a Non-Executive Promoter Chairman and five Independent Directors. Hence, the Company complies with the listing agreement norms for Independent Directors.

The Non-Executive Directors are professionals with specialization in their respective fields and have varied skill and expertise.

The composition and attendance of Directors at the Board Meetings and the last Annual General Meeting (AGM) held on May 12, 2009 and also their directorship held in other companies and membership of committees as on March 31, 2010 is as under:

| Name of the Director                                       | Category of Director | Board   | Meetings | Previous AGM<br>Attended | No. of Cor<br>Membe<br>@ | rships | No. of<br>Directorships<br>in other<br>Companies<br>\$ |
|--|----------------------|---------|----------|--------------------------|--------------------------|--------|--|
|  |                      | Held    | Attended |                          | Chairman                 | Member |  |
| Subhash Chandra<br>(Chairman)                              | PD, NED, NID         | 10      | 2        | Yes                      | Nil                      | 1      | 6  |
| Ashok Kumar Goel<br>(Vice-Chairman &<br>Managing Director) | PD, ED, NID          | 10      | 9        | Yes                      | Nil                      | 1      | 7  |
| Davendra Ahuja   | NPD, NED, ID         | 10      | 7        | No                       | 1                        | 2      | 3  |
| Tapan Mitra  | NPD, NED, ID         | 10      | 8 #      | No                       | 5                        | Nil    | 4  |
| K.V. Krishnamurthy   | NPD, NED, ID         | 10      | 8        | Yes+                     | 4                        | 6      | 10   |
| Boman Moradian   | NPD, NED, ID         | 10      | 9        | Yes                      | 1                        | 3      | 1  |
| Mukund M. Chitale*   | NPD, NED, ID         | 10      | 4        | Yes                      | 3                        | 6      | 8  |
| PD: Promoter Director                                      | ED: Executive D      | irector | NI       | D: Non-Independe         | nt Director              |        |  |

NPD: Non-Promoter Director

irector NED: Non-Executive Director

NID: Non-Independent Director ID: Independent Director

\* Appointed as Director on March 24, 2009.

# In addition, Mr. Tapan Mitra participated in one of the Board meeting via teleconference. However, no sitting fees was paid for the participation.

- + Attended the previous AGM as Alternate Chairman of the Audit Committee in place of Mr. Tapan Mitra, as he was unwell.
- \$ Excludes directorships in Private Companies, Foreign Companies and Companies under Section 25 of the Companies Act, 1956.
- @ Only Audit Committee and Investor Grievance Committee is considered.

#### 2. Board Procedures:

The Agenda is prepared in consultation with the Chairman of the Board of Directors, Chairman of various Committees and Vice-Chairman & Managing Director. The Agenda for the Meetings of the Board and its Committees, together with the appropriate supporting documents, are circulated well in advance of the Meetings. The Meetings are usually held at Company's Corporate office at Mumbai.

The Board also approves by Circular Resolution any urgent item of business which is permitted under the Companies Act, 1956.

#### 3. Meetings of the Board of Directors:

During the 15 months period under review, the Board of Directors met 10 times on January 29, 2009, March 24, 2009, March 31, 2009, April 30, 2009, June 18, 2009, July 23, 2009, October 28, 2009, December 9, 2009, January 29, 2010 and March 25, 2010.



At least one Board Meeting was held during every quarter and the time gap between two Meetings was not more than four months.

#### III. COMMITTEES OF THE BOARD

- 1. Audit Committee:
  - a) Composition:

The Committee comprises of five Non- Executive Independent Directors, namely,

- Mr. Tapan Mitra (Chairman)
- Mr. Davendra Ahuja
- Mr. K.V. Krishnamurthy
- Mr. Boman Moradian
- Mr. Mukund M. Chitale (appointed as member w.e.f. 28.10.2009)

The representative/s of Statutory Auditor attends all the Meetings of the Committee. The Internal Auditor, President – Americas and Europe, President – EAP and AMESA, Chief Financial Officer (Global) and Financial Controller (Global) attend the Meetings of the Committee at the invitation of the Chairman. Operational Heads are invited to the meeting, as required. The Company Secretary acts as the Secretary to the Committee.

Mr. Tapan Mitra, Mr. Davendra Ahuja, Mr. K. V. Krishnamurthy and Mr. Mukund Chitale have expert knowledge of Finance and Accounting. Further, Mr. Boman Moradian is an eminent Management Consultant.

b) Terms of Reference:

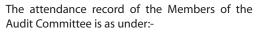
The role, powers and functions of the Audit Committee are as per Section 292A of the Companies Act, 1956 and guidelines stated in the Clause 49 of the Listing Agreement.

The Committee, inter alia:-

- Ensures the preservation of good financial practices throughout the Company.
- Monitors that internal controls are in force to ensure the integrity of the financial performance reported to the Members.
- Provides by way of regular meetings, a line of communication between the Board and the Statutory & Internal Auditors.
- Considers and recommends the appointment, terms of reference and remuneration of the Statutory Auditors, the Internal Auditors and the outsourced Internal Auditors (who have direct access to the Committee's Chairman).

- Discuss the audit plans with both the Statutory and Internal Auditors before the commencement of audit and ensure co-ordination between them.
- Review the interim and full year financial statements with the management and Statutory Auditors before recommending them to the Board.
- Review Management Discussion and Analysis of financial condition and result of operations.
- Review statement of Related Party transactions.
- Discuss with the Statutory Auditors their concerns, if any, arising from their audits (in Management's absence, where necessary)
- Review the Auditors' Management Letters and the Management's responses.
- Review reports of the Internal Auditors and Management's responses thereto.
- Consider the findings of internal investigations and Management's responses thereto.
- Review the Company's financial control systems including those of treasury. In particular, it will periodically review :
  - Procedures for identifying business risks (including financial risks) and controlling their financial impact on the Company;
  - Company's policies for preventing or detecting fraud;
  - 3. Company's policies for ensuring compliance with the relevant regulatory and legal requirements and their operational effectiveness.
- Review with the Management the performance of the Statutory and Internal Auditors, adequacy of the Internal Control Systems.
- Discuss with the Internal Auditors any significant findings and follow up thereon.
- Review the adequacy of the Internal Audit function.
- Discuss with Statutory Auditors before the commencement of the Audit, the nature and scope of the Audit as well as post audit discussion to ascertain any areas of concern.
- c) Meetings and Attendance:

During the 15 months period under review, the Committee met 7 times on January 29, 2009, March 24, 2009, March 31, 2009, April 30, 2009, July 23, 2009, October 28, 2009 and January 29, 2010.



| Members                | Meetings attended |
|------------------------|-------------------|
| Mr. Tapan Mitra        | 7                 |
| Mr. Davendra Ahuja     | 4                 |
| Mr. K.V.Krishnamurthy  | 7                 |
| Mr. Boman Moradian     | 6                 |
| Mr. Mukund M. Chitale* | 1                 |

\* appointed w.e.f. October 28, 2009.

#### 2. Investors' Grievance Committee

a) Composition:

The Committee comprises of:

- Mr. K.V. Krishnamurthy (Chairman)
- Mr. Ashok Kumar Goel
- Mr. Boman Moradian.

Mr. Aashay S. Khandwala, Vice President-Legal and Company Secretary is the Compliance Officer of the Company.

b) Terms of Reference:

The Committee deals in matters relating to:

- i) Transfer and Transmission of shares.
- ii) Issue of duplicate Share Certificates.
- iii) Review of Dematerialised shares.
- iv) Redressal of Shareholders' grievances.
- v) Other matters related to shares.
- c) Meetings and Attendance:

The Investor Grievance Committee met four times during the peried on March 05, 2009, July 23, 2009, October 28, 2009 and January 29, 2010.

The attendance record of the Members of the Investors' Grievance Committee is as under:-

| Members                | Meetings attended |
|------------------------|-------------------|
| Mr. K.V. Krishnamurthy | 4                 |
| Mr. Ashok Kumar Goel   | 4                 |
| Mr. Boman Moradian     | 3                 |

d) Number and nature of Complaints for the 15 months period ended March 31, 2010 is as under:

| No. of<br>Complaints | No. of<br>Complaints<br>redressed    |
|----------------------|--------------------------------------|
| 2                    | 2                                    |
| Nil                  | Nil                                  |
| Nil                  | Nil                                  |
| Nil                  | Nil                                  |
| 2                    | 2                                    |
|                      | Complaints<br>2<br>Nil<br>Nil<br>Nil |

#### 3. Remuneration Committee

a) Composition:

The Committee comprises of three Non-Executive Directors:

- Mr. Davendra Ahuja (Chairman)
- Mr. Tapan Mitra
- ✤ Mr. K.V. Krishnamurthy
- b) Terms of Reference:

The Committee approves / recommends to the Board of Directors, the remuneration of Mr. Ashok Kumar Goel, Vice Chairman and Managing Director of the Company.

c) Meetings & Attendance:

During the 15 months period under review, the Committee met thrice on January 7, 2009, October 28, 2009 and January 1, 2010. The attendance record of the Members of the Remuneration Committee is as under:-

| Members                | Meetings attended |  |
|------------------------|-------------------|--|
| Mr. Davendra Ahuja     | 2                 |  |
| Mr.Tapan Mitra         | 2                 |  |
| Mr. K.V. Krishnamurthy | 3                 |  |

In addition, Mr. Tapan Mitra participated in one of the Committee meeting via teleconference.

#### **IV. REMUNERATION TO DIRECTORS**

- a) The Committee recommends / approves the remuneration of Vice Chairman & Managing Director by way of salary, allowances and perquisites and Annual Performance Bonus. The Company has a structured assessment of the Key Performance Indicators for all employees including for Vice Chairman & Managing Director and Performance Bonus/variable pay is related to the achievement of performance standards.
- b) Remuneration paid to Non-Executive Independent Directors of the Company:

The Non-Executive Independent Directors are paid sitting fees for attending each Meeting of the Board of Directors and Committees thereof. The Members at Annual General meeting held on May 6, 2006, had approved payment of commission to Non-Executive Independent Directors not exceeding 1% of the Net Profits of the Company, as computed under the applicable Sections of the Companies Act, 1956. The Commission to be paid is decided each year by the Board of Directors considering the valuable contributions, guidance for the various business initiatives and decisions and also profitability of the Company. During the 15 months period ended March 31, 2010, Commission for the year 2008 was paid to Non-Executive Independent Directors.



The details of sitting fees and Commission paid during the 15 months period ended March 31, 2010 are given below:

| Director               | Commission(Rs.) | Sitting Fees (Rs.) | Total (Rs.) |
|------------------------|-----------------|--------------------|-------------|
| Mr. Davendra Ahuja     | 750,000         | 130,000            | 880,000     |
| Mr.Tapan Mitra         | 750,000         | 180,000            | 930,000     |
| Mr. K.V. Krishnamurthy | 750,000         | 220,000            | 970,000     |
| Mr. Boman Moradian     | 750,000         | 180,000            | 930,000     |
| Mr. Mukund M. Chitale  | N.A.*           | 50,000             | 50,000      |
| Total                  | 3,000,000       | 760,000            | 3,760,000   |

\* Appointed as a Director on March 24, 2009

There has been no materially relevant pecuniary transaction or relationship between the Company and its Non-Executive Independent Directors during the period.

c) The Remuneration paid to the Vice Chairman and Managing Director of the Company for the 15 months period ended March 31, 2010, is as under:-

| Director            | Position                               | Gross Remuneration<br>Paid (Rs.)* | Stock Options<br>Granted | Term                                       | Notice Period |
|---------------------|--|-----------------------------------|--------------------------|--|---------------|
| Mr.Ashok Kumar Goel | Vice Chairman and<br>Managing Director | 42,734,000 #                      | NIL                      | Re-appointed for 5 years w.e.f. 21/10/2008 | 3 months      |

\* Perquisites are valued as per Income Tax Rules.

# Break up of remuneration paid /payable is as under:

| Sr.No. | Particulars                               | Rs.        |
|--------|---|------------|
| 1.     | Salaries, Allowances and<br>Perquisites*  | 30,200,000 |
| 2.     | Contribution to Provident and other funds | 2,934,000  |
| 3.     | Annual performance bonus **               | 9,600,000  |
|        | Total                                     | 42,734,000 |

\* Excludes leave encashment and gratuity which is based on actuarial valuation provided on an overall Company basis.

\*\* On the recommendation of Remuneration Committee, the Board of Directors has approved the Annual Performance Bonus to the Vice Chairman & Managing Director for the calander year 2009 as per his contractual terms. The Company has made an application to the Central Government. This amount will be paid after receipt of approval from the Central Government.

d) The Non-Executive Independent Directors of the Company do not hold any shares of the Company. Mr. Subhash Chandra, Promoter and Non-Executive Director hold 89,305 Equity Shares of the Company and Mr. Ashok Kumar Goel, Vice Chairman and Managing Director holds 625 Equity Shares of the Company.

#### V. DISCLOSURES

#### 1. Materially significant Related Party Transactions.

The transactions between the Company and the Management, Directors or their relatives are disclosed in the Note No. 14 of the Annual Accounts in compliance with the Accounting Standard relating to "Related Party Disclosures". There is no materially significant Related Party Transaction that may have potential conflict with the interest of the Company at large.

2. Statutory Compliance, Penalties and Strictures There were no cases of non-compliance with Stock Exchanges or SEBI regulations, nor any cases of penalties or strictures imposed by any Stock Exchange or SEBI or any other statutory authorities for any violation related to the Capital Market during the last three years.

During August 2008, the Office of Registrar of Companies ("RoC") issued various show cause notices alleging violation of certain provisions of the Companies Act, 1956. The Company has denied all the alleged violations. However, in order to avoid further litigation, the applications for compounding of offences for all violations alleged by the said show cause notices have been filed with RoC.

Similar applications for compounding have also been filed by the Company for certain alleged violation of the provisions of the Companies Act, 1956 in respect of which legal proceedings had been initiated. Approval for compounding of above offences is awaited.

#### 3. Whistle Blower policy

The Company has a Whistle Blower policy. None of the Company's personnel has been denied access to the Audit Committee under the said policy.

#### 4. Code of Conduct

The Company has adopted a Code of Conduct for the Board of Directors, Senior Management and the Employees of the Company who have affirmed their adherence to the Code, which has been posted on the Company's website (<u>www.esselpropack.com</u>). The Vice Chairman and Managing Director's declaration to this effect forms a part of this Report.

#### 5. Listing Agreement Compliance

The Company complies with all the requirements of the Listing Agreement including the mandatory requirements of Clause 49 of the Agreement.

#### 6. Risk Management

As required under Clause 49 of Listing Agreement, the Company has set up a procedure to apprise the Board of Directors of the Company on the key risk assessment



areas and suggestive risk mitigation mechanism. All the unit heads of the company and its subsidiaries submit the certificate confirming compliance of the applicable laws and regulations of any potential liabilities.

### 7. Chief Executive Officer (CEO) and Chief Financial Officer (CFO) Certification

As per the requirement of Clause 49 of the Listing Agreement, a Certificate duly signed by CEO and CFO of the Company was placed at the Board Meeting of the Company held on July 28, 2010. A copy of the certificate is annexed to this Report.

#### 8. Corporate Social Responsibility Policy

During the year 2006, the Board of Directors has approved a Corporate Social Responsibility Policy of the Company. Under this Policy, the Company supports programmes for various social causes thus fulfilling the Company's responsibility towards the betterment of the Society. This Policy has been uploaded on the Company's website for information of the Members.

#### VI. MEANS OF COMMUNICATION

The quarterly results and annual results are published in newspapers viz. DNA (in English) and Mumbai Lakshadip (in Marathi) and simultaneously posted on the Company's website (<u>www.esselpropack.com</u>). The Company displays on its website official press releases and presentations made to investors / analysts.

The Members are also kept informed about important developments in the Company.

#### VII MANAGEMENT DISCUSSION AND ANALYSIS

Management Discussion and Analysis forms part of the Annual Report.

#### **VIII. SHAREHOLDERS' INFORMATION**

1. Annual General Meeting

(Day, Date, Time & Venue) Friday, September 24, 2010, at 11.00 a.m. at Registered Office at P.O. Vasind, Taluka - Shahapur, District - Thane, Maharashtra - 421604, India.

#### 6. Corporate Benefits

A glimpse of the past corporate benefits issued by your Company is given below :-

#### a) Dividends

| Year              | %   | Year              | %    | Year            | %    |
|-------------------|-----|-------------------|------|-----------------|------|
| 1990-91           | 10% | 1997-98 (Interim) | 20%  | 2003 (Interim)  | 70%  |
| 1991-92           | 15% | " (Final)         | 32%  | " (Final)       | 10%  |
| 1992-93           | 20% | 1998-99 (Interim) | 20%  | 2004 (Interim)  | 80%  |
| 1993-94           | 27% | " (Final)         | 34%  | " (Final)       | 10%  |
| 1994-95           | 27% | 1999-00 (Special) | 150% | 2005 (Interim)  | 100% |
| 1995-96           | 32% | " (Interim)       | 54%  | " (Special)     | 120% |
| 1996-97 (Interim) | 15% | 2000-01           | 54%  | 2006 (Interim)* | 100% |
| " (Final)         | 30% | 2001              | 55%  | 2007            | 60%  |
|                   |     | 2002              | 65%  | 2008            | 15%  |

\* The face value of stock was subdivided from Rs. 10 to Rs. 2 with effect from June 15, 2006.

#### 2. Financial year

April to March (w.e.f. 01.04.2010) (previously calendar year January to December)

#### 3. Book Closure Dates

From September 17, 2010 to September 24, 2010 (both days inclusive)

#### 4. Financial Calendar

(Tentative)

| Dividend (Dividend for the<br>Financial year (15 months<br>period) ended March 31, 2010 |                          |
|---|--------------------------|
| Last AGM held on  | : May 12, 2009           |
| Board meeting to approve -  |                          |
| First Quarter (2010) Results  | : July 28, 2010          |
| Half Yearly (2010) Results  | : November 2010          |
| Third Quarter (2010) Results  | : January 2011           |
| Fourth Quarter (2011) Results   | : April 2011             |
| Approval of Annual Audited<br>Accounts (2010-2011)                                      | : within stipulated time |

#### 5. Registered Office

P.O. Vasind, Taluka - Shahapur, District - Thane, Maharashtra - 421 604, India.

#### Listing of Shares on Stock Exchanges

- Bombay Stock Exchange Limited Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai 400 001. Stock Code: 500135
- 2. National Stock Exchange of India Limited Exchange Plaza, 5th Floor, Plot No. C/1, 'G'Block, Bandra-Kurla Complex, Bandra (East), Mumbai- 400 051. Stock Code: ESSELPACK

(Prescribed listing fees have been paid to the Stock Exchanges.)

ISIN No. INE255A01020



b) Rights Shares (Price inclusive of premium)

| Year | Face Value<br>(Rs.) | Ratio | Price<br>(Rs.) |
|------|---------------------|-------|----------------|
| 1990 | 10                  | 1:2   | 10             |
| 1992 | 10                  | 1:4   | 50             |
| 1995 | 10                  | 1:3   | 225            |

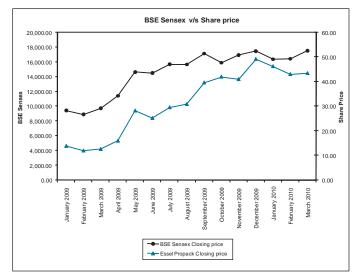
c) Bonus Shares

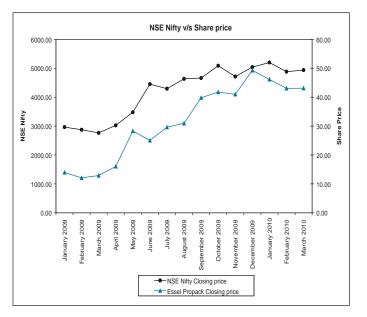
| Year | Face Value<br>(Rs.) | Ratio |
|------|---------------------|-------|
| 1994 | 10                  | 1:2   |
| 2000 | 10                  | 3:5   |

7. Market Price Data: (High / Low during each month for the 15 months period ended March 31, 2010)

|                | BSE   |       | N     | SE    |
|----------------|-------|-------|-------|-------|
| Month          | High  | Low   | High  | Low   |
| January 2009   | 21.70 | 12.90 | 21.80 | 13.20 |
| February 2009  | 15.09 | 11.00 | 14.85 | 13.75 |
| March 2009     | 13.90 | 9.50  | 13.80 | 11.00 |
| April 2009     | 17.80 | 12.55 | 17.90 | 11.60 |
| May 2009       | 30.25 | 15.10 | 30.50 | 15.20 |
| June 2009      | 32.80 | 22.85 | 33.00 | 22.80 |
| July 2009      | 30.20 | 23.10 | 30.00 | 23.10 |
| August 2009    | 31.00 | 25.15 | 31.20 | 25.50 |
| September 2009 | 40.80 | 29.55 | 41.00 | 29.75 |
| October 2009   | 49.40 | 35.05 | 49.35 | 35.15 |
| November 2009  | 45.25 | 38.20 | 46.00 | 39.00 |
| December 2009  | 50.50 | 40.50 | 50.50 | 40.30 |
| January 2010   | 58.50 | 45.00 | 58.30 | 45.20 |
| February 2010  | 50.70 | 40.95 | 50.80 | 41.00 |
| March 2010     | 46.30 | 40.15 | 46.50 | 36.00 |

8. Stock Performance of Essel Propack in comparison to BSE Sensex & NSE Nifty





#### 9. Registrar & Transfer Agent

#### Investor Relation Centre Sharepro Services (India) Private Limited Unit: ESSEL PROPACK LIMITED 912, Raheja Centre, Free Press Journal Road, Nariman Point, Mumbai – 400 021. Tel.: (022) 2282 5163 Fax: (022) 2859 1568 E-mail: <u>sharepro@shareproservices.com</u>

#### Head Office : Sharepro Services (India) Private Limited Unit: ESSEL PROPACK LIMITED

Samhita Ware Housing Complex, Plot No. 13 A B, Gala No. 53, 2nd Floor, Sakinaka Telephone Exchange Lane, Andheri - Kurla Road, Sakinaka, Mumbai – 400 072. Tel.: (022) 6772 0300 Fax : (022) 2859 1568 E-mail: sharepro@shareproservices.com

#### 10. Compliance Officer

Mr. Aashay S. Khandwala Vice President – Legal & Company Secretary Essel Propack Limited, 10th Floor, Times Tower, Kamala City, Senapati Bapat Marg, Lower Parel, Mumbai – 400 013, India. Tel.: (022) 2481 9000 Fax : (022) 2496 3137 Email : aashay.khandwala@ep.esselgroup.com

#### 11. Investor Relations

Mr. Surje Singh Manager - Investor Relations Essel Propack Limited, 10th Floor, Times Tower, Kamala City, Senapati Bapat Marg, Lower Parel, Mumbai – 400 013, India. Tel.: (022) 2481 9000 / 9065 Fax: (022) 2496 3137 E-mail: surje.singh@ep.esselgroup.com In order to facilitate investor servicing, the Company has designated email id: investor.grievance@ep.esselgroup. com mainly for registering complaints by investors.

#### 12. Share Transfer System

Physical shares sent for transfer are duly transferred within 15 days of receipt of the documents, if the documents are complete in all respects. Shares under objection are returned within 7 working days. The Investors' Grievance Committee meets regularly to review the transfer proposals approved by the Compliance Officer or Manager – Investor Relations, who have been delegated with requisite authority. All requests for dematerialisation of shares are processed and confirmed to the depositories, NSDL and CDSL, within 15 days. Share Transfers in physical form can be lodged with Sharepro Services (India) Private Limited, Registrar & Transfer Agents at the above mentioned address.

The Members holding shares in electronic mode should address all their correspondence to their respective Depository Participant (DP) regarding change of address, change of Bank Account Mandate and Nomination.

#### 13. General Body Meetings

The last three Annual General Meetings of the Company were held at the Registered Office of the Company at Vasind at 11.30 am on May 4, 2007, May 12, 2008 and at 11.00 am on May 12, 2009.

- 1. Special Resolutions were passed in the previous General Meetings held during last 3 years:
  - i) 25th AGM held on May 12, 2008:
    - Special Resolution was passed to ratify, confirm and approve the Annual

#### 15. Distribution of Shares as on March 31, 2010

Performance Bonus/incentive of Rs.1,49,64,000/- payable to Mr. Ashok Kumar Goel, Vice Chairman & Managing Director, for the year ended December 31, 2007.

- ii) 26<sup>th</sup> AGM held on May 12, 2009
  - Special Resolution was passed to confirm and approve payment of Rs.22,86,527 p.m. to Mr. Ashok Kumar Goel, Vice Chairman & Managing Director being minimum remuneration in order to protect his remuneration consisting of salary, allowances and perquisites, as per the terms of his appointment for the period from January 1, 2008 to October 20, 2008 notwithstanding absence or inadequacy of profits during the financial year 2008.
  - Special Resolution was passed to confirm and approve the re-appointment of Mr. Ashok Kumar Goel, Vice Chairman and Managing Director of the Company for a period of five years commencing October 21,2008.
- iii) Extra-Ordinary General Meeting held on March 14, 2008:

Special Resolution under section 81(1A) of the Companies Act, 1956 was passed to offer, issue and allot Securities for an amount not exceeding \$50,000,000 including a Green Shoe Option.

#### 14. Postal Ballot

No special resolution was passed by way of Postal Ballot during the 15 months period ended March 31, 2010.

| Distribution  | No. of shareholders | % to total holders | No. of shares | % to total shares |
|---------------|---------------------|--------------------|---------------|-------------------|
| Less than 500 | 20,105              | 70.15              | 3,891,365     | 2.49              |
| 501 - 1000    | 3,901               | 13.61              | 3,190,365     | 2.04              |
| 1001 - 2000   | 2,330               | 8.13               | 3,544,150     | 2.26              |
| 2001 - 3000   | 845                 | 2.95               | 2,153,370     | 1.38              |
| 3001 - 4000   | 374                 | 1.30               | 1,353,123     | 0.86              |
| 4001 - 5000   | 294                 | 1.03               | 1,407,679     | 0.90              |
| 5001 - 10000  | 429                 | 1.50               | 3,153,164     | 2.01              |
| Above 10001   | 380                 | 1.33               | 137,907,914   | 88.06             |
| TOTAL         | 28,658              | 100.00             | 156,601,130   | 100.00            |

#### 16. Categories of Shareholders as on March 31, 2010

|    | Category                   | No. of shares held | % of share holding |
|----|----------------------------|--------------------|--------------------|
| 1. | Promoter's holding (A)     | 92,269,255         | 58.92              |
| 2. | Non-Promoters Holding      |                    |                    |
|    | - Mutual Funds, FI & Banks | 14,129,190         | 9.01               |
|    | - FIIs                     | 5,793,113          | 3.70               |
|    | - Body Corporates          | 15,808,178         | 10.10              |
|    | - Resident Indians         | 26,583,282         | 16.98              |
|    | - NRIs                     | 2,018,112          | 1.29               |
|    | Sub Total (B)              | 64,331,875         | 41.08              |
|    | Total (A+B)                | 156,601,130        | 100.00             |



#### 17. Dematerialisation of Shares

The Company has arrangements with National Securities Depository Limited (NSDL) as well as the Central Depository Services (India) Limited (CDSL) for demat facility. As on March 31, 2010, 98.45% of the total Equity Capital is held in the demat form with NSDL and CDSL.

#### 18. Physical & Demat Shares

| Category                   | As on<br>31.03.2010 | %      |
|----------------------------|---------------------|--------|
| No. of Shares held by NSDL | 132,826,181         | 84.82  |
| No. of Shares held by CDSL | 21,348,713          | 13.63  |
| Physical                   | 2,426,236           | 1.55   |
| Total                      | 156,601,130         | 100.00 |

19. Outstanding GDRs / ADRs / Warrants or any Convertible Instruments and their likely impact on equity

As on date there are no outstanding warrants or any convertible instruments. The Company has not issued any GDR/ADR.

#### 20. Subdivision of Shares

As approved by the Members at the 23<sup>rd</sup> Annual General Meeting of the Company, the nominal face value of the Company's Equity Shares has been subdivided from Rs.10/- per share to Rs.2/- per share, with effect from June 15, 2006.

#### 21. Plant Locations (including subsidiaries)

China (4), Colombia, Egypt (2), Germany, India (9), Indonesia, Mexico, Poland, Philippines, Russia, UK and USA (2).

#### IX. NON-MANDATORY REQUIREMENTS

The Company has adopted the following non-mandatory requirements on Corporate Governance recommended under Clause 49 of the Listing Agreement:

- 1) Remuneration Committee of the Company is operational. Presently, the Committee comprises of three Non-Executive Independent Directors of the Company.
- 2) Half yearly unaudited financial results are sent to all the Members.
- 3) Company has adopted a Whistle Blower Policy for the employees.

For and on behalf of the Board of Directors

ESSEL PROPACK LIMITED

Mumbai, July 28, 2010

Subhash Chandra Chairman

#### DECLARATION

It is hereby declared that all the Board Members, Senior Management and Employees of the Company have affirmed adherence to and compliance with the 'Code of Conduct' laid down by the Company, for the fifteen months period ended March 31, 2010.

#### For ESSEL PROPACK LIMITED

**Ashok Kumar Goel** 

Vice Chairman & Managing Director

Mumbai, July 28, 2010



### **CEO/CFO CERTIFICATION**

To,

The Board of Directors

**Essel Propack Limited** 

We, the undersigned, in our respective capacities as Vice Chairman & Managing Director (CEO) and Chief Financial Officer (Global) (CFO) of the Company hereby certify that, to the best of our knowledge and belief:

- a. We have reviewed Financial Statements and the Cash Flow Statement for the fifteen months period (financial year) ended March 31, 2010 and that to the best of our knowledge and belief :
  - i) these statements do not contain any materially untrue statement or omit any material fact or contain statements that might be misleading;
  - ii) these statements together present a true and fair view of the Company's affairs and are in compliance with existing accounting standards, applicable laws and regulations.
- b. There are, to the best of our knowledge and belief, no transactions entered into by the Company during the year which are fraudulent, illegal or violative of the Company's Code of Conduct.
- c. We accept responsibility for establishing and maintaining internal controls and evaluating the effectiveness of the same for financial reporting for the fifteen months period ended March 31, 2010 and we have disclosed to the Auditors and the Audit Committee, deficiencies in the design or operation of such internal controls, if any, of which we are aware and the steps we have taken or propose to take to rectify these deficiencies.
- d. We have indicated to the Auditors and the Audit Committee:
  - i) significant changes, if any, in internal control over financial reporting during the said financial year;
  - ii) significant changes, if any, in the accounting policies during the said financial year and that the same have been disclosed in the notes to the financial statements; and
  - iii) instances of significant fraud of which we have become aware and the involvement therein, if any, of the management or an employee having a significant role in the company's internal control system over financial reporting.

#### ASHOK KUMAR GOEL VICE CHAIRMAN & MANAGING DIRECTOR

A.V. GANAPATHY CHIEF FINANCIAL OFFICER (GLOBAL)

Place: Mumbai Date : July 28, 2010



### Certificate of compliance with the Corporate Governance requirements under Clause 49 of the Listing Agreement

#### Auditors' Certificate on Corporate Governance

To The Members of **Essel Propack Limited** 

We have examined the compliance of conditions of Corporate Governance by Essel Propack Limited, for the period ended March 31, 2010, as stipulated in Clause 49 of the Listing Agreement of the said Company with the Stock Exchanges.

The Compliance of conditions of Corporate Governance is the responsibility of the Management. Our examination was limited to procedures and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of the Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us and the representations made by the management, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in Clause 49 of the Listing Agreement.

We state that generally no investor grievances are pending for a period exceeding 30 days against the Company as per the records maintained by the Company.

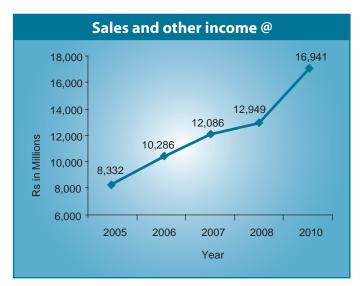
We further state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the management has conducted the affairs of the Company.

For **MGB & Co** Chartered Accountants Firm Registration No. 101169W

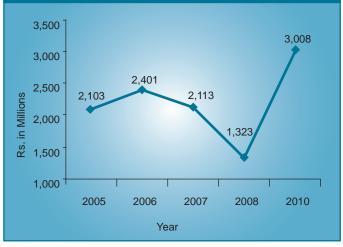
**Mohan Bhandari** Partner Membership No. 12912

Mumbai, July 28, 2010

### **Consolidated Financials**



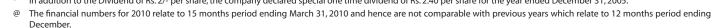
Profit before Depreciation, Interest and Tax @

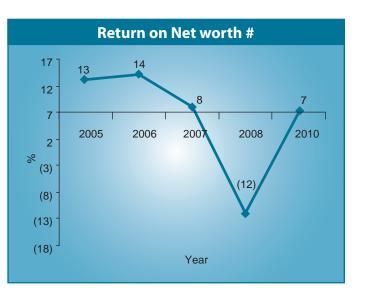




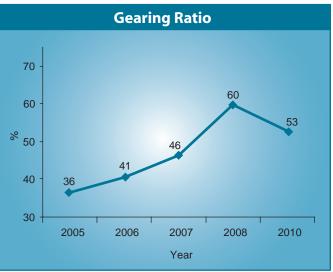
# Ratios for 2010 have been annualised.

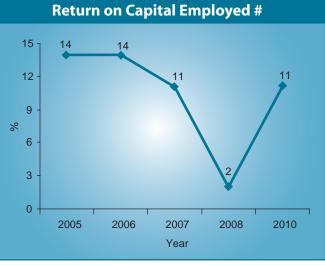
\* In addition to the Dividend of Rs. 2/- per share, the company declared special one time dividend of Rs. 2.40 per share for the year ended December 31, 2005.





Essel







### Five Years' Summary of Selected Financial Data (Consolidated)

| Rs. Millio  |            |            |            |            |            |
|---|------------|------------|------------|------------|------------|
|   | 2005       | 2006       | 2007       | 2008       | 2010#      |
| Sales and other income  | 8,332.32   | 10,286.06  | 12,086.50  | 12,949.29  | 16,941.36  |
| Profit before depreciation, interest and tax  | 2,103.14   | 2,400.63   | 2,113.18   | 1,323.12   | 3,007.87   |
| Depreciation  | 766.20     | 865.38     | 667.35     | 1,119.90   | 1,328.67   |
| Profit before tax (before extra-ordinary & Exceptional items)                       | 1,216.94   | 1,300.16   | 927.80     | (489.04)   | 745.90     |
| Profit after tax  | 901.52     | 985.49     | 608.13     | (883.11)   | 599.20     |
| Dividends (including Dividend Tax)  | 787.27     | 357.18     | 219.86     | 63.87      | 96.80      |
| Cash Profit   | 1,667.72   | 1,850.86   | 1,275.49   | 236.80     | 1,927.87   |
| Earning per share - Rs (Basic after extraordinary items)**                          | 5.76       | 6.29       | 3.88       | (5.64)     | 3.83       |
| Dividend per share - Rs*  | 4.40       | 2.00       | 1.20       | 0.30       | 0.40       |
| Capital Employed  | 11,291.57  | 13,119.14  | 15,388.65  | 17,480.71  | 15,966.27  |
| ASSETS LESS CURRENT LIABILITIES   |            |            |            |            |            |
| Goodwill  | 3,042.63   | 4,060.63   | 4,060.63   | 4,390.03   | 3,606.94   |
| Fixed assets (net)  | 5,892.43   | 6,148.68   | 7,676.88   | 7,253.08   | 6,703.57   |
| Investment  | 419.59     | 423.79     | 447.78     | 452.60     | 476.60     |
| Current assets, Loans and Advances  | 4,039.12   | 4,923.26   | 5,754.41   | 7,589.61   | 7,152.91   |
| ·····, ·····,   | 13,393.77  | 15,556.35  | 17,939.69  | 19,685.32  | 17,940.02  |
| Current liabilities and Provisions  | (2,102.19) | (2,437.21) | (2,551.04) | (2,204.62) | (1,973.75) |
| Net Assets  | 11,291.58  | 13,119.14  | 15,388.65  | 17,480.71  | 15,966.27  |
| FINANCED BY   |            |            |            | ,          | ,.         |
| Share capital   | 313.13     | 313.13     | 313.13     | 313.13     | 313.13     |
| Reserves  | 6,722.21   | 7,344.70   | 7,848.71   | 6,678.65   | 7,215.35   |
| Shareholders' funds   | 7,035.34   | 7,657.83   | 8,161.85   | 6,991.79   | 7,528.48   |
| Miscellaneous Expenditure   | (64.60)    | (56.77)    | (24.38)    | (51.98)    | (79.96)    |
| Net Worth   | 6,970.75   | 7,601.06   | 8,137.47   | 6,939.81   | 7,448.52   |
| Minority Interest   | 55.66      | 97.71      | 118.30     | 165.58     | 83.35      |
| Deferred Tax Balances   | 234.70     | 197.40     | 56.13      | 61.20      | 36.77      |
|   | 7,261.11   | 7,896.16   | 8,311.90   | 7,166.59   | 7,568.64   |
| Loan Funds  | 4,030.47   | 5,222.98   | 7,076.75   | 10,314.12  | 8,397.63   |
| Capital employed  | 11,291.58  | 13,119.14  | 15,388.65  | 17,480.71  | 15,966.27  |
| FINANCIAL RETURNS AND STATISTICS  | 11/251.50  | 13/113.14  | 13/300.03  | 17,100.71  | 15/500.27  |
| Profit after tax as a percent of Sales and other income                             | 11%        | 10%        | 5%         | (7%)       | 4%         |
| Profit before depreciation, interest and tax  | 11/0       | 1070       | 570        | (770)      | 70         |
| as a percent of Sales and other income  | 25%        | 23%        | 17%        | 10%        | 18%        |
| Return on Capital Employed (PBIT/Avg Capital Employed) (With                        | 14%        | 14%        | 11%        | 2%         | 11%#       |
| Goodwill)   | 1470       | 1470       | 1170       | 2 /0       | 1170#      |
| Return on Capital Employed (PBIT/Avg Capital Employed)<br>(Without Goodwill)        | 19%        | 19%        | 15%        | 3%         | 14%#       |
| Return on Net worth (PAT/Avg Networth) (With Goodwill)                              | 13%        | 14%        | 8%         | (12%)      | 7%#        |
| Return on Net worth (PAT/Avg Networth) (Without Goodwill)                           | 23%        | 26%        | 16%        | (27%)      | 15%#       |
| Loan funds as a percentage of Shareholders' funds                                   | 57%        | 68%        | 87%        | 148%       | 112%       |
| Gearing ratio (Loan funds as a percentage to Loan funds plus<br>Shareholders funds) | 36%        | 41%        | 46%        | 60%        | 53%        |
| Financial Expenses Cover (Times)  | 6          | 5          | 2          | 0          | 2          |
| (Profit before Financial Expenses (Gross) and Taxation/Financial                    |            | 5          | 2          | Ŭ          | 2          |
| expenses (gross))   |            |            |            |            |            |
| Cash profit to sales and other income   | 20%        | 18%        | 11%        | 2%         | 11%        |
|   | 2070       | 1070       | 1170       | ∠70        | 1170       |

\* In addition to the Dividend of Rs. 2/- per share, the company declared special one time dividend of Rs. 2.40 per share for the year ended December 31, 2005.

\*\* Pursuant to the approval by the shareholders, each equity share of the Company of face value Rs 10 each fully paid up has been split into 5 equity shares of Rs 2 each fully paid up with effect from 15th June, 2006. Prior years figures have been restated wherever applicable for comparision purpose.

# The current year's financial statements are in respect of the 15 months period from January 1, 2009 to March 31, 2010. Hence the financial numbers for this year are not comparable with past years which relate to 12 months period ending December. However, the financial ratios have been annualised as necessary and are thus comparable.

### Five Years' Summary of Selected Financial Data (Consolidated)

|  | 2005    | 2006    | 2007    | 2000    | USD Millior<br>2010 |
|--|---------|---------|---------|---------|---------------------|
| Color and other in correct   | 2005    | 2006    | 2007    | 2008    |                     |
| Sales and other income   | 188.88  | 226.97  | 292.25  | 298.23  | 353.93              |
| Profit before depreciation, interest and tax   | 47.67   | 52.97   | 51.10   | 30.47   | 62.84               |
| Depreciation   | 17.37   | 19.10   | 16.14   | 25.79   | 27.76               |
| Profit before tax (before extra-ordinary & Exceptional items)  | 27.59   | 28.69   | 22.43   | -11.26  | 15.58               |
| Profit after tax   | 20.44   | 21.75   | 14.70   | -20.34  | 12.52               |
| Dividends (including Dividend Tax)   | 17.85   | 7.88    | 5.32    | 1.47    | 2.02                |
| Cash Profit  | 37.80   | 40.84   | 30.84   | 5.45    | 40.28               |
|  | (7.22   | 02.04   | 102.07  | 00.61   | 70.0                |
| Goodwill   | 67.32   | 92.04   | 102.97  | 90.61   | 79.9                |
| Fixed assets (net)   | 130.38  | 139.36  | 194.67  | 149.70  | 148.5               |
| Investment   | 9.28    | 9.61    | 11.35   | 9.34    | 10.56               |
| Current assets, Loans and Advances   | 89.37   | 111.59  | 145.92  | 156.65  | 158.46              |
|  | 296.36  | 352.59  | 454.92  | 406.30  | 397.43              |
| Current liabilities and Provisions   | (46.51) | (55.24) | (64.69) | (45.50) | (43.73              |
| Net Assets   | 249.84  | 297.35  | 390.23  | 360.80  | 353.71              |
| FINANCED BY  |         |         |         |         |                     |
| Share capital  | 6.93    | 7.10    | 7.94    | 6.46    | 6.94                |
| Reserves   | 148.74  | 166.47  | 199.03  | 137.85  | 159.84              |
| Shareholders' funds  | 155.67  | 173.57  | 206.97  | 144.31  | 166.78              |
| Miscellaneous Expenditure  | (1.43)  | (1.29)  | (0.62)  | (1.07)  | (1.77               |
| Net Worth  | 154.24  | 172.28  | 206.35  | 143.24  | 165.07              |
| Minority Interest  | 1.23    | 2.21    | 3.00    | 3.42    | 1.85                |
| Deferred Tax Balances  | 5.19    | 4.47    | 1.42    | 1.26    | 0.8                 |
|  | 160.66  | 178.97  | 210.77  | 147.92  | 167.67              |
| Loan Funds   | 89.18   | 118.38  | 179.45  | 212.88  | 186.04              |
| Capital employed   | 249.84  | 297.35  | 390.23  | 360.80  | 353.71              |
| FINANCIAL RETURNS AND STATISTICS   |         |         |         |         |                     |
| Profit after tax as a percent of Sales and other income  | 11%     | 10%     | 5%      | (7%)    | 4%                  |
| Profit before depreciation, interest and tax   |         |         |         |         |                     |
| as a percent of Sales and other income   | 25%     | 23%     | 17%     | 10%     | 18%                 |
| Return on Capital Employed (PBIT/Avg Capital Employed) (With Goodwill)   | 14%     | 13%     | 10%     | 2%      | 10%                 |
| Return on Capital Employed (PBIT/Avg Capital Employed)<br>(Without Goodwill)   | 19%     | 19%     | 14%     | 3%      | 13%‡                |
| Return on Net worth (PAT/Avg Networth) (With Goodwill)   | 13%     | 13%     | 7%      | (13%)   | 6%                  |
| Return on Net worth (PAT/Avg Networth) (Without Goodwill)  | 24%     | 26%     | 15%     | (30%)   | 14%‡                |
| Loan funds as a percentage of Shareholders' funds  | 57%     | 68%     | 87%     | 148%    | 112%                |
| Gearing ratio (Loan funds as a percentage to Loan funds plus<br>Shareholders funds)  | 36%     | 41%     | 46%     | 60%     | 53%                 |
| Financial Expenses Cover (Times)   | 6       | 5       | 2       | 0       |                     |
| (Profit before Financial Expenses (Gross) and Taxation/Financial expenses (gross))   |         |         |         |         |                     |
| Cash profit to sales and other income  | 20%     | 18%     | 11%     | 2%      | 119                 |
| Note : Audited INR numbers have been translated into US Dollar usin<br>rate for balance sheet items.<br># The current year's financial statements are in respect of the 15 mor |         | 5       |         | •       | 5                   |

# The current year's financial statements are in respect of the 15 months period from January 1, 2009 to March 31, 2010. Hence the financial numbers for this year are not comparable with past years which relate to 12 months period ending December. However, the financial ratios have been annualised as necessary and are thus comparable.

Essel



### Five Years' Summary of Selected Financial Data (India)

|  |            |           |           |           | <b>Rs. Million</b> |
|--|------------|-----------|-----------|-----------|--------------------|
|  | 2005       | 2006      | 2007      | 2008      | 2010#              |
| Sales and other Income   | 2,616.78   | 2,939.64  | 3,311.91  | 3,548.13  | 4,541.34           |
| FOB value of Exports   | 310.29     | 284.51    | 266.35    | 357.18    | 380.95             |
| Profit before depreciation, interest and tax   | 871.60     | 869.32    | 960.69    | 840.25    | 1,083.79           |
| Financial Expenses (Gross)   | 120.94     | 205.42    | 388.55    | 260.90    | 352.36             |
| Depreciation/Amortisation  | 209.69     | 205.94    | 200.83    | 206.56    | 288.86             |
| Profit before tax and exceptional items  | 682.86     | 605.92    | 559.94    | 372.79    | 442.57             |
| Profit after tax   | 459.67     | 410.46    | 372.93    | 271.78    | 345.49             |
| Dividends (including Dividend Tax)   | 785.68     | 357.13    | 219.86    | 54.96     | 73.04              |
| Cash profit  | 669.37     | 616.40    | 573.75    | 478.34    | 634.35             |
| Book value per share*  | 34.75      | 35.10     | 33.93     | 37.31     | 38.78              |
| Earnings per share* - (Basic after exceptional items)  | 2.94       | 2.62      | 2.38      | 1.74      | 2.21               |
| Dividend per share* - Rs.  | 4.40       | 2.00      | 1.60      | 0.30      | 0.40               |
| Closing share price on BSE at year end - (Rs. per share)   | 355.40     | *78.90    | 77.15     | 18.08     | 43.40              |
| Market capitalisation (As at year end)   | 11,131.00  | 12,355.83 | 12,081.78 | 2,831.35  | 6,796.49           |
| ASSETS LESS CURRENT LIABILITIES  |            |           |           |           |                    |
| Fixed assets (Net)   | 1,510.26   | 1,631.86  | 1,679.12  | 1,813.21  | 1,752.83           |
| Investments  | 4,881.94   | 5,509.04  | 5,744.32  | 5,744.32  | 5,733.99           |
| Current Assets, Loans and Advances   | 1,784.83   | 1,775.54  | 2,938.49  | 4,629.51  | 4,168.59           |
|  | 8,177.03   | 8,916.44  | 10,361.93 | 12,187.04 | 11,655.41          |
| Current Liabilities and Provisions   | (1,128.46) | (791.90)  | (672.88)  | (696.92)  | (650.33)           |
| Net Current Assets   | 7,048.57   | 8,124.53  | 9,689.05  | 11,490.12 | 11,005.08          |
| FINANCED BY  |            |           |           |           |                    |
| Share capital  | 313.12     | 313.13    | 313.20    | 313.13    | 313.13             |
| Reserves   | 5,129.81   | 5,183.22  | 5,313.56  | 5,530.39  | 5,797.18           |
| Shareholders' Fund   | 5,442.93   | 5,496.35  | 5,626.76  | 5,843.52  | 6,110.31           |
| Miscellaneous Expenditure  | -          | -         | -         | -         | 37.08              |
| Net worth  | 5,442.93   | 5,496.35  | 5,626.76  | 5,843.52  | 6,073.23           |
| Deferred Tax Balances  | 150.92     | 148.80    | 129.81    | 124.32    | 171.12             |
| Loan Funds   | 1,454.71   | 2,479.38  | 3,932.55  | 5,522.28  | 4,760.72           |
| Capital Employed   | 7,048.56   | 8,124.53  | 9,689.12  | 11,490.12 | 11,005.08          |
| FINANCIAL RETURNS AND STATISTICS   |            |           |           |           |                    |
| Profit after tax as a percent of sales and other income  | 18%        | 14%       | 11%       | 8%        | 8%                 |
| Profit before depreciation, interest and tax   |            |           |           |           |                    |
| as a percent of sales and other income   | 33%        | 30%       | 29%       | 24%       | 24%                |
| Return on Capital Employed (PBIT)  | 11%        | 9%        | 8%        | 6%        | 6%#                |
| Return on common stockholders' equity % (PAT)  | 8%         | 7%        | 7%        | 5%        | 5%#                |
| Loan Funds as a percent of total year end Shareholders' Fund   | 27%        | 45%       | 70%       | 95%       | 78%                |
| Gross Gearing %  | 21         | 31        | 41        | 49        | 44                 |
| (Loan Fund as a percentage of Loan plus Shareholders' Fund)  |            |           |           |           |                    |
| Financial Expenses Cover (Times)   | 7          | 4         | 2         | 2         | 2                  |
| (Profit before Financial Expenses (Gross) and Taxation   |            |           |           |           |                    |
| divided by Financial Expenses (Gross))   |            |           |           |           |                    |
| Number of Equity Shares Outstanding (in Million)   | 31.32      | *156.60   | 156.60    | 156.60    | 156.60             |
| Cash profit to sales and other income  | 26%        | 21%       | 17%       | 13%       | 14%                |
| *Pursuant to the approval by the shareholders, each equity share of the Company of face value Rs 10 each fully paid up has been split into 5 |            |           |           |           |                    |

\*Pursuant to the approval by the shareholders, each equity share of the Company of face value Rs.10 each fully paid up has been split into 5 equity shares of Rs. 2 each fully paid up with effect from June 15, 2006 & the figures have been restated wherever applicable for comparison purpose.

<sup>#</sup>The current year's financial statements are in respect of the 15 months period from January 1, 2009 to March 31, 2010. Hence the financial numbers for this year are not comparable with past years which relate to 12 months period ending December. However, the financial ratios have been annualised as necessary and are thus comparable.

# **Standalone Financials**



### **Auditors' Report**

### To the Members of Essel Propack Limited

- We have audited the attached Balance Sheet of Essel Propack Limited ("the Company") as at March 31, 2010, and also the Profit and Loss account and the Cash Flow Statement for the period ended on that date, annexed thereto. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit
- 2. We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- 3. As required by the Companies (Auditors' Report) Order, 2003 issued by the Government of India in terms of Section 227(4A) of the Companies Act, 1956 ("the Act"), and on the basis of such checks as we considered appropriate and according to the information and explanations given to us, we annex hereto a statement on the matters specified in paragraph 4 and 5 of the said order.
- 4. Without qualifying our report, we draw reference to Note 2(b) of schedule 22B, regarding Managerial Remuneration for the period is subject to approval of Central Government.
- 5. Further to our comments in the Annexure referred to Paragraph (3) above, we report that:
  - We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purposes of our audit;
  - In our opinion, proper books of account as required by law have been kept by the company, so far as appears from our examination of those books;
  - (iii) The Balance Sheet, the Profit and Loss account and the Cash Flow statement dealt with by this report are in agreement with the books of account;
  - (iv) In our opinion, the Balance Sheet, the Profit and Loss account and the Cash Flow statement dealt with by this report comply with the accounting standards referred to in Section 211 (3C) of the Act;
  - (v) On the basis of written representations received from the Directors and taken on record by the Board, we report that none of the directors is disqualified as at March 31, 2010 from being appointed as a director in

terms of clause (g) of sub-section (1) of Section 274 of the Act;

- (vi) In our opinion and to the best of our information and according to the explanations given to us, the said accounts read with the significant accounting policies and notes to accounts as per Schedule 22, give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:
  - (a) In the case of the Balance Sheet, of the state of affairs of the Company as at March 31, 2010;
  - (b) In the case of the Profit and Loss account, of the Profit for the period ended on that date; and
  - (c) In the case of the Cash Flow statement, of the cash flows, for the period ended on that date.

For **MGB & Co** Chartered Accountants Firm Registration No. 101169W

> **Mohan Bhandari** Partner Membership No. 12912

Mumbai, July 28, 2010



# Annexure referred to in paragraph 3 of Auditors' Report to the Members of Essel Propack Limited on the accounts for the period ended March 31, 2010.

- (i) (a) The Company has maintained proper records showing full particulars including quantitative details and situation of its fixed assets.
  - (b) According to the information and explanations given to us, the fixed assets have been physically verified by the management in a phased program periodical manner at reasonable intervals, which in our opinion is reasonable having regard to the size of the Company and the nature of its assets. No material discrepancies were noticed on such verification.
  - (c) In our opinion, the Company has not disposed off a substantial part of its fixed assets during the period and the going concern status of the Company is not affected.
- (ii) (a) The inventories have been physically verified by the management during the period except stock lying with third parties in respect of whom confirmations have been obtained. In our opinion, the frequency of verification is reasonable.
  - (b) In our opinion, the procedures of physical verification of inventories followed by the management are reasonable and adequate in relation to the size of the Company and the nature of its business.
  - (c) As explained to us, the Company is maintaining proper records of inventories and no material discrepancies were noticed on physical verification of inventories as compared to the book records.
- (iii) (a) According to the information and explanations given to us, the Company has not granted any loans, secured or unsecured to companies, firms or other parties covered in the register maintained under Section 301 of the Act. Consequently, the requirements of clauses (iii) (b), (iii) (c) and (iii) (d) of paragraph 4 of the Order are not applicable.
  - (b) According to the information and explanations given to us, the Company has taken unsecured loan from one company covered in the register maintained under section 301 of the Act. Loan outstanding as at March 31, 2010 is Rs Nil and maximum amount involved during the period was Rs. 195,000,000.
  - (c) The rate of interest and other terms and conditions of unsecured loan taken by the Company are not prima-facie prejudicial to the interest of the Company.

- (d) The Company is regular in repayment of Loan taken and interest thereon considering the terms of the Loan.
- (iv) In our opinion and according to the information and explanations given to us, there is an adequate internal control system commensurate with the size of the company and the nature of its business with regard to purchase of inventory, fixed assets and for sale of goods and services. During the course of our audit, we have not observed any major weaknesses in the internal control system.
- (v) (a) According to the information and explanations given to us, all contracts or arrangements the particulars of which are required to be entered into the register in pursuance of Section 301 of the Act have been so entered.
  - (b) Sub-clause (b) is not applicable as there are no such transactions of purchases and sales exceeding Rs. 5 lacs in aggregate.
- (vi) In our opinion and according to the information and explanations given to us, the Company has not accepted any deposits from the public during the period with in the meaning of section 58A and 58AA of the Act and the rules framed there under.
- (vii) In our opinion, the Company has an internal audit system commensurate with the size and nature of its business.
- (viii) We are informed that the Central Government has not prescribed the maintenance of cost records under Section 209 (1) (d) of the Act in respect of the Company's products.
- (ix) (a) According to the records of the Company, the undisputed statutory dues including Provident Fund, Investor Education and Protection Fund, Employees State Insurance, Income Tax, Sales Tax / Value Added Tax, Wealth Tax, Service Tax, Custom Duty, Excise Duty, Cess and other material statutory dues to the extent applicable have been deposited regularly with the appropriate authorities except delay in few cases. There are no undisputed amounts payable in respect of aforesaid dues outstanding as at March 31, 2010 for a period of more than six months from the date they became payable.
  - (b) There are no disputed dues on account of Income Tax, Custom Duty and Cess. Dues on account of the disputed Sales Tax / Value Added Tax, Wealth Tax, Service Tax and Excise Duty which have not been deposited are as under:

| Name of the Statute      | Nature of the<br>Dues                         | Amount in (Rs.) | Period to which the amount relate              | Forum where dispute is pending              |
|--------------------------|---|-----------------|--|---|
| Wealth Tax Act, 1957     | Wealth Tax                                    | 129,688         | A.Y.1998-1999                                  | Income Tax Appellate Tribunal               |
| Central Excise Act, 1944 | Excise (Including<br>interest and<br>penalty) | 122,597,968     | 1994 to 2001                                   | Supreme Court                               |
|                          |   | 32,153,356      | 1998 to 2000 &<br>2002 to 2006                 | CESTAT                                      |
|                          |   | 3,848,655       | 2001 to 2005 &<br>2008-10                      | Commissioner of Central Excise<br>(Appeals) |
|                          |   | 93,140,021      | 1997-1998, 2000 to<br>2003 and 2004 to<br>2006 | Commissioner of Central Excise              |

STANDALONE

| Name of the Statute                      | Nature of the<br>Dues | Amount in (Rs.) | Period to which the amount relate  | Forum where dispute is pending                               |
|--|-----------------------|-----------------|------------------------------------|--|
|  |                       | 5,243,737       | 1995-1996, 1997-<br>1998 & 2005-07 | Deputy / Joint / Assistant<br>Commissioner of Central Excise |
|  | Service Tax           | 3,208,306       | 1997-98 to 2002                    | High Court of Mumbai   |
|  |                       | 865,940         | 2002-2003 & 2005<br>to 2007        | Deputy / Assistant Commissioner of<br>Service Tax            |
| Maharashtra Value<br>Added Tax Act, 2002 | Value Added Tax       | 36,134,596      | 2005-06                            | Deputy Commissioner of Sales Tax<br>(Appeals), Palghar.      |
| Central Sales Tax Act,                   | Central Sales Tax     | 2,480,274       | 2001 to 2003                       | Maharashtra Sales Tax Tribunal                               |
| 1956                                     |                       | 22,808,521      | 2002 to 2005                       | Commissioner of VAT-Dadra and<br>Nagar Haveli – Silvassa.    |
|  |                       | 45,971,077      | 2005-06                            | Deputy Commissioner of Sales Tax<br>(Appeals), Palghar.      |
|  |                       | 9,290,529       | 2003 to 2005                       | Joint Commissioner of Sales Tax<br>(Appeals), Thane.         |

(x) The Company does not have accumulated losses as at March 31, 2010 and has not incurred cash losses during the period ended on that date or in the immediately preceding financial year.

(xi) Based on our audit procedures and as per the information and explanations given to us, we are of the opinion that the Company has not defaulted in repayment of dues to banks, financial institutions and debenture holders.

(xii) The Company has not granted any loans and advances on the basis of security by way of pledge of shares, debentures and other securities.

(xiii) The Company is not a chit fund or a nidhi / mutual benefit fund / society.

(xiv) The Company is not dealing or trading in securities, debentures and other investments.

(xv) In our opinion and according to the information and explanations given to us, the terms and conditions on which the Company has given guarantee for loans taken by subsidiaries from banks and financial institutions are prima facie not prejudicial to the interest of the Company.

(xvi) In our opinion and according to the information and explanations given to us, the term loans raised during the period have been applied for the purposes for which they were raised.

(xvii) On the basis of review of utilization of funds which is based on an overall examination of the Balance Sheet of the Company and related information as made available to us, we report that no short term funds have been used for long term purposes.

(xviii) The Company has not made any preferential allotment of shares to parties and companies covered in the register maintained under Section 301 of the Act during the period.

(xix) The Company has not issued any secured debentures during the period.

(xx) The Company has not raised any money by way of public issue during the period.

(xxi) Based on our audit procedures performed and according to the information and explanations given by the management, no fraud on or by the Company has been noticed or reported during the course of our audit.

For **MGB & Co** Chartered Accountants Firm Registration No. 101169W

**Mohan Bhandari** Partner Membership No. 12912

Mumbai, July 28, 2010



# Balance Sheet as at 31 March, 2010

|  |  |   | (Amount in Rs.) |
|--|--|---|-----------------|
|  | Schedule   | As at   | As at           |
|  |  | 31-Mar-2010   | 31-Dec-2008     |
| Sources of Funds   |  |   |                 |
| Shareholders' Funds  |  |   |                 |
| Share Capital  | 1  | 313,130,610   | 313,130,610     |
| Reserves and Surplus   | 2  | 5,797,179,989   | 5,530,386,547   |
|  |  | 6,110,310,599   | 5,843,517,157   |
| Loan Funds   | _  |   |                 |
| Secured Loans  | 3  | 2,691,975,387   | 1,659,999,666   |
| Unsecured Loans  | 4  | 2,068,748,355   | 3,862,280,603   |
|  |  | 4,760,723,742   | 5,522,280,269   |
| Deferred Tax Liabilities (Net) (Refer Note 5)                |  | 171,121,445   | 124,318,729     |
| Total  |  | 11,042,155,786  | 11,490,116,155  |
| Application of Funds   |  |   |                 |
| Fixed Assets   |  |   |                 |
| Gross Block  | 5  | 4,850,254,295   | 4,642,548,982   |
| Less : Depreciation / Amortisation                           |  | 3,306,814,042   | 3,018,177,717   |
| Net Block  |  | 1,543,440,253   | 1,624,371,265   |
| Capital Work-in-progress                                     |  | 209,390,949   | 188,834,611     |
|  |  | 1,752,831,202   | 1,813,205,876   |
| Investments  | 6  | 5,733,987,298   | 5,744,316,008   |
| Foreign Currency Monetary Items                              |  |   |                 |
| Translation Difference Account                               |  | 80,041,332  | -               |
| Current Assets, Loans and Advances                           |  |   |                 |
| Inventories  | 7  | 438,316,685   | 534,018,273     |
| Sundry Debtors   | 8  | 730,236,032   | 846,289,096     |
| Cash and Bank Balances                                       | 9  | 84,755,241  | 72,697,249      |
| Other Current Assets   | 10   | 150,622,584   | 311,427,693     |
| Loans and Advances   | 11   | 2,684,619,157   | 2,865,081,117   |
|  |  | 4,088,549,699   | 4,629,513,428   |
| Less : Current Liabilities and Provisions                    |  |   |                 |
| Current Liabilities  | 12   | 509,739,116   | 578,813,368     |
| Provisions   | 13   | 140,594,432   | 118,105,789     |
|  |  | 650,333,548   | 696,919,157     |
| Net Current Assets   |  | 3,438,216,151   | 3,932,594,271   |
| Miscellaneous Expenditure<br>(To the extent not written off) |  | 37,079,803  | -               |
| Total  |  | 11,042,155,786  | 11,490,116,155  |
| Significant Accounting Policies and Notes to Accounts        | 22   | ,   | ,               |
|  |  |   |                 |
| As per our attached report of even date                      | For and on behalf of the Board                         |   |                 |
| For <b>MGB &amp; Co.</b><br>Chartered Accountants            | Subhash Chandra Chair                                  | rman  |                 |
| <b>Mohan Bhandari</b><br>Partner                             | Mukund M. Chitale<br>Tapan Mitra<br>K.V. Krishnamurthy | tors  |                 |
| Membership No. 12912   | Boman Moradian   |   |                 |
|  | Ashok Kumar Goel Vice-                                 | Chairman and Managing D   | Virector        |
|  |  | <sup>F</sup> Financial Officer (Global)<br>President - Legal and Comp | bany Secretary  |

Mumbai, July 28, 2010

Mumbai, July 28, 2010



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### Profit and Loss Account for the 15 months ended 31 March, 2010

|   |                                   |                            | (Amount in Rs.)                |
|---|-----------------------------------|----------------------------|--------------------------------|
|   | Schedule                          | 15 months ended            | 12 months ended<br>31-Dec-2008 |
| la sense  |                                   | 31-Mar-2010                | 31-Dec-2008                    |
| Income  |                                   | 4 402 014 000              | 2 550 060 064                  |
| Sales and Services (Gross)                                    | 14                                | 4,492,911,900              | 3,559,968,064                  |
| Less:Excise Duty  |                                   | 202,037,670                | 200,873,202                    |
| Sales and Services (Net)                                      |                                   | 4,290,874,230              | 3,359,094,862                  |
| Other Income  | 15                                | 250,468,530                | 189,032,619                    |
| Total   |                                   | 4,541,342,760              | 3,548,127,481                  |
| Expenditure   |                                   |                            |                                |
| Cost of Materials   | 16                                | 1,869,385,821              | 1,486,808,330                  |
| Manufacturing and Other Expenses                              | 17                                | 665,656,760                | 517,697,279                    |
| Personnel Cost  | 18                                | 461,020,029                | 359,768,719                    |
| Administrative and Other Expenses                             | 19                                | 206,850,249                | 178,342,333                    |
| Loss on Foreign Exchange Fluctuation (Net)                    |                                   | 125,278,331                | 89,514,728                     |
| Selling and Distribution Expenses                             | 20                                | 129,360,569                | 75,743,119                     |
| Total   |                                   | 3,457,551,759              | 2,707,874,508                  |
| Profit Before Depreciation Interest and Tax (PBDIT)           |                                   | 1,083,791,001              | 840,252,973                    |
| Finance Expenses (Net)  | 21                                | 352,361,492                | 260,904,433                    |
| Depreciation / Amortisation                                   |                                   | 288,858,158                | 206,557,025                    |
| Profit Before Tax and Exceptional Items                       |                                   | 442,571,351                | 372,791,515                    |
| Exceptional Items (Refer Note 6)                              |                                   | 1,041,636                  | (11,848,506)                   |
| Profit Before Tax (PBT)                                       |                                   | 441,529,715                | 384,640,021                    |
| Provision for Taxation  |                                   |                            |                                |
| Current Tax - Current year                                    |                                   | 45,222,712                 | 114,898,289                    |
| - Earlier period  |                                   | -                          | (2,015,006)                    |
| Deferred Tax  |                                   | 49,613,128                 | (5,491,095)                    |
| Fringe Benefit Tax  |                                   | 1,205,961                  | 5,463,074                      |
| Profit After Tax (PAT)  |                                   | 345,487,914                | 271,784,759                    |
| Balance Brought Forward                                       |                                   | 525,185,408                | 321,954,537                    |
| Amount Available for Appropriation                            |                                   | 870,673,322                | 593,739,296                    |
| Appropriations  |                                   |                            |                                |
| Dividend - Proposed (inclusive of tax)                        |                                   | 73,044,248                 | 54,964,648                     |
| General Reserve   |                                   | 25,912,000                 | 13,589,240                     |
| Balance carried to Balance Sheet                              |                                   | 771,717,073                | 525,185,408                    |
| Total   |                                   | 870,673,322                | 593,739,296                    |
| Earnings Per Share (Equity Shares, par value Rs.2 each)       |                                   |                            |                                |
| Basic and Diluted Earnings Per Share before exceptional items |                                   | 2.21                       | 1.66                           |
| Basic and Diluted Earnings Per Share after exceptional items  |                                   | 2.21                       | 1.74                           |
| Weighted average number of Shares used in computing           |                                   |                            |                                |
| Basic and Diluted Earnings per share                          |                                   | 156,601,130                | 156,601,130                    |
| Significant Accounting Policies and Notes to Accounts         | 22                                |                            |                                |
| As per our attached report of even date                       | For and on behalf of the Board    |                            |                                |
| For MGB & Co.   |                                   |                            |                                |
| Chartered Accountants   | Subhash Chandra Chair             | man                        |                                |
|   | Mukund M. Chitale                 |                            |                                |
| <b>Mohan Bhandari</b><br>Partner                              | Tapan Mitra<br>K.V. Krishnamurthy | tors                       |                                |
| Membership No. 12912  | Boman Moradian                    |                            |                                |
| ······································                        | <b>—</b>                          | Chairman and Managing      | Director                       |
|   |                                   | Financial Officer (Global) |                                |
|   |                                   | President - Legal and Con  |                                |
| Mumbai, July 28, 2010   | Mumbai, July 28, 2010             |                            |                                |
|   |                                   |                            |                                |



|  |                   | (Amount in Rs.)        |
|--|-------------------|------------------------|
|  | As at             | As at                  |
| Schedule 1   | 31-Mar-2010       | 31-Dec-2008            |
| Share Capital  |                   |                        |
| Authorised   |                   |                        |
| 200,000,000 Equity Shares of Rs.2 each   | 400,000,000       | 400,000,000            |
| Issued, Subscribed and Paid up   |                   |                        |
| 156,601,130 Equity Shares of Rs.2 each fully paid-up   | 313,202,260       | 313,202,260            |
| Out of the above   |                   |                        |
| (i) 65,166,915 Equity Shares of Rs.2 each fully paid up are issued as Bonus Shares by Capitalisation of General Reserves and Securities Premium. |                   |                        |
| (ii) 34,316,610 Equity Shares of Rs.2 each fully paid up were allotted for consideration other than cash.  |                   |                        |
| Less : Calls in Arrears (Other than Directors)   | 71,650            | 71,650                 |
| Total  | 313,130,610       | 313,130,610            |
|  |                   |                        |
| Schedule 2   |                   |                        |
| Reserves and Surplus   |                   |                        |
| Securities Premium   | 2 0 4 2 0 0 2 200 | 2 0 4 2 0 7 C 0 4 0    |
| As per last Balance Sheet<br>Add : Received during the year  | 3,842,983,298     | 3,842,976,048<br>7,250 |
| Add : Received during the year   | 3,842,983,298     | 3,842,983,298          |
| Capital Reserve  | 5,072,705,270     | 5,042,703,270          |
| As per Last Balance Sheet  | 200,610,538       | 200,610,538            |
| General Reserve  |                   |                        |
| As per Last Balance Sheet  | 961,607,303       | 948,018,063            |
| Add : Appropriated during the year   | 25,912,000        | 13,589,240             |
| Less: Adjustments as per amended provisions of AS 11   | 5,650,224         | -                      |
| (net of tax of Rs.2,810,413) (Refer Note 7(a))   |                   |                        |
|  | 981,869,079       | 961,607,303            |
| Profit and Loss Account  | 771,717,073       | 525,185,408            |
| Total  | 5,797,179,989     | 5,530,386,547          |
| Schedule 3   |                   |                        |
| Secured Loans (Refer Note 18)  |                   |                        |
| Term Loan from Banks   | 2,662,611,625     | 1,132,053,159          |
| Working Capital Loans from Banks   | 29,363,762        | 527,433,365            |
| Other Secured Loan   | -                 | 513,142                |
| Total  | 2,691,975,387     | 1,659,999,666          |
| Schedule 4   |                   |                        |
| Unsecured Loans (Refer Note 19)  |                   |                        |
| Short Term Loan from Banks   | 631,237,396       | 3,393,811,477          |
| Inter Corporate Deposit  | 160,000,000       | 20,000,000             |
| Other Loans  |                   |                        |
| From Banks   | 830,000,000       | -                      |
| Deferred Sales Tax (Repayable on different dates starting from Year 2009)  | 447,510,959       | 446,953,910            |
| Interest accrued and due   | -                 | 1,515,216              |
| Total  | 2,068,748,355     | 3,862,280,603          |

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### **Schedules forming part of Accounts**

### Schedule 5

### Fixed Assets (At Cost)

| Description of Asset   |                    | Gross       | Block      |                    | Depreciation / Amortisation |                |            |                   | Net Block          |                    |
|------------------------|--------------------|-------------|------------|--------------------|-----------------------------|----------------|------------|-------------------|--------------------|--------------------|
|                        | As at<br>01-Jan-09 | Additions   | Deductions | As at<br>31-Mar-10 | Upto<br>31-Dec-08           | For the period | Deductions | Upto<br>31-Mar-10 | As at<br>31-Mar-10 | As at<br>31-Dec-08 |
| a) Intangibles         |                    |             |            |                    |                             |                |            |                   |                    |                    |
| Software               | 26,432,226         | 66,415,874  | -          | 92,848,100         | 17,531,997                  | 13,853,425     | -          | 31,385,422        | 61,462,678         | 8,900,229          |
| b) Tangibles           |                    |             |            |                    |                             |                |            |                   |                    |                    |
| Freehold Land          | 11,605,951         | -           | -          | 11,605,951         | -                           | -              | -          | -                 | 11,605,951         | 11,605,951         |
| Leasehold Land         | 2,076,595          | -           | -          | 2,076,595          | 412,206                     | 47,602         | -          | 459,808           | 1,616,787          | 1,664,389          |
| Leasehold Improvements | 17,218,838         | -           | -          | 17,218,838         | 4,893,271                   | 2,748,159      | -          | 7,641,430         | 9,577,408          | 12,325,567         |
| Buildings              | 245,009,933        | 1,137,410   | -          | 246,147,343        | 66,482,339                  | 9,586,411      | -          | 76,068,750        | 170,078,593        | 178,527,594        |
| Plant and Machinery    | 4,176,743,677      | 115,898,358 | -          | 4,292,642,035      | 2,855,660,934               | 242,490,402    | -          | 3,098,151,336     | 1,194,490,699      | 1,321,082,744      |
| Equipments             | 116,808,109        | 24,443,851  | 47,000     | 141,204,960        | 54,864,253                  | 16,736,629     | 8,892      | 71,591,990        | 69,612,970         | 61,943,856         |
| Furniture and Fixtures | 40,861,348         | 284,749     | -          | 41,146,097         | 15,299,063                  | 2,819,471      | -          | 18,118,534        | 23,027,562         | 25,562,285         |
| Vehicles               | 5,792,305          | -           | 427,929    | 5,364,376          | 3,033,654                   | 576,059        | 212,941    | 3,396,772         | 1,967,604          | 2,758,651          |
| Grand Total            | 4,642,548,982      | 208,180,242 | 474,929    | 4,850,254,295      | 3,018,177,717               | 288,858,158    | 221,833    | 3,306,814,042     | 1,543,440,253      | 1,624,371,265      |
| Previous Year          | 4,343,954,312      | 336,518,512 | 37,923,842 | 4,642,548,982      | 2,820,491,835               | 206,557,025    | 8,871,143  | 3,018,177,717     | 1,624,371,265      |                    |

Note: Buildings include Roads, Residential Flats, Tubewells and Watertanks and shares in Co-operative Society.

|   |                      | (Amount in Rs.) |
|---|----------------------|-----------------|
|   | As at<br>31-Mar-2010 | As at           |
|   | 31-Mar-2010          | 31-Dec-2008     |
| Schedule 6  |                      |                 |
| Investments   |                      |                 |
| Long Term   |                      |                 |
| Equity Shares in wholly owned Subsidiary Companies -Unquoted  |                      |                 |
| 320,000 (640,000) of NPR 100 each of Essel Packaging Nepal Private Limited, Nepal (Refer Note 4(a))   | 20,000,000           | 40,000,000      |
| Less:Provision for Diminution in value  | (16,996,622)         | (16,996,622)    |
|   | 3,003,378            | 23,003,378      |
| 830,000 of US \$ 10 each of Lamitube Technologies Limited, Mauritius  | 3,625,783,282        | 3,625,783,282   |
| 10,000,000 of US \$ 1 each of Essel Propack America,LLC   | 479,140,000          | 479,140,000     |
| 1,600 of US \$ 1000 each of Lamitube Technologies (Cyprus) Limited, Cyprus  | 71,991,500           | 71,991,500      |
| 416,150 of Rs.100 each of Packaging India Private Limited *   | 636,240,638          | 636,240,638     |
| Equity Shares in Associate Company - Quoted   |                      |                 |
| 4,109,100 of Rs.10 each of Ras Propack Lamipack Limited (Refer Note 4(c))<br>(market value not available)   | 41,091,000           | -               |
| Equity Shares in others - Unquoted  |                      |                 |
| 3,141,971 of Rs.10 each of Bericap India Private Limited (Refer Note 4(b))  | -                    | 31,419,710      |
| Redeemable Preference Shares in wholly owned Subsidiary Companies   |                      |                 |
| 1,250 Non Cumulative Preference Shares of US \$ 1000 each of Lamitube Technologies Limited,<br>Mauritius with fixed rate of dividend of US \$ 110 per share   | 55,550,000           | 55,550,000      |
| 6,000 Non Cumulative and Optionally Convertible Redeemable Preference Shares of US \$ 1000 each of Essel Propack Amercia, LLC, with fixed rate of dividend of US \$ 110 per share                     | 265,201,250          | 265,201,250     |
| 10,400 Non Cumulative and Optionally Convertible Redeemable Preference Shares of US \$ 1000 each of Lamitube Technologies (Cyprus) Limited, Cyprus with fixed rate of dividend of US \$ 110 per share | 453,486,250          | 453,486,250     |
| 1,025,000 5% of Rs. 100 each of Packaging India Private Limited   | 102,500,000          | 102,500,000     |
| Total   | 5,733,987,298        | 5,744,316,008   |
|   |                      |                 |

\* The Company has given non-disposal undertaking against credit facilities granted by banks.





## **Schedules forming part of Accounts**

Units of Mutual Funds bought and sold during the period

| Name of the Fund   | Face Value<br>(Rs.) | Nos.       | Cost (Rs.)  |
|--|---------------------|------------|-------------|
| Reliance Mutual Fund - Money Manager   | 1000                | 80,513     | 100,000,000 |
| HDFC Cash Management Fund - Treasury Advantage - Wholesale - Growth Purchase | 10                  | 5,004,980  | 100,000,000 |
| HDFC Cash Management Fund Savings Plan - Growth                              | 10                  | 8,370,652  | 160,000,000 |
| HDFC Cash Management Fund Savings Plan - Growth                              | 10                  | 2,350,962  | 45,000,000  |
| HDFC Floating Rate Income Fund - ST Plan - Wholesale Option – Growth         | 10                  | 10,281,444 | 160,014,230 |
| TATA Floater Fund – Growth   | 10                  | 7,357,215  | 100,000,000 |
| TATA Floater Fund – Growth   | 10                  | 8,807,645  | 120,012,086 |
| TATA Liquid Super High Inv. Fund - Appreciation                              | 1000                | 71,140     | 120,000,000 |
| IDFC MUTUAL FUND -IDFC Cash Fund - Plan C - Super I P - Growth [1016510/66]  | 10                  | 12,594,232 | 140,000,000 |
| SBI Magnum Insta Cash Fund - Daily Dividend Option                           | 10                  | 11,940,085 | 200,000,000 |
| SBI Magnum Insta Cash Fund - Daily Dividend Option                           | 10                  | 1,076      | 18,030      |
| SBI Ultra Short Term Funds - Daily Dividend Option                           | 10                  | 19,989,809 | 200,018,030 |
| SBI Ultra Short Term Funds - Daily Dividend Option                           | 10                  | 5993       | 59,969      |
| SBI Ultra Short Term Funds - Daily Dividend Option                           | 10                  | 2,078      | 20,796      |
| SBI Ultra Short Term Funds - Daily Dividend Option                           | 10                  | 2,039      | 20,398      |
| SBI Ultra Short Term Funds - Daily Dividend Option                           | 10                  | 1,999      | 20,000      |
| SBI Ultra Short Term Funds - Daily Dividend Option                           | 10                  | 1,999      | 20,002      |
| SBI Ultra Short Term Funds - Daily Dividend Option                           | 10                  | 5,698      | 57,011      |
| SBI Ultra Short Term Funds - Daily Dividend Option                           | 10                  | 512        | 5,118       |
| SBI Ultra Short Term Funds - Daily Dividend Option                           | 10                  | 482        | 4,818       |
| SBI Ultra Short Term Funds - Daily Dividend Option                           | 10                  | 477        | 4,769       |
| SBI Ultra Short Term Funds - Daily Dividend Option                           | 10                  | 497        | 4,970       |
| SBI Ultra Short Term Funds - Daily Dividend Option                           | 10                  | 1,470      | 14,710      |
| HDFC Cash Fund Plan C Growth   | 10                  | 12,594,232 | 140,000,000 |
| IDFC Money Manager Fund TP Plan C Growth                                     | 10                  | 12,924,035 | 140,015,119 |

|  |                      | (Amount in Rs.)      |
|--|----------------------|----------------------|
|  | As at<br>31-Mar-2010 | As at<br>31-Dec-2008 |
| Schedule 7   |                      |                      |
| Inventories  |                      |                      |
| (As taken, valued and certified by the Managing Director)        |                      |                      |
| Raw Materials (including goods in transit)                       | 117,770,761          | 184,368,962          |
| Finished Goods   | 8,846,522            | 11,174,954           |
| Goods-in-Process   | 198,419,277          | 201,436,145          |
| Packing Materials  | 5,977,813            | 7,039,696            |
| Stores and Spares  | 107,302,312          | 129,998,516          |
| Total  | 438,316,685          | 534,018,273          |
| Schedule 8   |                      |                      |
| Sundry Debtors   |                      |                      |
| (Unsecured and Considered Good, unless otherwise stated)         |                      |                      |
| Over six months *  |                      |                      |
| Considered Good  | 158,183,107          | 261,223,079          |
| Considered Doubtful  | 36,970,581           | 44,650,704           |
|  | 197,573,266          | 305,873,783          |
| Others **  | 572,052,925          | 585,066,017          |
|  | 767,206,613          | 890,939,800          |
| Less : Provision for doubtful debts                              | 36,970,581           | 44,650,704           |
| Total  | 730,236,032          | 846,289,096          |
| Includes * Rs.139,483,959 (Rs.194,852,965) and ** Rs.144,492,102 |                      |                      |
| (Rs.213,471,144) due from Subsidiary Companies                   |                      |                      |

# **Schedules forming part of Accounts**

| (Amour  |                              |                              |  |
|---|------------------------------|------------------------------|--|
|   | As at<br>31-Mar-2010         | As at<br>31-Dec-2008         |  |
| Schedule 9  | 31-Mar-2010                  | 31-Dec-2008                  |  |
| Cash and Bank Balances  |                              |                              |  |
| Cash on Hand  | 314,969                      | 307,044                      |  |
| With Scheduled Banks  |                              |                              |  |
| (a) In Current Account  |                              |                              |  |
| i) Indian Rupee accounts *  | 77,551,893                   | 26,787,709                   |  |
| ii) Foreign Currency accounts   | 12,914                       | 14,723                       |  |
| (b) In Fixed Deposit  |                              |                              |  |
| Indian Rupee accounts **  | 206,600                      | 41,706,600                   |  |
| (c) Cheques in Hand   | 6,668,865                    | 3,881,173                    |  |
| Total   | 84,755,241                   | 72,697,249                   |  |
| *Includes Rs. 7,870,166 (Rs. 8,310,496) being balance in unclaimed dividend accounts.   |                              |                              |  |
| **Includes  |                              |                              |  |
| <ul><li>(i) Rs. 206,600 (Rs. 206,600) Deposited with / Lien in favour of various Government Authorities.</li><li>(ii) Rs. Nil (Rs. 41,500,000) given as Margin Money to a bank on behalf of a Subsidiary.</li></ul> |                              |                              |  |
| Schedule 10   |                              |                              |  |
| Other Current Assets  |                              |                              |  |
| Interest Receivable on Loans to   |                              |                              |  |
| Subsidiaries  | 121,201,609                  | 166,695,573                  |  |
| Others  | 314,420                      | 124,251,910                  |  |
| Export Benefit Receivable   | 27,967,696                   | 19,327,301                   |  |
| Other Receivables   | 1,138,859                    | 1,152,909                    |  |
| Total   | 150,622,584                  | 311,427,693                  |  |
| Schedule 11   |                              |                              |  |
| Loans and Advances  |                              |                              |  |
| (Unsecured, considered good unless otherwise stated)  | 1 274 557 600                | 1 552 657 641                |  |
| Loans and Advances to Subsidiaries<br>Loans to others   | 1,274,557,689<br>893,912,284 | 1,552,657,641<br>922,725,154 |  |
| Advances (Recoverable in cash or in kind or for value to be received)   | 093,912,204                  | 922,723,134                  |  |
| Advances Indirect Taxes   | 235,958,685                  | 220,008,054                  |  |
| Advances Direct Taxes (Net of provisions)   | 144,922,208                  | 15,849,211                   |  |
| Other Advances  | 41,563,897                   | 63,662,041                   |  |
| Deposits  | 93,704,394                   | 90,179,015                   |  |
| Total   | 2,684,619,157                | 2,865,081,117                |  |
| Schedule 12   |                              |                              |  |
| Current Liabilities and Provisions  |                              |                              |  |
| Current Liabilities   |                              |                              |  |
| Acceptances   |                              |                              |  |
| for Goods   | 93,420,347                   | 163,654,982                  |  |
| Sundry Creditors *  |                              |                              |  |
| for Goods   | 130,215,856                  | 77,170,034                   |  |
| for Capital Goods   | 50,814,098                   | 58,215,241                   |  |
| for Micro, Small and Medium Enterprises (Refer Note 8)  | 8,996,373                    | 358,404                      |  |
| for Others  | 172,570,549                  | 225,578,221                  |  |
| Trade Deposits and Advances Received  | 7,932,967                    | 6,925,992                    |  |
| Interest accrued but not due  | 37,918,760                   | 38,599,998                   |  |
| Investor Education and Protection Fund  |                              |                              |  |
| Unpaid Dividend   | 7,870,166                    | 8,310,496                    |  |
| Total   | 509,739,116                  | 578,813,368                  |  |
| * Includes Rs.50.486.741 (Rs.26.626.037) due to Subsidiaries  |                              |                              |  |

\* Includes Rs.50,486,741 (Rs.26,626,037) due to Subsidiaries



|  |                                | (Amount in Rs.)      |
|--|--------------------------------|----------------------|
|  | As at<br>31-Mar-2010           | As at<br>31-Dec-2008 |
|  | 51                             | 51 544 2000          |
| Schedule 13  |                                |                      |
| Provisions   |                                |                      |
| For Retirement Benefits  | 67,550,184                     | 63,141,141           |
| For Proposed Dividend (inclusive of tax) Total                                 | 73,044,248                     | 54,964,648           |
| lotal  | 140,594,432                    | 118,105,789          |
|  | 15 months ended                | 12 months ended      |
|  | 31-Mar-2010                    | 31-Dec-2008          |
| Schedule 14  |                                |                      |
| Sales and Services   |                                |                      |
| Sales  | 4,334,203,215                  | 3,323,267,182        |
| Royalty/Service Charges (Tax Deducted at Source Rs.11,236,056 (Rs.21,448,782)) | 135,513,255                    | 217,064,053          |
| Export Incentives  | 23,195,430                     | 19,636,829           |
| Total  | 4,492,911,900                  | 3,559,968,064        |
| Schedule 15  |                                |                      |
| Other Income   |                                |                      |
| Dividend income  |                                |                      |
| from Subsidiary (Tax Deducted at Source Rs.Nil (Rs.36,270))                    | 247,141,180                    | 186,790,000          |
| from others  | 250,592                        | -                    |
| Profit on sale of fixed assets (Net)   | -                              | 211,015              |
| Profit on sale of current investments  | 1,887,684                      | -                    |
| Miscellaneous Income   | 1,189,074                      | 2,031,604            |
| Total  | 250,468,530                    | 189,032,619          |
|  |                                |                      |
| Schedule 16  |                                |                      |
| Cost of Materials  |                                |                      |
| Raw Materials Consumed   | 104 269 062                    | 155 001 641          |
| Opening Stock<br>Add : Purchases   | 184,368,962                    | 155,881,641          |
| Add : Purchases  | 1,797,442,319<br>1,981,811,281 | <u> </u>             |
| Less : Closing Stock   | 117,770,761                    | 184,368,962          |
| Total (A)  | 1,864,040,520                  | 1,540,595,859        |
| Increase/(Decrease) in Stocks  | 1,004,040,520                  | 1,540,555,055        |
| Closing Stock  |                                |                      |
| Finished Goods   | 8,846,522                      | 11,174,954           |
| Goods-in-process   | 198,419,277                    | 201,436,145          |
|  | 207,265,799                    | 212,611,099          |
| Less :   |                                |                      |
| Opening Stock  |                                |                      |
| Finished Goods   | 11,174,954                     | 9,915,886            |
| Goods-in-process   | 201,436,145                    | 148,907,684          |
|  | 212,611,099                    | 158,823,570          |
| Total (B)  | (5,345,301)                    | 53,787,529           |
| Total (A-B)  | 1,869,385,821                  | 1,486,808,330        |

STANDALONE

|   | (Amount in Rs.                 |                                |  |
|---|--------------------------------|--------------------------------|--|
|   | 15 months ended<br>31-Mar-2010 | 12 months ended<br>31-Dec-2008 |  |
| Schedule 17                               | 51 Mai 2010                    | 51 Dec 2000                    |  |
| Manufacturing and other expenses          |                                |                                |  |
| Stores and Spares                         | 186,187,335                    | 130,007,142                    |  |
| Packing Materials                         | 157,671,600                    | 131,509,067                    |  |
| Power and Fuel                            | 148,711,447                    | 135,250,455                    |  |
| Job Work Charges                          | 120,683,726                    | 87,793,998                     |  |
| Repairs and Maintenance                   |                                |                                |  |
| Building                                  | 3,713,783                      | 5,800,598                      |  |
| Plant and Machinery                       | 17,451,218                     | 10,724,584                     |  |
| Other Manufacturing Expenses              | 24,412,651                     | 11,151,435                     |  |
| Factory Rent                              | 6,825,000                      | 5,460,000                      |  |
| Total                                     | 665,656,760                    | 517,697,279                    |  |
|   |                                |                                |  |
| Schedule 18                               |                                |                                |  |
| Personnel Cost                            |                                |                                |  |
| Managerial Remuneration                   | 39,800,000                     | 23,800,000                     |  |
| Salaries, Wages and Allowances            | 364,581,789                    | 268,984,098                    |  |
| Contribution to Provident and other Funds | 24,018,853                     | 21,155,672                     |  |
| Welfare Expenses                          | 28,705,650                     | 38,067,603                     |  |
| Gratuity                                  | 3,913,737                      | 7,761,346                      |  |
| Total                                     | 461,020,029                    | 359,768,719                    |  |
| Schedule 19                               |                                |                                |  |
| Administrative and Other Expenses         |                                |                                |  |
| Rent                                      | 27,809,826                     | 23,207,626                     |  |
| Rates and Taxes                           | 5,116,262                      | 6,950,936                      |  |
| Repairs to Others                         | 7,570,713                      | 14,980,983                     |  |
| Insurance                                 | 4,888,157                      | 5,425,712                      |  |
| Directors' Sitting Fees                   | 760,000                        | 680,000                        |  |
| Travelling and Conveyance Expenses        | 12,041,830                     | 9,911,855                      |  |
| Advertisement Expenses                    | 337,553                        | 439,390                        |  |
| Professional and Consultancy Charges      | 23,904,019                     | 20,291,342                     |  |
| Communication Expenses                    | 8,568,035                      | 9,277,008                      |  |
| Donation                                  | 1,083,601                      | 1,112,352                      |  |
| Miscellaneous Expenses                    | 114,394,661                    | 84,936,134                     |  |
| Research and Development Expenses         | 307,850                        | 1,128,996                      |  |
| Loss on sale/discard of fixed assets      | 67,742                         | -                              |  |
| Total                                     | 206,850,249                    | 178,342,333                    |  |



| (Amount in R   |          | (Amount in Rs.)                |                                |
|--|----------|--------------------------------|--------------------------------|
|  |          | 15 months ended<br>31-Mar-2010 | 12 months ended<br>31-Dec-2008 |
| Schedule 20  |          |                                |                                |
| Selling and Distribution Expenses                                  |          |                                |                                |
| Freight and Forwarding expenses                                    |          | 85,714,120                     | 64,397,606                     |
| Discount and Rebate  |          | 2,086,472                      | 10,129                         |
| Bad Debts written off48  | ,695,225 |                                |                                |
| Less: Written off from earlier provisions (32,                     | 285,414) | 16,409,811                     | 328,675                        |
| Provision for Doubtful Debts                                       |          | 24,605,291                     | 10,852,153                     |
| Commission   |          | 544,875                        | 154,556                        |
| Total  |          | 129,360,569                    | 75,743,119                     |
|  |          |                                |                                |
| Schedule 21  |          |                                |                                |
| Finance Expenses (Net)   |          |                                |                                |
| Interest Paid  |          |                                |                                |
| On Fixed Loans   |          | 470,177,138                    | 119,814,610                    |
| On Others  |          | 405,899,696                    | 473,337,228                    |
|  |          | 876,076,834                    | 593,151,838                    |
| Interest Received  |          |                                |                                |
| From Banks (Tax Deducted at Source Rs. 205,413 (Rs.91,441))        |          | (914,720)                      | (425,000)                      |
| From Others (Tax Deducted at Source Rs.44,810,448 (Rs.75,459,309)) |          | (561,617,542)                  | (349,996,144)                  |
|  |          | (562,532,262)                  | (350,421,144)                  |
|  |          |                                |                                |
| Interest Paid (Net)  |          | 313,544,572                    | 242,730,694                    |
| Other Financial Charges  |          | 38,816,920                     | 18,173,739                     |
| Total  |          | 352,361,492                    | 260,904,433                    |

#### **Schedule 22: Significant Accounting Policies and Notes to Accounts**

#### A. Significant Accounting Policies

The significant accounting policies adopted in presentation of these accounts are:

### (i) Basis of Accounting

These financial statements have been prepared under the historical cost convention and accrual basis in accordance with the Accounting Standards referred to in Section 211(3C) of the Companies Act, 1956.

#### (ii) Use of Estimates

The preparation of financial statements requires the management to make estimates and assumptions that affect the reported amounts of assets and liabilities, as of the date of financial statements and the reported amount of revenue and expenses of the year. Actual results could differ from these estimates. The difference between the actual results and estimates are recognized in the period in which the results are known / materialised.

### (iii) Fixed Assets

- a) Fixed assets are stated at original cost of acquisition / installation (net of cenvat credit availed) net off accumulated depreciation, amortization and impairment losses except land which is carried at cost including lease premium. The cost of fixed assets includes taxes, duties, freight and other incidental expenses related to the acquisition and installation of the respective assets.
- b) Capital work-in-progress is stated at the amount expended up to the date of Balance Sheet including advances for capital expenditure.
- c) The capitalized cost of software includes license fees, cost of implementation and system integration services. These costs are capitalized as intangible assets in the year in which related software is implemented.

### (iv) Borrowing Costs

Borrowing Costs attributable to the acquisition or construction of assets are capitalised as part of such assets up to the date when such assets are ready for intended use. Other borrowing costs are charged to revenue when incurred.

### (v) Impairment of Assets

At each Balance Sheet date, the Company reviews the carrying amount of fixed assets to determine whether there is any indication that those assets suffered impairment loss. If any such indication exist, the recoverable amount of the assets is estimated in order to determine the extent of impairment loss. The recoverable amount is higher of the net selling price and value in use, determined by discounting the estimated future cash flows expected from the continuing use of the asset to their present value.

### (vi) Depreciation / Amortisation

- a) Depreciation on tangible fixed assets (including on fixed assets acquired under finance lease) is provided on Straight Line Method at the rates specified in Schedule XIV of the Companies Act, 1956.
- b) Software (Intangible Asset) other than (c) below, is amortised on a straight-line basis over a period of three years from the date of its implementation based on the management estimate of useful life.
- c) Cost of Enterprise Resource Planning (ERP) software including expenditure on implementation is amortised over a period of ten years based on the management estimate of useful life.
- d) Premium on Leasehold Land is amortised over the period of lease and Leasehold improvements are amortised over the normal / extendable period of lease.

### (vii) Investments

Long Term Investments intended to be held for more than a year, from the date of acquisition, are classified as long-term investments and are carried at cost. However, provision for diminution in value of investments is made to recognise a decline other than temporary, in the value of investments. Current investments are carried at lower of cost or fair value.

#### (viii) Foreign Currency Transactions

a) Foreign exchange transactions are recorded at exchange rates prevailing on the date of such transactions. Current monetary assets and liabilities are reported using the closing exchange rate prevailing on the last day of the year. Non monetary items are carried at cost.

STANDALONE



- b) Gains or losses arising on account of difference in foreign exchange rates on settlement / translation of monetary assets and liabilities on the closing date are recognised in the Profit and Loss account except to the extent provided under amendment to AS-11 (Refer Note 7(a)).
- c) In respect of forward exchange contracts assigned to the current monetary foreign currency assets/liabilities, the difference due to change in exchange rate between the inception of forward contract and date of Balance Sheet and the proportionate premium / discount for the period upto the date of Balance Sheet is recognised in the Profit and Loss account. Any profit or loss on settlement / cancellation of forward contract is recognised as an income or expenses for the year in which they arise.

### (ix) Revenue Recognition

- a) Sale of goods is recognised when the risk and rewards of ownership are passed on to the customers, which is generally on dispatch of goods. Gross Sales include excise duty but exclude value added tax / sales tax and is net of volume discount. Export sales are accounted for on the basis of date of bill of lading.
- b) Export incentives / benefits are accounted on accrual basis. Custom duty benefit (Advance license) is recognized on entitlement and is set off from material costs.
- c) Income from Royalty and Service charges is accounted as per the agreed terms.
- d) Dividend income is recognized when the right to receive the dividend is unconditional.

### (x) Inventories

- a) Inventories are valued at lower of cost or estimated net realisable value.
- b) The basis of determining cost for various categories of inventories is as follows:

| i)  | Raw Materials, Packing Materials and Stores and Spares | Moving Weighted average price<br>method (Refer Note 10)  |
|-----|--|--|
| ii) | Finished Goods and Goods-In-Process                    | Cost of Direct Materials, Labour, Other Manufacturing<br>Overheads and excise duty wherever applicable |

#### (xi) Employee Benefits

- a) Short term employee benefits are recognised as an expense at the undiscounted amount in the Profit and Loss account of the year in which the related service is rendered.
- b) Post employment and other long term benefits are recognised as an expense in the profit and loss account for the year in which the employee has rendered services. The expense is recognised at the present value of the amounts payable determined using actuarial valuation techniques. Actuarial gains and losses in respect of post employment and other longterm benefits are charged to the Profit and Loss account.
- c) Payments to defined contribution retirement benefit schemes are charged as expenses as they fall due.

### (xii) Accounting for Taxes on Income

- a) Current tax is determined as the amount of tax payable in respect of taxable income for the year.
- b) Deferred tax is recognised, subject to the consideration of prudence, on timing differences, being the difference between taxable income and accounting income that originate in one period and are capable of reversal in one or more subsequent periods and measured using relevant enacted tax rates.

#### (xiii) Leases

#### a) Finance Lease

Assets acquired under finance lease are capitalised and the corresponding lease liability is recorded at an amount equal to the fair value of the leased asset at the inception of the lease. Initial costs incurred in connection with the specific leasing activities directly attributable to activities performed by the Company are included as part of the amount recognised as an asset under the lease.

#### b) Operating Lease

Lease of assets under which all the risk and rewards of ownership are effectively retained by the lessor are classified as operating leases. Lease payments under operating leases are recognised as an expense on accrual basis in accordance with the respective lease agreements.

### (xiv) Earnings per Share

Basic earnings per share is computed and disclosed using the weighted average number of common shares outstanding during the year. Dilutive earnings per share is computed and disclosed using the weighted average number of common and dilutive common equivalent shares outstanding during the year, except when the results would be anti-dilutive. Dilutive earnings per share include the dilutive effect of potential equity shares under Stock options.

### (xv) Provisions, Contingent Liabilities and Contingent Assets

Provisions involving substantial degree of estimation in measurement are recognised when there is a present obligation as a result of past events and it is probable that there will be an outflow of resources. Contingent Liabilities are not recognised but are disclosed in the notes to accounts. Contingent Assets are neither recognised nor disclosed in the financial statements.

### (xvi) Miscellaneous Expenditure

Ancillary Loan costs incurred in connection with the arrangement of borrowings are deferred and amortised over the period for which the benefits accrue (Refer Note 9).

### B. NOTES TO ACCOUNTS

#### 1) a) Capital Commitments

|   |                      | (Amount in Rs.) |
|---|----------------------|-----------------|
| Particulars   | As at<br>31-Mar-2010 |                 |
| Estimated amount of contracts remaining to be executed on capital account, not provided for (net of advances) | 270,103,755          | 105,945,748     |

### b) Contingent Liabilities not provided for

|         |  |                      | (Amount mis.)        |
|---------|--|----------------------|----------------------|
| Sr. No. | Particulars  | As at<br>31-Mar-2010 | As at<br>31-Dec-2008 |
| a)      | Unexpired Letters of Credit  | 24,903,527           | 17,532,064           |
| b)      | Guarantees and counter guarantees given by the Company [includes Rs. 4,619,879,977 (Rs.6,230,497,924) for loans taken by Subsidiaries]. Loans outstanding against these guarantees are Rs. 3,643,691,169 (Rs. 4,913,293,952) | 4,660,722,516        | 6,331,124,474        |
| c)      | Disputed Indirect Taxes *  | 244,789,742          | 166,253,616          |
| d)      | Disputed Direct Taxes  | 72,838,393           | 49,784,919           |
| e)      | Claims not acknowledged as debts   | 3,556,550            | 3,556,550            |
| f)      | Deferred Sales Tax Liability assigned  | 144,937,480          | 180,319,450          |
| g)      | Duty benefit availed under EPCG scheme, pending export obligations   | 59,213,138           | 65,793,947           |

\* Does not include Rs.198,191,799 (Rs.198,191,799) for alleged undervaluation in inter unit transfer of Web, for captive consumption as it does not have significant impact on profits of the Company since excise duty paid by one unit is admissible as Cenvat credit at other unit. Further, the appeal filed by Excise Department against the decision (in Company's favour) of High Court is pending before Supreme Court.

#### 2) Managerial Remuneration

a) The Computation of Net Profit in accordance with the provisions of Section 198/309/349 of the Companies Act, 1956 is as under:

|  |                                | (Amount in Rs.)                |
|--|--------------------------------|--------------------------------|
| Particulars  | 15 months ended<br>31-Mar-2010 | 12 months ended<br>31-Dec-2008 |
| Net Profit before tax as per Profit and Loss Account | 441,529,715                    | 384,640,021                    |
| Add : Directors sitting fees                         | 760,000                        | 680,000                        |
| Managerial remuneration                              | 42,734,000                     | 26,104,000                     |
| Commission paid to Independent Directors             | 3,000,000                      | 4,400,000                      |
| Loss on sale/discard of fixed assets                 | 67,742                         | -                              |

(Amount in Rs.)

STANDALONE



### **Significant Accounting Policies and Notes to Accounts**

|   |                                | (Amount in Rs.)                |
|---|--------------------------------|--------------------------------|
| Particulars   | 15 months ended<br>31-Mar-2010 | 12 months ended<br>31-Dec-2008 |
| Provision for doubtful debts (written back) (Net)                               | (7,680,123)                    | 10,852,153                     |
| Loss on Sale of long term investments   | 1,041,636                      | -                              |
| Less: Profit on sale of current investments                                     | 1,887,684                      | -                              |
| Profit on sale of fixed assets (Net)  | -                              | 12,059521                      |
| Net Profit as per Section 198/349 of the Companies Act, 1956                    | 479,565,286                    | 414,616,653                    |
| Maximum permissible remuneration to Managing Director as per section 198/309    | 23,978,264                     | 20,730,833                     |
| Remuneration paid / provided (Refer note (b) below)                             | 42,734,000                     | 26,104,000                     |
| Remuneration as per Central Government approval #                               | 33,134,000                     | 26,104,000                     |
| Maximum permissible commission to Non-Executive Directors under section 198/309 | 4,795,653                      | 4,146,167                      |

# In respect of remuneration payable to the Managing Director in excess of the limits prescribed under section 198, the Company has received approval from the Central Government vide SRN No. A-51334415-CL.VII dated March 2, 2010 for the financial year ended December 31, 2008 and vide SRN No. A52758216-CL-VII dated July 28, 2009 for the financial year ended March 31, 2010.

b) Details of Remuneration paid / payable to the Managing Director are as stated below:

|        |   |                                | (Amount in Rs.)                |
|--------|---|--------------------------------|--------------------------------|
| Sr.No. | Particulars                               | 15 months ended<br>31-Mar-2010 | 12 months ended<br>31-Dec-2008 |
| 1.     | Salaries, Allowances and Perquisites*     | 30,200,000                     | 23,800,000                     |
| 2.     | Contribution to Provident and other funds | 2,934,000                      | 2,304,000                      |
| 3.     | Annual Performance Bonus **               | 9,600,000                      | -                              |
|        | Total                                     | 42,734,000                     | 26,104,000                     |

\* Excludes Leave Encashment and Gratuity which is based on actuarial valuation provided on an overall Company basis. \*\*On the recommendation of Remuneration Committee, the Board of Directors has approved the Annual Performance Bonus to the Managing Director for the Calendar year 2009 as per the Contractual terms. Hence the Company has made an application to the Central Government and pending approval, this has not been paid.

c) During the period, the Company has paid commission of Rs.3,000,000 (Rs.4,400,000) to Non-Executive Independent Directors based on the Profits for the year ended December 31, 2008.

### 3) Leases

The Company has leased certain premises, residential facilities, plant and machinery (including equipments) and vehicles under operating lease agreements that are renewable on a periodic basis at the option of both the lessor and the lessee. The initial tenure of the leases vary from eleven to sixty months. The rental obligations under these are as follows:

|   |                                | (Amount in Rs.)                |
|---|--------------------------------|--------------------------------|
| Particulars   | 15 months ended<br>31-Mar-2010 | 12 months ended<br>31-Dec-2008 |
| Lease rental charges (Net)  | 58,551,355                     | 44,973,636                     |
| Future lease rental obligation payable (under non-cancellable leases) |                                |                                |
| Not later than one year   | 35,710,521                     | 45,668,709                     |
| Later than one year but not later than five years                     | 64,909,043                     | 65,746,333                     |
| Total   | 100,619,564                    | 111,415,042                    |

#### 4) Investments

### a) Essel Packaging Nepal Private Limited

The Company's wholly owned subsidiary (WOS), Essel Packaging (Nepal) Private Limited, had discontinued its operation and disposed its assets and paid off its liabilities. The Company had received Rs. 40,000,000 upon reduction of the Subsidiary's capital, and provided Rs.16,996,622 towards diminution in value of Investment in earlier years. In 2008, the WOS made an



application to concerned authorities for further reduction of capital by 50% (NPR 32,000,000 equivalent to Rs.20,000,000) and repayment thereof to shareholders. Pursuant to approval, the Company has received Rs. 20,000,000 during the current period.

The Management is of the opinion that the realizable value of balance Investment will not be less than its carrying value.

b) Bericap India Private Limited

In accordance with the terms of agreement with Bericap Holding Gmbh and Bericap India Private Limited, the Company had in December, 2008 exercised the Put option for sale and transfer of 3,141,971 equity shares held by the Company in Bericap India Private Limited to Bericap Holding Gmbh. The transfer of shares has been effected and money received during the period.

- c) In the year 2007, the Company had consented to act as Co-promoter in the rehabilitation and revival scheme of RAS Propack Lamipack Limited (RPLL) and RAS Extrusion Limited (REL), before the Board for Industrial and Financial Reconstruction (BIFR), New Delhi. Pursuant to the BIFR orders dated February 6, 2009 and February 17, 2009 the Company
  - i) made an investment of Rs.41,091,000 in Equity shares and Rs.30,000,000 as unsecured loans to RPLL during the period.
  - ii) made an investment of Rs.7,500,000 in Equity shares and Rs.15,000,000 as unsecured loans to REL, subsequent to March 31, 2010.

### 5) Taxation

The components of the deferred tax balances are as under:

| (Aniounti                                    |                      | (Amount in Ks.)      |
|--|----------------------|----------------------|
| Particulars                                  | As at<br>31-Mar-2010 | As at<br>31-Dec-2008 |
| Deferred Tax Assets                          |                      |                      |
| Disallowances under the Income Tax Act, 1961 | 40,841,399           | 55,836,636           |
| Deferred Tax Liabilities                     |                      |                      |
| Related to fixed assets                      | 173,058,131          | 174,664,705          |
| Other items                                  | 38,904,713           | 5,490,660            |
| Total  | 211,962,844          | 180,155,365          |
| Deferred Tax Liabilities (Net)               | 171,121,445          | 124,318,729          |

#### 6) Exceptional items

Particulars15 months ended<br/>31-Mar-201012 months ended<br/>31-Dec-2008Profit on Sale of Land at Goa11,848,506Loss on Sale of Long Term Investments11,041,636

7) a) The Companies (Accounting Standards) Amendment Rules 2009 has amended the provision of AS-11 related to 'Effects of the changes in Foreign Exchange Rates'. Accordingly, the Company has adjusted exchange difference gain of Rs. 5,650,224 (net of Tax Rs.2,810,413) through General Reserve pertaining to earlier periods and exchange difference loss of Rs.126,096,690 is transferred to 'Foreign Currency Monetary Item Translation Difference Account' to be amortised over the balance period of such long term assets/liabilities. Out of the above, Rs. 37,594,721 has been written off in the current year and Rs. 80,041,332 has been carried over.

- b) Derivative contracts (forward contracts for hedging purposes) entered into by the Company and outstanding as on March 31
  - i. For Payments to be received against exports and other receivables

| Derivative | As at 31-Mar-2010             |                             | As at 31-Dec-2008             |                             |
|------------|-------------------------------|-----------------------------|-------------------------------|-----------------------------|
| Contracts  | Amount in Foreign<br>Currency | Equivalent Indian<br>Rupees | Amount in Foreign<br>Currency | Equivalent Indian<br>Rupees |
| USD/INR    | 9,970,729                     | 465,276,979                 | 40,780,000                    | 1,895,925,800               |

STANDALONE

(Amount in Pc)

(Amount in Rs.)



### **Significant Accounting Policies and Notes to Accounts**

| Devivativa              | As at 31-Mar-2010             |                             | As at 31-Dec-2008             |                             |
|-------------------------|-------------------------------|-----------------------------|-------------------------------|-----------------------------|
| Derivative<br>Contracts | Amount in Foreign<br>Currency | Equivalent Indian<br>Rupees | Amount in Foreign<br>Currency | Equivalent Indian<br>Rupees |
| USD/INR                 | 4,748,553                     | 218,614,927                 | 500,000                       | 241,133,750                 |
| JPY/INR                 | 938,880,000                   | 323,630,901                 | 1,408,320,000                 | 485,446,351                 |
| CHF/INR                 | 2,000,000                     | 86,000,000                  | -                             | -                           |

ii. For payments to be made against imports and other payables

(c) Foreign currency exposures outstanding that are not hedged by derivative transactions

| (information of the second sec |                      |             |
|--|----------------------|-------------|
| Particulars  | As at<br>31-Mar-2010 |             |
| Foreign Currency Payables  | 59,138,230           | 176,212,783 |
| Receivables  | 1,087,137,278        | 45,208,833  |

#### 8) Micro, Small and Medium Enterprises

Disclosure required under the Micro, Small and Medium Enterprises Development Act, 2006 "The Act" are given as follows:

|      |   |                      | (Amount in Rs.)      |
|------|---|----------------------|----------------------|
| Part | ticulars  | As at<br>31-Mar-2010 | As at<br>31-Dec-2008 |
| a)   | Principal amount due to suppliers under the Act   | 8,996,373            | 358,404              |
| b)   | Interest accrued and due to suppliers under the Act, on the above amount                  | 29,299               | -                    |
| c)   | Payment made to suppliers (Other than interest) beyond the appointed day, during the year | 65,446,023           | 1,163,756            |
| d)   | Interest paid to suppliers under the Act (Other than Section 16)                          | -                    | -                    |
| e)   | Interest paid to suppliers under the Act (Section 16)                                     | -                    | -                    |
| f)   | Interest due and payable to suppliers under the Act, for payments already made            | 804,717              | 12,178               |
| g)   | Interest accrued and remaining unpaid at the end of the year to suppliers under Act       | 846,194              | 12,178               |

**Note:** The information has been given in respect of such vendors to the extent they could be identified as "Micro, Small and Medium" enterprises on the basis of information available with the Company.

- 9) During the period, ancillary costs for arrangement of borrowings are amortised over the period of borrowings instead of expensed when incurred. Accordingly, Profit before Tax for the period is higher by Rs.37,079,803. This change is as permitted under AS 16 on "Borrowing Costs".
- **10)** During the period with the implementation of ERP software cost formulae for valuation of inventories is changed to Moving Weighted Average basis instead of First in First out (FIFO). Impact of this change on Profit before Tax is not determinable.
- 11) Miscellaneous Expenses include Auditors' Remuneration as under:

|                                   |                                | (Amount in Rs.) |
|-----------------------------------|--------------------------------|-----------------|
| Particulars                       | 15 months ended<br>31-Mar-2010 |                 |
| Audit Fees                        | 2,300,000                      | 1,840,000       |
| Tax audit fees                    | 316,250                        | 253,000         |
| Fees for Tax matters              | 807,501                        | 1,626,650       |
| Fees for Certification and others | 1,723,751                      | 2,223,500       |
| Out of Pocket Expenses            | 114,510                        | 188,400         |

The employees' gratuity fund scheme managed by LIC of India is a defined benefit plan. The present value of obligation is determined based on actuarial valuation using the projected unit credit method, which recognizes each period of service as giving rise to additional unit of employee benefit entitlement and measures each unit separately to build up the final obligation. The obligation for leave encashment is recognised in the same manner as gratuity.

12) As per Accounting Standard – 15 "Employee Benefits", the disclosures of employee benefits as defined in the Accounting Standard

I. Expenses recognised during the year (Under the head "Personnel Cost")

**Significant Accounting Policies and Notes to Accounts** 

| (Amount in Rs.                 |                             |            |                             |                                |
|--------------------------------|-----------------------------|------------|-----------------------------|--------------------------------|
| Particulars                    | 15 months ended 31-Mar-2010 |            | 12 months ended 31-Dec-2008 |                                |
|                                | Gratuity<br>(Funded)        |            | Gratuity<br>(Funded)        | Leave Encashment<br>(Unfunded) |
| Current Service cost           | 7,106,040                   | 2,397,558  | 7,166,854                   | 4,070,863                      |
| Interest Cost                  | 5,335,233                   | 1,699,338  | 4,481,786                   | 1,084,697                      |
| Expected return on plan assets | (1,725,395)                 | -          | (1,031,735)                 | -                              |
| Actuarial (gain) / loss        | (6,802,141)                 | 7,345,398  | (2,855,559)                 | 6,631,839                      |
| Net Cost                       | 3,913,737                   | 11,442,294 | 7,761,346                   | 11,787,399                     |

II. Net Asset / Liability recognised in the Balance Sheet

are given below:

|                                    |                      |                                |                                       | (Amount in Rs.)                |
|------------------------------------|----------------------|--------------------------------|---------------------------------------|--------------------------------|
| Particulars                        | As at 31-Mar-2010    |                                | As at 31-Dec-2008                     |                                |
|                                    | Gratuity<br>(Funded) | Leave Encashment<br>(Unfunded) | · · · · · · · · · · · · · · · · · · · | Leave Encashment<br>(Unfunded) |
|                                    | . ,                  | . ,                            |                                       | . ,                            |
| Fair value of plan assets          | 26,509,495           | -                              | 17,253,954                            | -                              |
| Present value of obligation        | 68,882,414           | 25,177,265                     | 60,974,095                            | 19,421,000                     |
| Amount recognized in Balance sheet | 42,372,919           | 25,177,265                     | 43,720,141                            | 19,421,000                     |

III. Reconciliation of opening and closing balances of Defined Benefit obligation

| (Amount in Rs.                              |                   |                  |                   |                  |
|---|-------------------|------------------|-------------------|------------------|
| Particulars                                 | As at 31-Mar-2010 |                  | As at 31-Dec-2008 |                  |
|   | Gratuity          | Leave Encashment | Gratuity          | Leave Encashment |
|   | (Funded)          | (Unfunded)       | (Funded)          | (Unfunded)       |
| Defined Benefit obligation at the beginning | 60,974,095        | 19,421,000       | 50,986,690        | 11,342,108       |
| Current service cost                        | 7,106,040         | 2,397,558        | 7,166,854         | 4,070,863        |
| Interest cost                               | 5,335,233         | 1,699,338        | 4,481,786         | 1,084,697        |
| Actuarial (gain) / loss on obligation       | 107,321           | 7,345,398        | 2,601,192         | 6,631,839        |
| Benefit paid                                | (4,640,275)       | (5,686,029)      | (4,262,427)       | (3,708,507)      |
| Defined Benefit obligation at the closing   | 68,882,414        | 25,177,265       | 60,974,095        | 19,421,000       |

IV. Reconciliation of opening and closing balance of fair value of plan assets

| Particulars  | Gratuity             | Gratuity (Funded) |  |
|--|----------------------|-------------------|--|
|  | As at<br>31-Mar-2010 |                   |  |
| Fair value of plan assets at beginning of the year | 17,253,954           | 15,027,895        |  |
| Expected return on plan assets                     | 1,725,395            | 1,031,735         |  |
| Actuarial gain / (loss)                            | 6,909,462            | 5,456,751         |  |
| Employer contribution                              | 5,260,959            | -                 |  |
| Benefit paid                                       | (4,640,275)          | (4,262,427)       |  |
| Fair value of plan assets at year end              | 26,509,495           | 17,253,954        |  |
| Actual return on plan assets                       | 8,634,857            | 6,488,486         |  |

STANDALONE

(Amount in Dr.)

(Amount in Rs.)

(Amount in Rs.)

SSe



V. Investment details

|                       | (Amount in R            |
|-----------------------|-------------------------|
| Particulars           | Gratuity (Funded)       |
|                       | As at As a              |
|                       | 31-Mar-2010 31-Dec-2008 |
| Insurer Managed Funds | 26,509,495 17,253,954   |

VI. Actuarial assumptions

|  | 15 months ended 31-Mar-2010 |                                | 12 months ended 31-Dec-2008 |                                |
|--|-----------------------------|--------------------------------|-----------------------------|--------------------------------|
| Particulars  | Gratuity<br>(Funded)        | Leave Encashment<br>(Unfunded) | Gratarty                    | Leave Encashment<br>(Unfunded) |
| Mortality Table (LIC)                                    | 1994-96 (Ultimate)          | 1994-96 (Ultimate)             | 1994-96 (Ultimate)          | 1994-96 (Ultimate)             |
| Discount rate(per annum)                                 | 8.00%                       | 8.00%                          | 7.00%                       | 7.00%                          |
| Expected rate of return on plan<br>assets<br>(per annum) | 8.00%                       | -                              | 8.00%                       | -                              |
| Rate of escalation in salary (per annum)                 | 5.50%                       | 5.50%                          | 5.50%                       | 5.50%                          |

- 13) a) Capital Work In Progress includes Capital advances of Rs.124,577,517 (Rs.43,753,974)
  - b) Sundry Creditors for others include cheques overdrawn to the tune of Rs. Nil (Rs.41, 044, 439) which are since presented and paid.

### 14) Related Party Disclosure

- i) List of Parties where control exists
  - a) Subsidiary Companies

| Name of the Subsidiary   | Extent of Holding |
|--|-------------------|
| Essel Packaging (Nepal) Private Limited, Nepal ^               | 100%              |
| Essel Propack America, LLC, USA                                | 100%              |
| Lamitube Technologies Limited, Mauritius                       | 100%              |
| Lamitube Technologies (Cyprus) Limited, Cyprus                 | 100%              |
| Packaging India Private Limited, India                         | 100%              |
| The Egyptian Indian Company for Modern Packaging S.A.E., Egypt | 75%               |
| Essel Propack MISR for Advanced Packaging S.A.E., Egypt        | 75%               |
| Essel Packaging (Guangzhou) Limited, China                     | 100%              |
| Essel Propack Philippines, Inc, Philippines                    | 100%              |
| MTL de Panama S.A., Panama                                     | 100%              |
| Packtech Limited, Mauritius                                    | 100%              |
| Arista Tubes Limited, UK                                       | 100%              |
| Essel Propack UK Limited, UK                                   | 100%              |
| Essel Propack de Venezuela, C.A., Venezuela ^                  | 100%              |
| Essel de Mexico, S.A. de C.V., Mexico                          | 100%              |
| Tubo pack de Colombia S.A., Colombia                           | 100%              |
| Essel Propack LLC, Russia                                      | 100%              |
| Avalon Medical Services Pte. Limited, Singapore*               | 85%               |
| Essel Propack Polska Sp. Z.O.O., Poland                        | 100%              |
| Tacpro Inc., USA*  | 85%               |

| Tactx Medical Inc., USA*                 | 85%    |
|--|--------|
| Produxx Inc., USA*                       | 85%    |
| Arista Tubes Inc., USA                   | 100%   |
| Catheter and Disposable Technology INC.* | 85%    |
| Medical Engineering and Design INC.*     | 62.90% |

^ These subsidiaries have discontinued their operations and are in the process of liquidation.

\* These Companies ceased to be Subsidiaries w.e.f. December 23, 2009 following sale by Company's overseas Subsidiaries of their shareholding in these Companies.

#### b) Joint Venture /Associate Companies

| Name of the Company                        | Nature        | <b>Extent of Holding</b> |
|--|---------------|--------------------------|
| P.T. Lamipak Primula, Indonesia            | Associate     | 30.00%                   |
| Ras Propack Lamipack Limited @             | Associate     | 39.57%                   |
| Essel Deutschland GmbH & Co.,KG Germany    | Joint Venture | 24.90%                   |
| Essel Deutschland Management GmbH, Germany | Joint Venture | 24.90%                   |

@ Associate w.e.f. March 29, 2010

ii) Other Related parties with whom transactions have taken place during the period and balances outstanding at the yearend.

### a) Other Related Parties

Ayepee Lamitubes Limited, Briggs Trading Company Private Limited, Churu Trading Company Private Limited, Continental Drug Company Private Limited, Pan India Network Infravest Private Limited, Essel Corporate Resources Private Limited, Ganjam Trading Company Private Limited, Pan India Paryatan Private Limited, Premier Finance and Trading Company Limited, Prajatma Trading Company Private Limited.

### b) Directors of the Company

| Non-Executive Directors | Mr.Subhash Chandra  |
|-------------------------|---|
|                         | Mr.Boman Moradian   |
|                         | Mr.Dev Ahuja  |
|                         | Mr.K.V.Krishnamurthy  |
|                         | Mr.Tapan Mitra  |
|                         | Mr Mukund M. Chitale  |
| Executive Director      | Mr. Ashok Kumar Goel<br>(Vice-Chairman & Managing Director) |

### **Transactions with Related Parties:**

(Amount in Rs.)

STANDALONE

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| Particulars  | 15 months ende | d 31-Mar-2010               | 12 months ende | d 31-Dec-2008               |
|--|----------------|-----------------------------|----------------|-----------------------------|
|  | Total Amount   | Amount for<br>Major Parties | Total Amount   | Amount for<br>Major Parties |
| (A) Transactions   |                |                             |                |                             |
| Sales / (Sales returns) to and Recoveries from                 |                |                             |                |                             |
| Subsidiaries   | 335,916,681    |                             | 251,961,350    |                             |
| The Egyptian Indian Company for Modern Packaging S.A.E., Egypt |                | 99,144,469                  |                | 100,356,626                 |
| Lamitube Technologies Limited, Mauritius.                      |                | 5,562,009                   |                | 25,589,077                  |
| Essel Propack America, LLC, USA                                |                | 27,009,878                  |                | 27,145,441                  |
| Essel Propack MISR for Advanced Packaging S.A.E.,<br>Egypt     |                | 43,791,419                  |                | 26,456,313                  |
| Essel Propack LLC, Russia                                      |                | 25,165,500                  |                | 31,547,710                  |
| Essel Packaging (Guangzhou) Limited                            |                | 74,571,466                  |                | 19,926,981                  |



(Amount in Rs.)

| Particulars                                    | 15 months ende                          | d 31-Mar-2010               | 12 months ender | d 31-Dec-2008               |
|--|---|-----------------------------|-----------------|-----------------------------|
|  | Total Amount                            | Amount for<br>Major Parties | Total Amount    | Amount for<br>Major Parties |
| Joint Venture / Associates                     | (935,124)                               |                             | 8,128,866       |                             |
| Essel Deutschland GmbH & Co., KG Germany       |   | (1,133,811)                 |                 | 8,128,866                   |
| P.T. Lamipak Primula, Indonesia                |   | 198,687                     |                 | -                           |
| Royalty / Service charges Income               |   |                             |                 |                             |
| Subsidiaries                                   | 134,935,506                             |                             | 217,039,950     |                             |
| Essel Packaging (Guangzhou) Limited, China     |   | 63,407,156                  |                 | 47,155,359                  |
| TacPro Inc., USA                               |   | 8,876,000                   |                 | 68,194,000                  |
| Essel Propack America, LLC, USA                |   | 25,007,330                  |                 | 18,352,981                  |
| Essel Propack Polska Sp. Z.O.O., Poland        |   | 4,946,179                   |                 | 62,556,611                  |
| Dividend Income                                |   |                             |                 |                             |
| Subsidiaries                                   | 247,141,180                             |                             | 186,790,000     |                             |
| Lamitube Technologies Limited, Mauritius       |   | 247,141,180                 |                 | 186,790,000                 |
| Purchase of Goods and Services                 |   |                             |                 |                             |
| Subsidiaries                                   | 5,981,852                               |                             | 6,324,477       |                             |
| Essel Packaging (Guangzhou) Limited, China     |   | 730,336                     |                 | 4,852,569                   |
| Packaging India Private Limited, India         |   | 947,884                     |                 | 687,817                     |
| Essel Propack Polska Sp. Z.O.O., Poland        |   | 3,919,000                   |                 | 211,630                     |
| Joint Venture / Associates                     | 3,878,443                               |                             | -               |                             |
| Ras Propack Lamipack Limited                   |   | 3,878,443                   |                 | -                           |
| Other Related Parties                          | 32,459,815                              |                             | 42,554,750      |                             |
| Essel Corporate Resources Private Limited      |   | 5,250,000                   |                 | 21,000,000                  |
| Ganjam Trading Company Private Limited         |   | 21,420,000                  |                 | 17,136,000                  |
| Continental Drugs Company Private Limited      |   | 3,795,308                   |                 | 3,000,000                   |
| Purchase of Fixed Assets                       |   |                             |                 |                             |
| Subsidiaries                                   | 26,112,798                              |                             | 15,180,173      |                             |
| Essel Packaging (Guangzhou) Limited, China     |   | 7,315,099                   |                 | -                           |
| Essel Propack America, LLC, USA                |   | 46,629                      |                 | 8,621,478                   |
| Packaging India Private Limited, India         |   | -                           |                 | 6,558,695                   |
| Essel Propack UK Limited, UK                   |   | 17,145,750                  |                 | -                           |
| Loans / Advances / Deposits given              |   |                             |                 |                             |
| Subsidiaries                                   | 929,897,900                             |                             | 1,236,057,407   |                             |
| Lamitube Technologies Limited, Mauritius       |   | 333,419,000                 |                 | 243,437,500                 |
| Essel Propack America, LLC, USA                |   | -                           |                 | 610,868,000                 |
| Lamitube Technologies (Cyprus) Limited, Cyprus |   | 596,478,900                 |                 | 283,724,500                 |
| Joint Venture / Associates                     | 30,000,000                              |                             | -               | , ,                         |
| Ras Propack Lamipack Limited                   |   | 30,000,000                  |                 |                             |
| Other Related Parties                          | 1,321,133,822                           |                             | 3,575,509,001   |                             |
| Churu Trading Company Private Limited          | , | 534,264,117                 |                 | 1,031,515,368               |
| Premier Finance and Trading Company Limited    |   | 310,541,545                 |                 | 776,477,789                 |
| Ayepee Lamitubes Limited                       |   | 385,436,913                 |                 | 649,719,180                 |
| Briggs Trading Company Private Limited         |   | 12,225,844                  |                 | 740,717,590                 |
| Prajatma Trading Company Private Limited       |   | 38,213,699                  |                 | 341,000,000                 |

(Amount in Rs.)

STANDALONE

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| Particulars  | 15 months ende | d 31-Mar-2010               | 12 months ended | d 31-Dec-2008               |
|--|----------------|-----------------------------|-----------------|-----------------------------|
|  | Total Amount   | Amount for<br>Major Parties | Total Amount    | Amount for<br>Major Parties |
| Repayment of Loans / Advances / Deposits given                 |                |                             |                 |                             |
| Subsidiaries   | 1,092,701,517  |                             | 677,731,026     |                             |
| Lamitube Technologies Limited, Mauritius                       |                | 879,911,271                 |                 | 200,467,500                 |
| Essel Propack America, LLC, USA                                |                | 47,427,825                  |                 | 407,105,125                 |
| Packaging India Private Limited, India                         |                | -                           |                 | 70,000,000                  |
| Lamitube Technologies (Cyprus) Limited, Cyprus                 |                | 165,362,421                 |                 | -                           |
| Other Related Parties  | 1,037,098,154  |                             | 3,071,972,162   |                             |
| Churu Trading Company Private Limited                          |                | 221,771,952                 |                 | 1,013,000,000               |
| Premier Finance and Trading Company Limited                    |                | 413,400,000                 |                 | 645,000,000                 |
| Ayepee Lamitubes Limited                                       |                | 342,206,311                 |                 | 649,719,180                 |
| Briggs Trading Company Private Limited                         |                | 12,682,742                  |                 | 741,000,000                 |
| Loans / Advances / Deposits taken                              |                |                             |                 |                             |
| Other Related Parties  | 225,000,000    |                             | -               |                             |
| Pan India Paryatan Private Limited                             |                | 225,000,000                 |                 | -                           |
| Repayment of Loans / Advances / Deposits taken                 |                |                             |                 |                             |
| Other Related Parties  | 225,000,000    |                             | -               |                             |
| Pan India Paryatan Private Limited                             |                | 225,000,000                 |                 | -                           |
| Interest Income on Loans /Advances / Deposits<br>given         |                |                             |                 |                             |
| Subsidiaries   | 240,097,506    |                             | 144,212,342     |                             |
| Lamitube Technologies Limited, Mauritius                       |                | 86,011,570                  |                 | 59,056,838                  |
| Essel Propack America, LLC, USA                                |                | 57,203,257                  |                 | 51,573,260                  |
| Packaging India Private Limited, India                         |                | 20,476,737                  |                 | 14,230,846                  |
| Lamitube Technologies (Cyprus) Limited, Cyprus                 |                | 76,405,943                  |                 | 19,351,398                  |
| Other Related Parties  | 318,752,580    |                             | 202,341,834     |                             |
| Churu Trading Company Private Limited                          |                | 86,312,330                  |                 | 57,355,808                  |
| Premier Finance and Trading Company Limited                    |                | 88,410,048                  |                 | 52,110,340                  |
| Ayepee Lamitubes Limited                                       |                | 67,151,874                  |                 | 42,300,552                  |
| Briggs Trading Company Private Limited                         |                | 1,515,821                   |                 | 28,384,607                  |
| Prajatma Trading Company Private Limited                       |                | 73,023,582                  |                 | 19,320,219                  |
| Interest Expense on Loans /Advances / Deposits taken           |                |                             |                 |                             |
| Subsidiaries   | 1,206,571      |                             | -               |                             |
| The Egyptian Indian Company for Modern Packaging S.A.E., Egypt |                | 1,206,571                   |                 | -                           |
| Other Related Parties  | 14,362,838     |                             | -               |                             |
| Pan India Paryatan Private Limited                             |                | 14,362,838                  |                 | -                           |
| Investment Sold/Transferred/Redeemed during the period         |                |                             |                 |                             |
| Subsidiaries   | 20,000,000     |                             | -               |                             |
| Essel Packaging (Nepal) Private Limited, Nepal                 |                | 20,000,000                  |                 | -                           |
| Investment acquired during the period                          |                |                             |                 |                             |
| Joint Venture / Associates                                     | 41,091,000     |                             | -               |                             |
| Ras Propack Lamipack Limited                                   |                | 41,091,000                  |                 |                             |

(Amount in Rs.)



### **Significant Accounting Policies and Notes to Accounts**

**Particulars** As at 31-Mar-2010 As at 31-Dec-2008 **Total Amount Amount for Total Amount** Amount for **Major Parties Major Parties** (B) Balance Outstanding **Debtors/Royalty Receivable Subsidiaries** 283,976,061 408,324,109 Essel Propack America, LLC, USA 65,510,133 55,221,072 Tacpro Inc., USA 68,194,000 Essel Packaging (Guangzhou) Limited, China 42,489,997 15,663,586 Essel Propack LLC, Russia 87,951,000 70,585,415 Essel Propack Polska Sp. Z.O.O., Poland 14,145,008 113,570,165 **Other Related Party** 218,754 223,284 Pan India Paryatan Private Limited 218,754 223,284 Loans / Advances / Deposits given **Subsidiaries** 1,274,557,689 1,552,657,641 Essel Propack America, LLC, USA 313,193,096 395,942,493 Lamitube Technologies (Cyprus) Limited, Cyprus 726,706,500 348,276,500 Lamitube Technologies Limited, Mauritius 87,234,113 646,452,134 Packaging India Private Limited, India 131,305,281 131,496,713 Joint Venture / Associates 31,700,481 1,555,215 Essel Deutschland GmbH & Co., KG Germany 1,426,378 1,460,322 **Ras Propack Lamipack Limited** 30,000,000 **Other Related Parties** 933,473,813 649,296,828 Churu Trading Company Private Limited 366,606,057 54,113,892 Premier Finance and Trading Company Limited 58,626,142 161,484,597 Ayepee Lamitubes Limited 93,230,602 50,000,000 Prajatma Trading Company Private Limited 379,213,699 341,000,000 **Interest Receivable Subsidiaries** 121,201,609 166,695,573 Essel Propack America, LLC, USA 13,550,514 63,135,048 Lamitube Technologies (Cyprus) Limited, Cyprus 50,835,136 20,164,226 Lamitube Technologies Limited, Mauritius 21,931,328 65,037,421 Packaging India Private Limited, India 34,884,633 18,358,878 **Other Related Parties** 123,376,496 -Churu Trading Company Private Limited \_ 43,516,445 Premier Finance and Trading Company Limited 42,112,660 \_ Prajatma Trading Company Private Limited 19,320,219 15,788,765 Briggs Trading Company Private Limited Creditors **Subsidiaries** 50,486,741 26,626,037 Essel Packaging (Guangzhou) Limited, China 7,228,898 4,545,084 MTL De Panama S.A., Panama 2,766,185 3,000,910 Essel Propack America, LLC 10,546,657 11,393,173 Packaging India Private Limited, India 8,212,992 7,265,108 Essel Propack UK Limited, UK 19,969,425 Joint Venture / Associates 33,220,968 -**Ras Propack Lamipack Limited** 31,973,097 \_ **Other Related Parties** 7,648,244 -Essel Corporate Resources Private Limited 3,861,231 **Continental Drugs Company Private Limited** 3,787,013

(Amount in Rs.) **Particulars** As at 31-Mar-2010 As at 31-Dec-2008 **Total Amount Total Amount** Amount for Amount for **Major Parties Major Parties Investments in shares Subsidiaries** 5,692,896,298 5,712,896,298 Lamitube Technologies Limited, Mauritius 3,681,333,282 3,681,333,282 Essel Propack America, LLC, USA 744,341,250 744,341,250 738,740,638 Packaging India Private Limited, India 738,740,638 Joint Venture / Associates 41,091,000 \_ 41,091,000 Ras Propack Lamipack Limited **Guarantees given Subsidiaries** 4,619,879,977 6,230,497,924 Lamitube Technologies Limited, Mauritius 1,766,356,250 2,618,162,500 Packaging India Private Limited, India 618,650,000 651,035,000 Essel Propack America, LLC, USA 615,130,000 667,327,000 Essel Propack Polska Sp. Z.O.O., Poland 549,699,627 900,429,034 898,000,000 Arista Tubes Inc., USA 974,200,000

**Significant Accounting Policies and Notes to Accounts** 

"Major Parties" denotes entries who account 10% or more of the aggregate for that category of transaction. For details of Remuneration to Directors refer note 2.

### c) Disclosure as required by Clause 32 of the listing agreement :

i) Loans and advances to Subsidiary / Joint Venture / Associate Companies:

| (Amount in Rs.)   |                      |                      |                                      |                                |  |
|---|----------------------|----------------------|--------------------------------------|--------------------------------|--|
| Particulars   | Bala                 | nces                 | Maximum amount<br>outstanding during |                                |  |
|   | As at<br>31-Mar-2010 | As at<br>31-Dec-2008 | 15 months ended<br>31-Mar-2010       | 12 months ended<br>31-Dec-2008 |  |
| a) Loans to Subsidiaries / Joint Venture /<br>Associates                            |                      |                      |                                      |                                |  |
| Essel Propack America, LLC, USA   | 308,014,000          | 382,373,500          | 382,373,500                          | 728,929,250                    |  |
| Lamitube Technologies Limited, Mauritius  | 83,065,000           | 628,359,000          | 864,041,500                          | 628,359,000                    |  |
| Packaging India Private Limited, India  | 126,292,823          | 126,292,823          | 126,292,823                          | 176,292,823                    |  |
| Lamitube Technologies (Cyprus) Limited, Cyprus                                      | 726,706,500          | 348,276,500          | 779,392,979                          | 348,276,500                    |  |
| Ras Propack Lamipack Limited  | 30,000,000           | -                    | 30,000,000                           | -                              |  |
| b) Advances & Reimbursement to Subsidiaries/<br>Joint Venture / Associate Companies |                      |                      |                                      |                                |  |
| The Egyptian Indian Company for Modern Packaging S.A.E., Egypt                      | 592,790              | 420,294              | 634,859                              | 420,294                        |  |
| Essel Propack America, LLC, USA   | 18,729,716           | 76,704,040           | 114,403,232                          | 76,704,040                     |  |
| Essel Packaging (Guangzhou) Limited, China  | 685,541              | 652,877              | 1,483,059                            | 2,859,496                      |  |
| Essel Packaging (Nepal) Private Limited, Nepal                                      | -                    | 52,902               | 52,909                               | 52,902                         |  |
| Lamitube Technologies Limited, Mauritius  | 26,100,441           | 83,130,555           | 136,712,616                          | 88,921,301                     |  |
| Tubo pack de Columbia S.A., Colombia  | 335,045              | 217,377              | 353,081                              | 2,540,599                      |  |
| Lamitube Technologies (Cyprus) Limited, Cyprus                                      | 50,835,136           | 20,164,226           | 50,835,136                           | 20,164,226                     |  |
| Essel Propack Philippines, Inc, Philippines   | 191,490              | -                    | 191,490                              | 66,811                         |  |
| Essel De Mexico, S.A. de C.V., Mexico   | 2,768,143            | 2,707,814            | 2,990,704                            | 2,707,814                      |  |
| Essel Propack LLC, Russia   | 1,416,006            | 719,747              | 1,529,040                            | 719,747                        |  |
| Arista Tubes Inc., USA  | 2,154,264            | 2,099,373            | 2,323,340                            | 2,099,373                      |  |
| Arista Tubes Limited , UK   | -                    | 4,068,377            | 4,068,377                            | 4,400,614                      |  |



(Amount in Rs.)



| Particulars                                     | Bala                 | nces                 | Maximun<br>outstandi           |                                |
|---|----------------------|----------------------|--------------------------------|--------------------------------|
|   | As at<br>31-Mar-2010 | As at<br>31-Dec-2008 | 15 months ended<br>31-Mar-2010 | 12 months ended<br>31-Dec-2008 |
| Essel Propack UK Limited, UK                    | 3,314,736            | 3,443,146            | 3,443,146                      | 3,958,405                      |
| Essel Propack de Venezuela, C.A., Venezuela     | 1,856,825            | 2,014,386            | 2,014,386                      | 2,014,386                      |
| Avalon Medical Services Pte. Limited, Singapore | -                    | 432,514              | 432,514                        | 444,634                        |
| Essel Propack MISR for Advanced                 | 89,781               | 65,035               | 89,781                         | 1,112,262                      |
| Packaging S.A.E., Egypt                         |                      |                      |                                |                                |
| Packaging India Private Limited, India          | 39,897,090           | 23,562,768           | 39,897,090                     | 23,713,740                     |
| Essel Propack Polska Sp., Z.O.O., Poland        | 2,713,973            | 13,595,960           | 15,908,365                     | 13,640,280                     |
| Tacpro Inc., USA                                | -                    | -                    | -                              | 1,994,961                      |
| Essel Deutschland GmbH & Co., KG Germany        | 1,426,378            | 1,460,322            | 1,550,172                      | 1,515,319                      |
| P. T. Lamipak Primula, Indonesia                | 274,102              | 94,892               | 293,579                        | 97,054                         |

**STANDALONE** 

Notes:

1. Advances / Reimbursements to Subsidiary/Joint Venture/ Associate Companies are interest free and there is no repayment schedule.

2. Loans, repayable on demand, are not considered in the above disclosure requirements. However, interest is charged on terms not prejudicial to the interest of the Company.

ii) Investments by Loanee in the Shares of the Company as at

| Loanee                                      | No. of fully paid-up equity shares as at |             |  |
|---|--|-------------|--|
|   | 31-Mar-2010                              | 31-Dec-2008 |  |
| Churu Trading Company Private Limited       | 8,190,390                                | 8,190,390   |  |
| Ganjam Trading Company Private Limited      | 10,176,800                               | 10,176,800  |  |
| Premier Finance and Trading Company Limited | 10,848,675                               | 10,848,675  |  |
| Briggs Trading Company Private Limited      | 6,208,520                                | 6,208,520   |  |
| Prajatma Trading Company Private Limited    | 5,953,380                                | 5,953,380   |  |

15) Additional information pursuant to Part II of Schedule VI to the Companies Act, 1956

### A. Capacity, Production, Turnover and Stocks

|                  |         |                |                 | Openir   | ng Stock    | Production  | Turnover   |                 | Closing Stock |             |
|------------------|---------|----------------|-----------------|----------|-------------|-------------|------------|-----------------|---------------|-------------|
| Particulars      | Unit    | Licensed       | Installed       | Quantity | Amount      | Quantity    | Quantity   | Amount          | Quantity      | Amount      |
|                  |         | Capacity<br>\$ | Capacity<br># # |          | (Rs.)       |             |            | (Rs.)           |               | (Rs.)       |
| Laminated        | Million | NA             | 2,293           | 10.94    | 8,918,785   | #2,388.86   | 2,359.45   | 4,000,991,395   | *2.76         | 3,001,634   |
| & Co-ex<br>Tubes | Nos.    | NA             | (2,253)         | (5.05)   | (4,385,681) | (1,737.85)  | (1,720.69) | (3,018,315,222) | (10.94)       | (8,918,785) |
| Laminates        | M.T.    | NA             | 4,000           | 14.17    | 2,256,169   | **9,991.79  | 1,739.02   | 301,813,804     | 33.79         | 5,844,888   |
| Laminates        |         | NA             | (4,000)         | (49.73)  | (5,586,844) | (7,663.11)  | (1,772.28) | (273,845,595)   | (14.17)       | (2,256,169) |
| Plastic Film     | M.T.    | NA             | 6,690           | -        | -           | ***6,820.35 | -          | -               | -             | -           |
|                  |         | NA             | (6,690)         | -        | -           | (5,762.03)  | (14.62)    | (2,921,588)     | -             | -           |
| Others****       |         |                |                 |          |             |             |            | 190,106,701     |               |             |
|                  |         |                |                 |          |             |             |            | (265,195,454)   |               |             |

\* Excludes 37.59 Mio (11.27 Mio.) tubes scrapped

\*\* Consumed 8,233.15 MT (5,926.39MT) for captive

\*\*\* Includes 320.21 MT (292.49 MT) produced through third parties and captive consumption is 6820.35 MT (5747.41 MT)

\*\*\*\* Including Royalty, Export Incentives, Service Charges, Sale of Scrap , Sale of caps etc.

\$ Licensed Capacity per annum not indicated due to abolition of industrial licenses as per Notification No. 477(E) dated July 25,1991 issued under the Industries (Development and Regulation) Act, 1951

# Includes 88.10 Mio(70.69 Mio) Produced through third party

# # Installed capacity on annualized basis, as certified by the management

|                 | Unit | 15 months end | e 31-Mar-2010   | 12 months ended 31-Dec-2008 |                 |
|-----------------|------|---------------|-----------------|-----------------------------|-----------------|
| Particulars     | 5    |               | Amount<br>(Rs.) | Quantity (Nos).             | Amount<br>(Rs.) |
| Polymer Resins  | M.T. | 18,238        | 1,207,291,250   | 11,837                      | 947,500,835     |
| Aluminium Foils | M.T. | 1,177         | 232,833,640     | 878                         | 185,452,162     |
| Others          |      |               | 423,915,630     |                             | 407,642,862     |
| Total           |      |               | 1,864,040,520   |                             | 1,540,595,859   |

B. Particulars of Raw Materials Consumed

# C. Value of Imported and Indigenous Raw Materials, Spare parts and Stores and Packing Materials consumed and percentage of each to the total consumption:

|    |                   | 15 months end | le 31-Mar-2010  | 12 months end | ed 31-Dec-2008  |
|----|-------------------|---------------|-----------------|---------------|-----------------|
|    | Particulars       | Percentage    | Amount<br>(Rs.) | Percentage    | Amount<br>(Rs.) |
| 1) | Raw Materials     |               |                 |               |                 |
|    | a) Imported       | 60            | 1,108,365,371   | 52            | 798,305,013     |
|    | b) Indigenous     | 40            | 755,675,149     | 48            | 742,290,846     |
| 2) | Stores and Spares |               |                 |               |                 |
|    | a) Imported       | 66            | 122,228,037     | 54            | 70,844,327      |
|    | b) Indigenous     | 34            | 63,959,298      | 46            | 59,162,815      |
| 3) | Packing Material  |               |                 |               |                 |
|    | Indigenous        | 100           | 157,671,600     | 100           | 131,509,068     |

### D. Dividend Remittances in Foreign Currency

| Particulars         | No. of<br>Shareholders | No. of Equity<br>Shares held | Amount<br>(Rs.) |
|---------------------|------------------------|------------------------------|-----------------|
| Current Period      |                        |                              |                 |
| December 2008 Final | 41                     | 34,292,520                   | 10,287,756      |
| Previous Year       |                        |                              |                 |
| December 2007 Final | 41                     | 34,292,520                   | 41,151,024      |

### E. Other Information

|  |                                | (Amount in Rs.)                |
|--|--------------------------------|--------------------------------|
| Particulars  | 15 months ended<br>31-Mar-2010 | 12 months ended<br>31-Dec-2008 |
| C.I.F. Value of Imports                            |                                |                                |
| Raw Materials                                      | 950,357,936                    | 976,308,312                    |
| Stores and Spares                                  | 79,888,620                     | 80,353,993                     |
| Capital Goods                                      | 74,497,248                     | 253,635,494                    |
| Expenditure in Foreign Currency (On accrual basis) |                                |                                |
| Financial Charges                                  | 60,051,422                     | 42,337,372                     |
| Travelling Expenses                                | 1,879,871                      | 1,724,998                      |
| Others   | 6,452,366                      | 2,797,531                      |
| FOB Value of Exports                               |                                |                                |
| Product exports                                    | 380,948,837                    | 357,176,479                    |
| Income in Foreign Currency                         |                                |                                |
| Royalty / Service Charges                          | 134,935,505                    | 217,039,953                    |
| Interest   | 219,620,770                    | 129,981,496                    |
| Dividend   | 247,141,180                    | 186,790,000                    |

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Essel



### 16) Joint Ventures

In compliance with Accounting Standard 27 on "Financial Reporting of Interest in Joint Ventures", the Company's share of each of the assets, liabilities, income and expenses in respect of jointly controlled entities are as follows:

| Name of the Enterprise                   | Extent of<br>Holding | Country of<br>Incorporation |
|--|----------------------|-----------------------------|
| Essel Deutschland Management GmbH        | 24.90%               | Germany                     |
| Essel Deutschland GmbH & Co. KG, Dresden | 24.90%               | Germany                     |

i) Financial Interest (on the basis of audited financial information)

(Amount in Rs.)

| Particulars                 | Essel Deutschland<br>Drese     |                                | Essel Deutschland Management<br>GmbH |                                |
|-----------------------------|--------------------------------|--------------------------------|--------------------------------------|--------------------------------|
| Company's share of Interest |                                |                                |                                      |                                |
|                             | As at<br>31-Mar-2010           | As at<br>31-Dec-2008           | As at<br>31-Mar-2010                 | As at<br>31-Dec-2008           |
| Assets                      | 174,576,462                    | 188,688,671                    | 569,715                              | 757,013                        |
| Liabilities                 | 45,922,274                     | 138,366,557                    | 128,901                              | 127,402                        |
|                             | 15 months ended<br>31-Mar-2010 | 12 months ended<br>31-Dec-2008 | 15 months ended<br>31-Mar-2010       | 12 months ended<br>31-Dec-2008 |
| Income                      | 435,153,473                    | 296,803,881                    | 2,390,140                            | 1,928,542                      |
| Expenses                    | 377,235,996                    | 283,850,624                    | 2,501,346                            | 2,030,134                      |

ii) The parent company's share of capital commitments and contingent liabilities in the Joint Ventures as at March 31, 2010 is Rs. Nil (Rs.Nil).

iii) No contingent liabilities and capital commitments have been incurred as at March 31, 2010 in relation to the parent company's interest in the Joint Ventures along with other venturer.

### 17) Financial Statements of Subsidiary Companies

The Ministry of Corporate Affairs, Government of India vide its order no.47/289/2010-CL-III dated June 21, 2010 issued under section 212(8) of the Companies Act, 1956 ("The Act") has exempted the Company from attaching the Balance Sheets and Profit and Loss Accounts of its subsidiaries under section 212(1) of the Act. As per the orders, key details of each subsidiary are attached along with statements under section 212 (1) of the Act.

### 18) Secured Loans

- i) Term loans amounting to Rs.2,512,611,625 are secured by pari passu first charge on Company's fixed assets situated at Vasind, Wada, Murbad, Goa and Nalagarh units and further by security provided and guarantees issued by group companies.
- ii) Term loan amounting to Rs.150,000,000 is secured by subservient charge on Company's movable fixed assets situated at Vasind, Wada, Murbad, Goa and Nalagarh units, both present and future and further by security provided and corporate guarantee issued by a group company.
- iii) Term loans repayable within one year Rs.1,007,340,450 (Rs.97,500,000)
- iv) Working Capital loan is secured by hypothecation of current assets of the Company and second charge on fixed assets of the Company's units situated at Vasind, Wada, Murbad, Goa and Nalagarh.

#### 19) Unsecured Loans

- i) Short Term Loan from Banks includes Rs.500,000,000 (Rs.400,000,000) which is against letter of comfort issued by a group company
- ii) Other Loans from Banks of Rs.830,000,000 (Rs.Nil) which is against security and guarantee issued by a group company
- iii) Repayable within one year Rs.192,500,000 (Rs.97,500,000)

### 20) Comparatives

- a) Pursuant to the approval of the Board of Directors at its meeting held on October 28, 2009 the Company's current accounting year has been aligned with the fiscal year of the Goverment. Hence the current year's financial statements are in respect of the fifteen months period from January 1, 2009 to March 31, 2010. Previous year figures relate to the twelve months ended December 31, 2008. Current year's figures are accordingly, not comparable with those of the previous year.
- b) Previous year figures are regrouped, rearranged or recast wherever necessary to confirm to this year's classification. Figures in brackets pertain to previous year.

### 21) Earnings per Share

|   |                                | (Amount in Rs.)                |
|---|--------------------------------|--------------------------------|
| Particulars   | 15 months ended<br>31-Mar-2010 | 12 months ended<br>31-Dec-2008 |
| Profit after tax before Exceptional Items                         | 346,529,550                    | 259,936,253                    |
| Profit after tax after Exceptional Items                          | 345,487,914                    | 271,784,759                    |
| Weighted average number of Basic and Diluted Equity Shares (Nos.) | 156,601,130                    | 156,601,130                    |
| Nominal value of equity shares                                    | 2                              | 2                              |
| Basic and Diluted EPS before Exceptional Items                    | 2.21                           | 1.66                           |
| Basic and Diluted EPS after Exceptional Items                     | 2.21                           | 1.74                           |

### 22) Segment Reporting

Under AS-17, the Company has only one major identifiable business segment viz. Plastic packaging material.

As per our attached report of even date

For **MGB & Co.** Chartered Accountants

**Mohan Bhandari** Partner Membership No. 12912

Mumbai, July 28, 2010

For and on behalf of the Board

Subhash Chandra Mukund M. Chitale Tapan Mitra K.V. Krishnamurthy Boman Moradian Ashok Kumar Goel

Directors

Chairman

Vice-Chairman and Managing Director

Chief Financial Officer (Global) Vice President - Legal and Company Secretary

Mumbai, July 28, 2010

A.V. Ganapathy A.S. Khandwala STANDALONE

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# **Balance Sheet Abstract and Company's General Business Profile**

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| I.   | Registration Details   |                                      |  |
|------|--|--------------------------------------|--|
|      | Registration No.   | 7                                    | State Code 1 1   |
|      | Balance Sheet Date 3 1 0 3 1   | 0                                    |  |
| II.  | Capital Raised During the year (Amount In Rs. Thousar  | nds)                                 |  |
|      | Public Issue   | ,                                    | Right Issue  |
|      |  |                                      |  |
|      | Bonus Issue  |                                      | Private Placement  |
|      |  |                                      | N I L  |
| III. | Position of Mobilisation and Deployment of Funds (A  | mount in Rs. Thousan                 |  |
|      | Total Liabilities  |                                      |  |
|      | 1 1 0 4 2 1 5 6  |                                      | 1 1 0 4 2 1 5 6  |
|      | Sources of Funds:<br>Paid-up Capital   |                                      | Application of Funds:<br>Net Fixed Assets  |
|      |  |                                      |  |
|      | Reserves & Surplus   |                                      | Investments  |
|      |  |                                      |  |
|      | Deferred Tax Balances  |                                      | Net Current Assets   |
|      |  |                                      | 3 5 1 8 2 5 8  |
|      | Secured Loans  |                                      | Misc. Expenditure  |
|      | 2 6 9 1 9 7 6  |                                      | 3 7 0 8 0  |
|      | Unsecured Loans  |                                      | Accumulated Losses   |
|      | 2 0 6 8 7 4 8  |                                      |  |
| IV.  | Performance of the Company (Amount in Rs. Thousan  | ids)                                 |  |
|      | Turnover *   |                                      | Total Expenditure**  |
|      | 4 5 4 1 3 4 3  |                                      | 4 0 9 9 8 1 3  |
|      | Profit Before Tax (+/-)  |                                      | Profit After Tax (+/-)   |
|      |  |                                      |  |
|      | Earnings per shares (Basic- before Exceptional item) in l                                      | Ks.                                  | Dividend Rate (%)  |
|      |  | ۱_                                   |  |
|      | Earnings per shares (Diluted- after Exceptional item) in R                                     | S.                                   |  |
|      | *Includes other income   |                                      |  |
|      | ** Includes exceptional item   |                                      |  |
| V.   | Generic Name of the Principal Product of the Compar  | ny (as per Monetary Te<br>           | rms)   |
|      | Item Code No. (ITC Code)         7         6         1         2         1         3         0 | 0 Product Descript                   | ion PLASTIC AND  |
|      |  |                                      |  |
|      |  |                                      | COLLAPSIBLE  |
|      |  | For and on behalf of the             |  |
|      |  | Subhash Chandra                      | Chairman   |
|      |  | Mukund M. Chitale 🛛                  |  |
|      |  | Tapan Mitra                          | Directors  |
|      |  | K.V. Krishnamurthy<br>Boman Moradian |  |
|      |  | Ashok Kumar Goel $\Box$              | Vice-Chairman and Managing Director  |
|      |  | A.V. Ganapathy<br>A.S. Khandwala     | Chief Financial Officer (Global)<br>Vice President - Legal and Company Secretary |
|      |  | Mumbai, July 28, 2010                |  |

### Cash Flow Statement for the 15 months ended 31 March, 2010

|    |  |                                | (Amount in Rs                  |
|----|--|--------------------------------|--------------------------------|
| Pa | ticulars   | 15 months ended<br>31-Mar-2010 | 12 months ended<br>31-Dec-2008 |
| Α. | Cash Flow from Operating Activities  |                                |                                |
|    | Net Profit before tax and exceptional items  | 442,571,351                    | 372,791,515                    |
|    | Adjustments for:   |                                |                                |
|    | Depreciation / Amortisation  | 288,858,158                    | 206,557,025                    |
|    | Interest expense   | 876,076,834                    | 593,151,839                    |
|    | Interest income  | (562,532,262)                  | (350,421,144                   |
|    | Profit / (Loss) on Sale of fixed assets (Net)  | 67,742                         | (211,015                       |
|    | Dividend income  | (247,391,772)                  | (186,790,000                   |
|    | Provision for doubtful debts (written back)  | (7,680,123)                    | 10,852,15                      |
|    | Profit on sale of current investments  | (1,887,684)                    |                                |
|    | Exchange adjustments (Net)   | 38,148,746                     | (132,382,599                   |
|    | Operating Profit before Working Capital changes  | 826,230,990                    | 513,547,77                     |
|    | Adjustments for:   |                                |                                |
|    | (Increase) / Decrease in Trade Receivables   | 108,537,822                    | (262,346,022                   |
|    | (Increase) / Decrease in Inventories   | 95,701,587                     | (82,883,607                    |
|    | Increase / (Decrease) in Trade Payables  | (56,468,586)                   | 37,125,64                      |
|    | Cash Generated from Operations   | 974,001,813                    | 205,443,78                     |
|    | Direct Taxes Paid (Net of refunds)   | (175,501,669)                  |                                |
|    |  |                                | (93,949,858                    |
| _  | Net Cash from Operating activities (A)   | 798,500,144                    | 111,493,93                     |
| Β. |  | (220 726 570)                  | (225 717 07)                   |
|    | Purchase of fixed assets (including Capital work-in-Progress)                                      | (228,736,579)                  | (335,717,870                   |
|    | Sale of fixed assets   | 185,338                        | 41,112,22                      |
|    | Investment in Associate  | (41,091,000)                   |                                |
|    | Sale of Investment - Subsidiaries  | 19,981,268                     |                                |
|    | - Others   | 30,378,074                     |                                |
|    | Purchase of current Investments  | (1,585,310,051)                |                                |
|    | Sale of current Investments  | 1,587,197,735                  |                                |
|    | (Increase)/Decrease in Short Term Loans to other parties (Net)                                     | 342,976,910                    | (52,441,677                    |
|    | Repayment of Long Term Loans given to related parties  | -                              | 29,814,13                      |
|    | Short Term Loans given to related parties  | (1,351,262,194)                | (3,575,557,187                 |
|    | Repayment of Short Term Loans given to related parties   | 1,037,098,154                  | 3,072,020,34                   |
|    | (Increase) / Decrease in Loans and Advances to Subsidiary / Associate / Joint<br>Venture Companies | 146,273,322                    | (540,443,507                   |
|    | Interest Received  | 731,963,716                    | 208,445,01                     |
|    | Dividend Received  | 247,391,772                    | 305,271,49                     |
|    | Net Cash to Investing Activities (B)   | 937,046,465                    | (847,497,035                   |
| c. | Cash Flow from Financing Activities  |                                |                                |
|    | Calls in Arrears received (Including Securities Premium)   | -                              | 7,50                           |
|    | Increase/(Decrease) in other Borrowings (Net)  | (477,277,728)                  | 343,435,99                     |
|    | Proceeds from Long Term Loans  | 3,000,000,000                  |                                |
|    | Repayment of Long Term Loans   | (641,290,450)                  | (433,188,939                   |
|    | Proceeds from Short Term Borrowings  | 7,988,831,047                  | 9,779,162,37                   |
|    | Repayment of Short Term Borrowings   | (10,622,993,418)               | (8,135,000,000                 |
|    |  | (10,022,995,418)               |                                |
|    | Principal payment under finance Lease  | -                              | (152,414                       |

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### Cash Flow Statement for the 15 months ended 31 March, 2010

| Particulars                                      | 15 months ended<br>31-Mar-2010 | 12 months ended<br>31-Dec-2008 |
|--|--------------------------------|--------------------------------|
| Interest paid                                    | (878,273,288)                  | (572,168,280)                  |
| Dividend paid (including tax)                    | (55,404,977)                   | (229,231,577)                  |
| Deferred Revenue expenses paid                   | (37,079,803)                   | -                              |
| Net Cash from Financing Activities ( C )         | (1,723,488,617)                | 752,864,653                    |
| Net Changes in Cash and Cash Equivalents (A+B+C) | 12,057,992                     | 16,861,548                     |
| Cash and Cash Equivalents - Opening Balance      | 72,697,249                     | 55,835,701                     |
| Cash and Cash Equivalents - Closing Balance      | 84,755,241                     | 72,697,249                     |

### Notes

- 1 Previous year figures are regrouped/reconsidered wherever necessary
- 2 The balance in the Cash and Cash Equivalents includes Rs. 7,870,166 (Rs. 17,683,482) set aside for payment of dividends and accordingly is not otherwise available to the company
- 3 Cash and Cash Equivalents include Rs. 1,096 (Rs. 2,810) on account of realignment of foreign currency account
- 4 Cash and Cash Equivalents include the following :

|  | As at<br>31-Mar-2010 | As at<br>31-Dec-2008 |
|--|----------------------|----------------------|
| Cash on hand                               | 314,969              | 307,044              |
| Bank Balance with Scheduled Banks          |                      |                      |
| In Current accounts                        |                      |                      |
| i) Indian Rupee accounts                   | 77,551,893           | 26,787,709           |
| ii) Foreign Currency accounts              | 12,914               | 14,723               |
| iii)Fixed Deposits / Margin Money accounts | 206,600              | 41,706,600           |
| iv) Remitance in Transit                   | 6,668,865            | 3,881,173            |
|  | 84,755,241           | 72,697,249           |

#### As per our attached report of even date

For **MGB & Co.** Chartered Accountants

**Mohan Bhandari** Partner Membership No. 12912

Mumbai, July 28, 2010

#### For and on behalf of the Board

| Subhash Chandra  | Chairman   |
|--|--|
| Mukund M. Chitale<br>Tapan Mitra<br>K.V. Krishnamurthy<br>Boman Moradian | Directors  |
| Ashok Kumar Goel   | Vice-Chairman and Managing Director  |
| A.V. Ganapathy<br>A.S. Khandwala   | Chief Financial Officer (Global)<br>Vice President - Legal and Company Secretary |

Mumbai, July 28, 2010

# **Consolidated Financials**

Essel

### **Auditors' Report on Consolidated Financial Statements**

#### To the Board of Directors of Essel Propack Limited

- 1) We have audited the attached Consolidated Balance Sheet of Essel Propack Limited ("the Company"), its subsidiaries, associates and joint venture Companies ("the Group") as at March 31, 2010, the Consolidated Profit and Loss Account for the period ended on that date annexed thereto and the Consolidated Cash Flow Statement for the period ended on that date. These financial statements are the responsibility of Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.
- 2) We conducted our audit in accordance with the auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes, examining on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- 3) (a) The financial statements of subsidiaries, with total assets of Rs. 10,321,560,027 as at March 31, 2010 and total revenues of Rs. 12,428,516,916 for the period ended on that date have not been audited by us. These financial statements have been audited by other auditors whose reports have been furnished to us, and in our opinion, in so far as it relates to the amounts included in respect of those subsidiaries, are based solely on the report of the other auditors except Note 2(c) regarding removal of effect of inflation / revaluation accounting.
  - (b) The financial statements of an associate have been audited by other auditor whose report has been furnished to us. The profit of such associate considered for consolidation is Rs. 13,550,870 for the period. Our opinion in so far as it relates to the amount included in respect of that associate, is based solely on the report of that auditor.
  - (c) The financial statements of an associate have been consolidated based on the management estimate and therefore unaudited. The profit / (loss) of such associate considered for consolidation is Rs. Nil for the period.
  - (d) The financial statements of joint ventures have been audited by other auditors whose reports have been furnished to us. The total assets and revenues considered for consolidation is Rs. 178,708,742 and Rs. 437,459,724 respectively. Our opinion, is so far as it relates to the amount included in respect of those joint ventures, is based solely on the report of the other auditors.

- 4) We report that the Consolidated Financial Statements have been prepared by the Company in accordance with the requirements of Accounting Standard (AS) 21 "Consolidated Financial Statements", AS-23 "Accounting for Investments in Associates in Consolidated Financial Statements" and AS-27 "Financial Reporting of Interests in Joint Venture", notified pursuant to the Companies (Accounting Standards) Rules, 2006 and on the basis of the separate audited financial statements of the Company, it's subsidiaries, associates and joint ventures.
- 5) Without qualifying our report, we draw reference to Note 21(a) of schedule 23, regarding managerial remuneration for the period is subject to approval of Central Government.
- 6) Based on our audit and on consideration of the reports of other auditors on separate financial statements of subsidiaries, associates and joint ventures, and to the best of our information and according to the explanations given to us, we are of the opinion that the attached Consolidated Financial Statements give a true and fair view in conformity with the accounting principles generally accepted in India:
  - In the case of the Consolidated Balance Sheet of the consolidated state of affairs of the group as at March 31, 2010;
  - In the case of the Consolidated Profit and Loss Account of the consolidated results of operations of the group for the period ended on that date; and
  - (iii) In the case of the Consolidated Cash Flow Statement of the consolidated cash flows of the group for the period ended on that date.

For **MGB & CO** Chartered Accountants Firm Registration No. 101169W

CONSOLIDATED

**Mohan Bhandari** Partner Membership No. 12912

Mumbai, July 28, 2010



### Consolidated Balance Sheet as at 31 March, 2010

|  |          |                       | (Amount in Rs.)      |
|--|----------|-----------------------|----------------------|
|  | Schedule | As at<br>31-Mar -2010 | As at<br>31-Dec-2008 |
| SOURCES OF FUNDS   |          | 51-Widi -2010         | 31-Dec-2008          |
| Shareholder's Funds  |          |                       |                      |
| Share Capital  | 1        | 313,130,610           | 313,130,610          |
| Reserves and Surplus   | 2        | 7,295,390,019         | 6,678,654,888        |
| ·····  | _        | 7,608,520,629         | 6,991,785,498        |
| Loan Funds   |          | ,,                    | -,,,                 |
| Secured Loans  | 3        | 5,150,974,345         | 4,996,853,047        |
| Unsecured Loans  | 4        | 3,246,653,615         | 5,317,265,282        |
|  |          | 8,397,627,960         | 10,314,118,329       |
| Minority Interest  |          | 83,346,908            | 165,578,838          |
| Deferred Tax Liabilities (net)                                     | 5        | 36,772,161            | 61,201,233           |
| Total  |          | 16,126,267,658        | 17,532,683,898       |
| APPLICATION OF FUNDS   |          |                       |                      |
| Fixed Assets   |          |                       |                      |
| Goodwill on Consolidation  |          | 3,606,939,968         | 4,390,031,815        |
| Fixed Assets (other than Goodwill on Consolidation)                | 6        |                       |                      |
| Gross Block  |          | 14,865,704,523        | 14,534,820,463       |
| Less : Depreciation / Amortisation                                 |          | 8,742,203,653         | 7,704,296,836        |
| Net Block  |          | 6,123,500,870         | 6,830,523,627        |
| Capital Work-in-progress   |          | 580,066,693           | 422,560,712          |
|  |          | 6,703,567,563         | 7,253,084,339        |
| Investments  | 7        | 476,601,559           | 452,599,865          |
| Foreign Currency Monetary Items Translation Difference Account     |          | 80,041,332            | -                    |
| Current Assets, Loans and Advances                                 |          |                       |                      |
| Inventories  | 8        | 1,643,057,262         | 2,079,405,495        |
| Sundry Debtors   | 9        | 2,021,062,777         | 2,019,949,467        |
| Cash and Bank Balances   | 10       | 943,808,975           | 817,379,811          |
| Other Current Assets   | 11       | 42,762,323            | 154,237,081          |
| Loans and Advances   | 12       | 2,502,219,841         | 2,518,636,574        |
|  |          | 7,152,911,178         | 7,589,608,428        |
| Less : Current Liabilities and Provisions                          | 13       | 1,973,749,277         | 2,204,617,412        |
| Net Current Assets   |          | 5,179,161,901         | 5,384,991,016        |
| Miscellaneous Expenditure  | 14       | 79,955,335            | 51,976,863           |
| (To the extent not written off or adjusted)                        |          |                       |                      |
| Total  |          | 16,126,267,658        | 17,532,683,898       |
| Significant Accounting Policies and Notes to Consolidated Accounts | 23       | _                     |                      |

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| For MGB & Co.<br>Chartered AccountantsSubhash ChandraChairmanMohan Bhandari<br>Partner<br>Membership No.12912Mukund M. Chitale<br>Tapan Mitra<br>K.V. Krishnamurthy<br>Boman MoradianDirectorsAshok Kumar GoeVice-Chairman and anging DirectorAshok Kumar GoeVice-Chairman and anging DirectorMumbai, July 28, 2010Mumbai, July 28, 2010 | As per our attached report of even date | For and on behalf of the Board    |                                     |
|--|---|-----------------------------------|-------------------------------------|
| Mukund M. Chitale<br>Tapan Mitra<br>Partner<br>Membership No. 12912Mukund M. Chitale<br>Tapan Mitra<br>K.V. Krishnamurthy<br>Boman MoradianDirectorsAshok Kumar GoelVice-Chairman and Managing DirectorA.V. Ganapathy<br>A.S. KhandwalaChief Financial Officer (Global)<br>Vice President - Legal and Company Secretary                  |   | Subhash Chandra                   | Chairman                            |
| A.V. GanapathyChief Financial Officer (Global)A.S. KhandwalaVice President - Legal and Company Secretary   | Mohan Bhandari<br>Partner               | Tapan Mitra<br>K.V. Krishnamurthy | ' Directors                         |
| A.S. Khandwala Vice President - Legal and Company Secretary  |   | Ashok Kumar Goel                  | Vice-Chairman and Managing Director |
| Mumbai, July 28, 2010 Mumbai, July 28, 2010  |   |                                   | · · · · · ·                         |
|  | Mumbai, July 28, 2010                   | Mumbai, July 28, 2010             |                                     |

# Consolidated Profit and Loss Account for the 15 months ended 31 March, 2010

|   |          |                 | (Amount in Rs.)      |
|---|----------|-----------------|----------------------|
|   | Schedule | 15 months ended | 12 months ended      |
|   |          | 31-Mar -2010    | 31-Dec-2008          |
| Income  |          |                 |                      |
| Sales and Services (Gross)  | 15       | 17,024,118,677  | 13,227,624,282       |
| Less: Excise Duty   |          | 202,037,670     | 316,667,970          |
| Sales and Services (Net)  |          | 16,822,081,007  | 12,910,956,312       |
| Other Income  | 16       | 119,280,234     | 38,329,710           |
| Total   |          | 16,941,361,241  | 12,949,286,022       |
| Expenditure   |          |                 |                      |
| Cost of Materials   | 17       | 7,377,164,630   | 5,809,808,146        |
| Manufacturing and Other Expenses  | 18       | 2,092,723,278   | 1,606,026,280        |
| Personnel Cost  | 19       | 3,156,725,901   | 2,534,512,923        |
| Administrative and Other Expenses   | 20       | 827,035,926     | 702,573,319          |
| Loss on Foreign Exchange Fluctuation (Net)  |          | 7,482,160       | 517,408,311          |
| Selling and Distribution Expenses   | 21       | 472,357,359     | 455,834,892          |
| Total   |          | 13,933,489,254  | 11,626,163,871       |
| Profit Before Depreciation, Interest and Tax ( PBDIT )                                  |          | 3,007,871,987   | 1,323,122,151        |
| Finance Expenses (Net)  | 22       | 946,849,926     | 700,058,568          |
| Depreciation / Amortisation   |          | 1,328,671,386   | 1,119,903,432        |
| Profit Before Tax and Exceptional Items   |          | 732,350,675     | (496,839,849)        |
| Exceptional Items (Refer Note 25)   |          | (301,568,353)   | (11,848,506)         |
| Profit Before Tax (PBT)   |          | 1,033,919,028   | (484,991,343)        |
| Provision for Taxation  |          |                 |                      |
| Current Tax - Current year  |          | 355,439,372     | 328,340,348          |
| - Earlier periods   |          | 30,669,090      | 5,912,724            |
| Deferred Tax  |          | (2,163,320)     | 5,072,172            |
| Fringe Benefit Tax  |          | 1,774,961       | 6,263,074            |
| Profit after Tax ( PAT ) before Minority Interest and Share of Profit from<br>Associate |          | 648,198,925     | (830,579,661)        |
| Share of Profit from Associate Company  |          | 13,550,870      | 7,804,418            |
| Minority Interest   |          | 62,553,280      |                      |
| Net Profit for the period   |          | 599,196,515     | <u> </u>             |
| Balance Brought Forward   |          | 1,422,173,845   | 2,445,851,878        |
| Amount Available for Appropriation  |          | 2,021,370,360   | <u>1,562,743,756</u> |
| Appropriations  |          | 2,021,370,300   | 1,302,743,730        |
| Dividend - Final Proposed   |          | 62,640,452      | 46,980,339           |
| Dividend Tax  |          | 34,161,946      | 16,894,626           |
| Legal Reserve   |          | 98,199,075      | 63,105,706           |
| General Reserve   |          | 25,912,000      | 13,589,240           |
| Balance carried to Balance Sheet  |          | 1,800,456,887   | 1,422,173,845        |
| Total   |          | 2,021,370,360   | 1,562,743,756        |
| Earnings Per Share (Equity Shares,par value Rs. 2 each)                                 |          | 2,021,370,300   | 1,302,743,730        |
| Basic and Diluted Earnings Per Share before Exceptional items                           |          | 1.90            | (5.71)               |
| Basic and Diluted Earnings Per Share after Exceptional items                            |          | 3.83            | (5.64)               |
| Weighted average number of Shares used in computing Basic and Diluted                   |          | 156,601,130     | 156,601,130          |
| Earnings Per Share  |          | 130,001,130     | 130,001,130          |
| Significant Accounting Policies and Notes to C onsolidated Accounts                     | 23       |                 |                      |
|   |          |                 |                      |

| As per our attached report of even date   | For and on behalf of the Board  |      |
|---|---|------|
| For <b>MGB &amp; Co.</b>  | Subhash Chandra Chairman  |      |
| Chartered Accountants<br><b>Mohan Bhandari</b><br>Partner<br>Membership No. 12912 | Mukund M. Chitale<br>Tapan Mitra<br>K.V. Krishnamurthy<br>Boman Moradian                              |      |
|   | Ashok Kumar Goel Vice-Chairman and Managing Director  |      |
|   | A.V. GanapathyChief Financial Officer (Global)A.S. KhandwalaVice President - Legal and Company Secret | tary |
| Mumbai, July 28, 2010   | Mumbai, July 28, 2010   |      |

CONSOLIDATED

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# Schedules forming part of Consolidated Accounts

|   |                       | (Amount in Rs.)      |
|---|-----------------------|----------------------|
|   | As at<br>31-Mar -2010 | As at<br>31-Dec-2008 |
| Schedule 1  |                       |                      |
| Share Capital   |                       |                      |
| Authorised  |                       |                      |
| 200,000,000 Equity Shares of Rs.2 each  | 400,000,000           | 400,000,000          |
| Issued, Subscribed and Paid-up  |                       |                      |
| 156,601,130 Equity Shares of Rs. 2 each fully paid-up.  | 313,202,260           | 313,202,260          |
| Out of the above  |                       |                      |
| (i) 65,166,915 Equity Shares of Rs. 2 each fully paid up are issued as Bonus Shares by Capitalisation of General Reserves and Securities Premium. |                       |                      |
| (ii) 34,316,610 Equity Shares of Rs.2 each fully paid up were allotted for consideration other than cash.   |                       |                      |
| Less : Calls in Arrears (Other than Directors)  | 71,650                | 71,650               |
| Total   | 313,130,610           | 313,130,610          |
| Schedule 2  |                       |                      |
| Reserves and Surplus  |                       |                      |
| Securities Premium  |                       |                      |
| As per last Balance Sheet   | 3,842,983,298         | 3,842,976,048        |
| Add : Received during the year  | -                     | 7,250                |
| 5 ,   | 3,842,983,298         | 3,842,983,298        |
| Capital Reserve   |                       |                      |
| As per last Balance Sheet   | 195,123,208           | 195,123,208          |
| Capital Subsidy   |                       |                      |
| As per last Balance Sheet   | 49,525,279            | 45,509,387           |
| Add : Received during the year  | 11,522,882            | 14,842,021           |
|   | 61,048,161            | 60,351,408           |
| Less :Transfer to Profit and Loss Account   | 13,446,377            | 10,826,129           |
|   | 47,601,784            | 49,525,279           |
| Legal Reserves  |                       |                      |
| As per last Balance Sheet   | 296,211,964           | 233,106,258          |
| Add : Appropriated during the year  | 98,199,075            | 63,105,706           |
|   | 394,411,039           | 296,211,964          |
| General Reserve   |                       |                      |
| As per last Balance Sheet   | 962,924,398           | 949,335,158          |
| Add : Appropriated during the year  | 25,912,000            | 13,589,240           |
|   | 988,836,398           | 962,924,398          |
| Add : Adjustments as per amended provisions of AS 11 (net of tax)(Refer Note 17a(vi))   | 24,867,377            | -                    |
|   | 1,013,703,775         | 962,924,398          |
| Foreign Currency Translation Reserve  | (48,499,337)          | (90,287,104)         |
| Profit and Loss Account   | 1,800,456,887         | 1,422,173,845        |
| Add : Adjustments as per amended provisions of AS 11 (Refer Note 17a(vi))   | 49,609,365            |                      |
|   | 1,850,066,252         | 1,422,173,845        |
| Total*  | 7,295,390,019         | 6,678,654,888        |

\* Includes Share in Joint Ventures Rs. 35,663,677 (Rs. 20,821,934)

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# Schedules forming part of Consolidated Accounts

|   |                       | (Amount in Rs.)      |
|---|-----------------------|----------------------|
|   | As at<br>31-Mar -2010 | As at<br>31-Dec-2008 |
|   | 31-Mar - 2010         | 31-Dec-2008          |
|   |                       |                      |
| Schedule 3  |                       |                      |
| Secured Loans   |                       |                      |
| Term Loan from Banks  | 4,717,837,668         | 3,828,720,040        |
| Working Capital Loans from Banks                                    | 387,214,403           | 1,094,506,509        |
| Other Secured Loan  | -                     | 513,142              |
|   | 5,105,052,071         | 4,923,739,691        |
| Share in Joint Ventures   | 45,922,274            | 73,113,356           |
| Total   | 5,150,974,345         | 4,996,853,047        |
| Schedule 4  |                       |                      |
| Unsecured Loans   |                       |                      |
| Short Term Loan   |                       |                      |
| From Banks  | 1,353,350,908         | 3,470,842,545        |
| Others  | 005,000,000           | 11,585,183           |
| Inter Corporate Deposit   | 160,000,000           | 20,000,000           |
| Other Loans   | 100,000,000           | 20,000,000           |
| From Banks  | 1,281,400,000         | 1,362,403,987        |
| Deferred Sales Tax Loan (Repayable on different dates starting from | 448,038,875           | 448,406,779          |
| Year 2009)  |                       |                      |
| Lease Finance   | 3,863,832             | 2,511,572            |
| Interest accrued and due  | -                     | 1,515,216            |
| Total   | 3,246,653,615         | 5,317,265,282        |
|   | 3,240,033,013         | J,J17,20J,202        |
| Schedule 5  |                       |                      |
| Deferred Tax Liabilities (Net) (Refer Note 18(c))                   |                       |                      |
| Deferred Tax Liabilities  | 482,734,964           | 517,881,172          |
| Less: Deferred Tax Assets   | 445,962,803           | 456,679,939          |
| Total   | 36,772,161            | 61,201,233           |
|   |                       |                      |



## **Schedules forming part of Consolidated Accounts**

#### Schedule 6

Fixed Assets (Other than Goodwill on Consolidation)

|                          | (Amount in Rs.)                         |               |             |                |               |               |             |               |               |               |
|--------------------------|---|---------------|-------------|----------------|---------------|---------------|-------------|---------------|---------------|---------------|
|                          | Gross Block Depreciation / Amortisation |               |             |                |               | Net I         | Block       |               |               |               |
|                          | As at                                   |               |             | As at          | Up to         | • • • • • •   |             |               | As at         | As at         |
| Description of Assets    | 01-Jan-2009                             | Additions     | Deductions  | 31-Mar-2010    | 31-Dec-2008   | 15 months     | Deductions  | 31-Mar-2010   | 31-Mar-2010   | 31-Dec-2008   |
| a) Intangibles           |   |               |             |                |               |               |             |               |               |               |
| Patents / Trademarks     | 21,322                                  | -             | -           | 21,322         | 5,050         | 3,038         | -           | 8,088         | 13,234        | 16,272        |
| Software                 | 61,417,788                              | 147,341,570   | 1,869,466   | 206,889,892    | 41,670,502    | 24,135,714    | 1,869,467   | 63,936,749    | 142,953,143   | 19,747,286    |
| b) Tangibles             |   |               |             |                |               |               |             |               |               |               |
| Owned Assets             |   |               |             |                |               |               |             |               |               |               |
| Freehold Land            | 53,210,492                              | -             | -           | 53,210,492     | -             | -             | -           | -             | 53,210,492    | 53,210,492    |
| Leasehold Land           | 59,529,391                              | 2,667,945     | 6,428,256   | 55,769,080     | 11,878,746    | 2,246,947     | 6,428,256   | 7,697,437     | 48,071,643    | 47,650,645    |
| Buildings                | 1,042,048,771                           | 6,428,431     | -           | 1,048,477,202  | 143,051,041   | 41,707,676    | -           | 184,758,717   | 863,718,485   | 898,997,730   |
| Leasehold Improvements   | 280,122,217                             | -             | -           | 280,122,217    | 67,320,898    | 30,712,713    | -           | 98,033,611    | 182,088,606   | 212,801,319   |
| Plant and Machinery      | 12,358,382,627                          | 554,604,941   | 407,201,609 | 12,505,785,959 | 7,098,127,564 | 1,130,864,262 | 238,255,787 | 7,990,736,039 | 4,515,049,920 | 5,260,255,063 |
| Equipment                | 251,629,305                             | 47,964,511    | 20,748,303  | 278,845,513    | 143,344,483   | 39,277,004    | 18,818,945  | 163,802,542   | 115,042,971   | 108,284,822   |
| Furniture and Fixtures   | 209,723,650                             | 16,987,330    | 42,685,989  | 184,024,991    | 84,429,198    | 26,231,041    | 21,533,984  | 89,126,255    | 94,898,736    | 125,294,452   |
| Vehicles                 | 16,143,560                              | 495,896       | 2,564,949   | 14,074,507     | 8,856,822     | 1,507,754     | 1,951,870   | 8,412,706     | 5,661,801     | 7,286,738     |
| Owned Assets (A)         | 14,332,229,123                          | 776,490,624   | 481,498,572 | 14,627,221,175 | 7,598,684,304 | 1,296,686,149 | 288,858,309 | 8,606,512,144 | 6,020,709,031 | 6,733,544,819 |
| Leased Assets            |   |               |             |                |               |               |             |               |               |               |
| Vehicles                 | 3,455,927                               | -             | 3,455,927   | -              | 878,685       | 914,529       | 1,793,214   | -             | -             | 2,577,242     |
| Leased Assets (B)        | 3,455,927                               | -             | 3,455,927   | -              | 878,685       | 914,529       | 1,793,214   | -             | -             | 2,577,242     |
| Total (A+B)              | 14,335,685,050                          | 776,490,624   | 484,954,499 | 14,627,221,175 | 7,599,562,989 | 1,297,600,678 | 290,651,523 | 8,606,512,144 | 6,020,709,031 | 6,736,122,061 |
| Share in Joint Ventures  | 199,135,413                             | 39,577,956    | 230,021     | 238,483,348    | 104,733,847   | 31,070,708    | 113,046     | 135,691,509   | 102,791,839   | 94,401,566    |
| Grand Total 2010         | 14,534,820,463                          | 816,068,580   | 485,184,520 | 14,865,704,523 | 7,704,296,836 | 1,328,671,386 | 290,764,569 | 8,742,203,653 | 6,123,500,870 | 6,830,523,627 |
| Grand Total 2008         | 13,548,072,559                          | 1,099,379,042 | 112,631,138 | 14,534,820,463 | 6,641,942,286 | 1,119,903,432 | 57,548,882  | 7,704,296,836 | 6,830,523,627 |               |
| Capital Work in Progress |   |               |             |                |               |               |             |               | 579,764,957   | 388,745,773   |
| Share in Joint Ventures  |   |               |             |                |               |               |             |               | 301,736       | 33,814,939    |
| Total                    |   |               |             |                |               |               |             |               | 580,066,693   | 422,560,712   |

Notes:

i) Buildings include Roads, Residential Flats, Tubewells and Watertanks and Shares in Co-operative Housing Society.

ii) Deductions for the period include Rs 268,764,371 in Gross Block and Rs 156,732,400 in Accumulated Depreciation, resulting from the divestment of Medical device Business. (Refer Note 24).

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# Schedules forming part of Consolidated Accounts

| (Amount in |   |                                       | (Amount in Rs.)       |                      |
|------------|---|---------------------------------------|-----------------------|----------------------|
|            |   |                                       | As at<br>31-Mar -2010 | As at<br>31-Dec-2008 |
| Sche       | edule 7                                 |                                       | 51-Mai -2010          | 51-Dec-2000          |
| Inve       | stments                                 |                                       |                       |                      |
| Lon        | g term Trade - Unquoted                 |                                       |                       |                      |
| (a)        | Shares in Associate Company             |                                       |                       |                      |
| . ,        | 2100 Equity Shares of USD 350/- eac     | h of                                  |                       |                      |
|            | PT Lamipak Primula Indonesia (Exte      |                                       | 50,812,215            | 50,812,215           |
|            | Unamortised Goodwill                    | -                                     | 320,009,310           | 320,009,310          |
|            | Share of accumulated Profit             |                                       | 55,065,418            | 50,211,433           |
|            | Share of Profit for the year            |                                       | 13,550,870            | 7,804,417            |
|            | Less : Dividend Received                |                                       | 4,659,392             | 2,950,432            |
|            |   |                                       | 434,778,421           | 425,886,943          |
| (b)        | Shares in Other Company                 |                                       |                       |                      |
|            | Nil (3,141,971) Equity Shares of Rs. 1  | 0 each of                             |                       |                      |
|            | Bericap India Private Limited (Exten    |                                       | -                     | 31,419,710           |
|            | Less : Provision for Diminution in val  |                                       | -                     | (5,445,500)          |
|            |   |                                       | -                     | 25,974,210           |
| Lon        | g term Trade - Quoted                   |                                       |                       |                      |
|            | Shares in Associate Company             |                                       |                       |                      |
|            | 4,109,100 (Nil) Equity Shares of Rs.10  | ) each of                             |                       |                      |
|            |   | nt of Holding 39.57%) (Refer Note 23) | (49,176,565)          | -                    |
|            | Unamortised Goodwill                    |                                       | 90,267,565            | -                    |
|            | (Market Value not available)            |                                       | ,,                    |                      |
|            | (                                       |                                       | 41,091,000            | -                    |
| Lon        | g term Trade - Quoted                   |                                       |                       |                      |
| (a) 1      | 00 Equity Shares of Rs.10 each in Aka   | r Laminators Limited                  | 1,125                 | 1,125                |
| (b) 2      | 200 Equity Shares of Rs.10 each in Cos  | mo Films Limited                      | 1,760                 | 1,760                |
| (c) 1      | 00 Equity Shares of Rs.10 each in Flex  | Industries Limited                    | 1,515                 | 1,515                |
| (d) ´      | 00 Equity Shares of Rs.10 each in Orio  | ent Press Limited                     | 1,360                 | 1,360                |
| (e) 5      | Equity Shares of Rs.10 each in Sharp    | Industries Limited                    | 7,130                 | 7,130                |
| (f) 5      | 0 Equity Shares of Rs.10 each in Paper  | Products Limited                      | 6,105                 | 6,105                |
|            |   |                                       |                       |                      |
|            | g term NonTrade - Quoted                |                                       | 4.000                 | 4.000                |
|            | 00 Equity Shares of Rs.10 each in Asso  |                                       | 4,000                 | 4,000                |
| (d)        | '0 Equity Shares of Rs.100 each in Sta  | le Bank of Travancore                 | 42,000                | 42,000               |
|            |   |                                       | 64,995                | 64,995               |
| Less       | Provision for Diminution in value of in | nvestments                            | 48,161                | 48,161               |
| Nate       |   |                                       | 16,834                | 16,834               |
| Note       |   |                                       |                       |                      |
|            | Quoted Investments                      | D- 64005                              |                       |                      |
|            | Cost                                    | Rs. 64,995                            |                       |                      |
|            | Market Value                            | Rs. 62,517                            |                       |                      |
| Non        | Trade - Unquoted                        |                                       |                       |                      |
| (a)        | Nil (700) shares (Preferred Stock) o    | f Long Distance of PHP 10 each        | -                     | 6,574                |
| (b)        | Others - (Obligatory Investment in      | -                                     | 715,304               | 715,304              |
| Tete       | I                                       |                                       | 176 601 550           | AE2 500 965          |
| Tota       | 1                                       |                                       | 476,601,559           | 452,599,865          |



# Schedules forming part of Consolidated Accounts

|  |                       | (Amount in Rs.)      |
|--|-----------------------|----------------------|
|  | As at<br>31-Mar -2010 | As at<br>31-Dec-2008 |
|  | 51 1141 2010          | 51 Dec 2000          |
| Schedule 8   |                       |                      |
| Inventories  |                       |                      |
| Raw Materials  | 576,097,281           | 941,932,416          |
| Finished Goods   | 168,438,386           | 214,301,310          |
| Goods-in-Process   | 427,839,673           | 429,937,478          |
| Stores, Spares and Packing materials                     | 317,160,295           | 341,827,780          |
| Goods-in-Transit   | 127,865,564           | 129,289,663          |
|  | 1,617,401,199         | 2,057,288,647        |
| Share in Joint Ventures                                  | 25,656,063            | 22,116,848           |
| Total  | 1,643,057,262         | 2,079,405,495        |
| Schedule 9   |                       |                      |
| Sundry Debtors   |                       |                      |
| (Unsecured and Considered Good, unless otherwise stated) |                       |                      |
| Over six months  |                       |                      |
| Considered Good  | 209,258,805           | 80,260,055           |
| Considered Doubtful                                      | 57,893,012            | 86,666,564           |
|  | 267,151,817           | 166,926,619          |
| Others   | 1,775,114,855         | 1,907,821,761        |
|  | 2,042,266,672         | 2,074,748,380        |
| Less : Provision for doubtful debts                      | 57,893,012            | 86,666,564           |
|  | 1,984,373,660         | 1,988,081,816        |
| Share in Joint Ventures                                  | 36,689,117            | 31,867,651           |
| Total  | 2,021,062,777         | 2,019,949,467        |
| Schedule 10  |                       |                      |
| Cash and Bank Balances                                   |                       |                      |
| Cash on Hand   | 1,485,682             | 2,131,234            |
| With Banks :   |                       |                      |
| (a) In Current Account                                   | 766,018,304           | 632,118,474          |
| (b) In Fixed Deposit                                     | 165,441,427           | 178,160,927          |
| (c) Remittance in transit                                | 6,698,272             | 4,473,329            |
|  | 939,643,685           | 816,883,964          |
| Share in Joint Ventures                                  | 4,165,290             | 495,847              |
| Total  | 943,808,975           | 817,379,811          |
| Schedule 11  |                       |                      |
| Other Current Assets                                     |                       |                      |
| Interest Receivable on Loans and Advances                | 2,627,786             | 124,251,911          |
| Export Benefit Receivable                                | 37,693,794            | 24,312,790           |
| Other Receivables  | 2,440,743             | 5,672,380            |
| Total  | 42,762,323            | 154,237,081          |

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# Schedules forming part of Consolidated Accounts

|       |   |                           | (Amount in Rs.)              |
|-------|---|---------------------------|------------------------------|
|       |   | As at                     | As at                        |
| Cab   | edule 12  | 31-Mar -2010              | 31-Dec-2008                  |
|       | edule 12<br>ns and Advances   |                           |                              |
|       | secured, Considered Good unless otherwise stated)                   |                           |                              |
|       |   | 894,185,411               | 922,992,385                  |
| Loai  | rances (Recoverable in cash or in kind or for value to be received) | 094,103,411               | 922,992,303                  |
|       | er Advances   | 1,404,991,231             | 1,488,323,454                |
|       | advance (Net of provisions)   | 97,588,737                | 1,400,323,434                |
|       | posits  | 105,269,644               | 103,319,528                  |
| Dep   | 0313  | 2,502,035,023             | 2,514,635,367                |
| Shai  | re in Joint Ventures  | 184,818                   | 4,001,207                    |
| Tota  |   | 2,502,219,841             | 2,518,636,574                |
|       |   | 2/302/213/041             |                              |
|       | edule 13<br>rent Liabilities and Provisions                         |                           |                              |
|       | Current Liabilities   |                           |                              |
| Α.    |   | 154,565,918               |                              |
|       | Acceptances<br>Sundry Creditors                                     | 154,505,918               | 280,337,005                  |
|       | for Goods   | 910 627 094               | 610,123,420                  |
|       | for Capital Goods   | 810,627,084<br>50,825,506 | 119,400,998                  |
|       | for Others  | 642,031,431               | 870,771,471                  |
|       | Interest accrued but not due  |                           | 66,995,090                   |
|       |   | 75,277,874                |                              |
|       | Trade Advances and Deposits Received                                | 29,146,343                | 12,438,219                   |
|       | Investor Education and Protection Fund                              | 7 070 166                 | 0.210.406                    |
|       | Unpaid Dividend   | 7,870,166                 | 8,310,496                    |
|       |   | 1,770,344,322             | 1,968,376,699                |
|       | Share in Joint Ventures   | 51,479,931                | 57,444,688                   |
| B.    | Provisions  | 1,821,824,253             | 2,025,821,387                |
| Б.    |   |                           | 40 6 40 022                  |
|       | For Taxation (Net of Advances)<br>For Retirement Benefits           | -<br>72,287,587           | 48,649,932                   |
|       | For Proposed Dividend   | 62,640,452                | 69,961,800<br>46,980,339     |
|       | For Dividend tax  | 10,403,796                |                              |
|       |   | 145,331,835               | 7,984,309                    |
|       | Share in Joint Ventures   | 6,593,189                 |                              |
|       | Share in John Ventules  | 151,925,024               | 5,219,645<br>178,796,025     |
| Tota  | al  | 1,973,749,277             | 2,204,617,412                |
|       |   | ())))))))))               |                              |
|       | edule 14  |                           |                              |
|       | cellaneous Expenditure  |                           |                              |
| (To t | the extent not written off or adjusted )                            |                           | <b>F 1 1 1 1 1 1 1 1 1 1</b> |
|       | Deferred Revenue Expenditure  | 79,955,335                | 51,688,190                   |
| _     | Share in Joint Ventures   | -                         | 288,673                      |
| Tota  | al  | 79,955,335                | 51,976,863                   |



# Schedules forming part of Consolidated Accounts

| (Amount                              |                                 | (Amount in Rs.)                |
|--------------------------------------|---------------------------------|--------------------------------|
|                                      | 15 months ended<br>31-Mar -2010 | 12 months ended<br>31-Dec-2008 |
| Schedule 15                          |                                 |                                |
| Sales and Services                   |                                 |                                |
| Sales                                | 16,568,617,122                  | 12,908,560,555                 |
| Export Incentives                    | 34,233,472                      | 27,384,840                     |
|                                      | 16,602,850,594                  | 12,935,945,395                 |
| Share in Joint Ventures              | 421,268,083                     | 291,678,887                    |
| Total                                | 17,024,118,677                  | 13,227,624,282                 |
| Schedule 16                          |                                 |                                |
| Other Income                         |                                 |                                |
| Dividend Received (Gross)            | 260,092                         | -                              |
| Profit on sale of Fixed Assets (Net) | 33,855,554                      | -                              |
| Profit on Sale of Investments        | 8,490,330                       | -                              |
| Excess provision written back        | 7,818,051                       | 5,312,519                      |
| Miscellaneous Income                 | 54,575,310                      | 25,963,655                     |
|                                      | 104,999,337                     | 31,276,174                     |
| Share in Joint Ventures              | 14,280,897                      | 7,053,536                      |
| Total                                | 119,280,234                     | 38,329,710                     |
| Schedule 17                          |                                 |                                |
| Cost of Materials                    |                                 |                                |
| Raw Materials Consumed               |                                 |                                |
| Opening Stock                        | 941,932,416                     | 910,802,373                    |
| Add : Purchases                      | 6,744,503,936                   | 5,792,020,500                  |
|                                      | 7,686,436,352                   | 6,702,822,873                  |
| Less : Closing Stock                 | 576,097,281                     | 941,932,416                    |
|                                      | 7,110,339,071                   | 5,760,890,457                  |
| Share in Joint Ventures              | 223,418,070                     | 137,259,531                    |
| Total (A)                            | 7,333,757,141                   | 5,898,149,988                  |
| Increase / (Decrease) in stocks      |                                 |                                |
| Closing Stock                        |                                 |                                |
| Finished Goods                       | 168,438,386                     | 214,301,310                    |
| Goods-in-process                     | 427,839,673                     | 429,937,478                    |
|                                      | 596,278,059                     | 644,238,788                    |
| Less : Opening Stock                 |                                 |                                |
| Finished Goods                       | 214,301,310                     | 208,885,120                    |
| Goods-in-process                     | 429,937,478                     | 343,739,312                    |
|                                      | 644,238,788                     | 552,624,432                    |
|                                      | (47,960,729)                    | 91,614,356                     |
| Share in Joint Ventures              | 4,553,240                       | (3,272,514)                    |
| Total (B)                            | (43,407,489)                    | 88,341,842                     |
| Total (A) - (B)                      | 7,377,164,630                   | 5,809,808,146                  |

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# Schedules forming part of Consolidated Accounts

| (Amount in   |                                 | (Amount in Rs.)                         |
|--|---------------------------------|---|
|  | 15 months ended<br>31-Mar -2010 | 12 months ended<br>31-Dec-2008          |
| Schedule 18  |                                 |   |
| Manufacturing and Other Expenses   |                                 |   |
| Stores, Spares and Packing Materials                                       | 856,049,674                     | 655,874,058                             |
| Power and Fuel   | 425,939,467                     | 352,170,814                             |
| Job Work Charges   | 154,928,447                     | 103,939,957                             |
| Repairs and Maintenance  |                                 |   |
| Building   | 21,657,098                      | 13,820,331                              |
| Plant and Machinery  | 83,264,643                      | 63,215,735                              |
| Other Manufacturing Expenses   | 133,574,227                     | 120,703,892                             |
| Lease Rent   |                                 |   |
| Building   | 133,054,656                     | 112,902,535                             |
| Plant and Machinery  | 261,379,588                     | 167,191,297                             |
|  | 2,069,847,800                   | 1,589,818,619                           |
| Share in Joint Ventures  | 22,875,478                      | 16,207,661                              |
| Total  | 2,092,723,278                   | 1,606,026,280                           |
| Schedule 19  |                                 |   |
| Personnel Cost   |                                 |   |
| Managerial Remuneration  | 39,800,000                      | 23,800,000                              |
| Salaries, Wages and Allowances   | 2,838,012,540                   | 2,276,830,166                           |
| Welfare Expenses   | 204,029,502                     | 169,434,280                             |
| Gratuity   | 4,333,574                       | 11,953,603                              |
| ,<br>,   | 3,086,175,616                   | 2,482,018,049                           |
| Share in Joint Ventures  | 70,550,285                      | 52,494,874                              |
| Total  | 3,156,725,901                   | 2,534,512,923                           |
|  |                                 |   |
| Schedule 20  |                                 |   |
| Administrative and Other Expenses  |                                 |   |
| Rent   | 58,238,283                      | 42,625,896                              |
| Repairs to Others  | 65,866,610                      | 50,842,916                              |
| Rates and Taxes  | 70,374,320                      | 60,575,295                              |
| Insurance  | 115,767,865                     | 79,641,383                              |
| Directors' Sitting Fees  | 915,000                         | 1,203,604                               |
| Travelling and Conveyance Expenses   | 112,270,046                     | 107,538,994                             |
| Advertisement Expenses   | 4,305,108                       | 6,038,688                               |
| Professional and Consultancy Charges                                       | 114,790,357                     | 99,874,985                              |
| Communication Expenses<br>Donation   | 53,816,739                      | 48,099,755                              |
| Auditors Remuneration  | 1,194,385                       | 1,251,508                               |
|  | 33,961,808                      | 26,793,930                              |
| Miscellaneous Expenses<br>Provision for diminution in value of Investments | 173,635,111                     | 148,356,333                             |
| Loss on Sale of Assets (Net)   |                                 | 35,906                                  |
| Research and Development Expenses  | -<br>1,571,852                  | 535,122                                 |
| הכשבמוכה מווע שבעבוסטווובות בגטבוושבא                                      | 806,707,484                     | 1,497,676<br>674,911,991                |
| Share in Joint Ventures  | 20,328,442                      | 27,661,328                              |
| Total  | 827,035,926                     | 702,573,319                             |
|  | 027,033,920                     | , |



# Schedules forming part of Consolidated Accounts

|                                      |                                 | (Amount in Rs.)                |
|--------------------------------------|---------------------------------|--------------------------------|
|                                      | 15 months ended<br>31-Mar -2010 | 12 months ended<br>31-Dec-2008 |
|                                      |                                 |                                |
| Schedule 21                          |                                 |                                |
| Selling and Distribution Expenses    |                                 |                                |
| Freight and Forwarding Expenses      | 382,502,045                     | 376,267,404                    |
| Discount and Rebate                  | 2,717,118                       | 164,478                        |
| Provision for Bad and Doubtful Debts | 41,745,331                      | 40,240,626                     |
| Commission                           | 19,336,789                      | 22,623,063                     |
|                                      | 446,301,283                     | 439,295,571                    |
| Share in Joint Ventures              | 26,056,076                      | 16,539,321                     |
| Total                                | 472,357,359                     | 455,834,892                    |
|                                      |                                 |                                |
| Schedule 22                          |                                 |                                |
| Finance Expenses (Net)               |                                 |                                |
| Interest Paid                        |                                 |                                |
| On Fixed Loans                       | 717,057,540                     | 338,364,056                    |
| On Others                            | 453,335,515                     | 497,463,117                    |
| Share in Joint Ventures              | 4,260,820                       | 3,222,625                      |
|                                      | 1,174,653,875                   | 839,049,798                    |
| Interest Received                    |                                 |                                |
| From Banks                           | 8,966,402                       | 12,102,816                     |
| From Others                          | 324,368,049                     | 207,621,714                    |
| Share in Joint Ventures              | 61,261                          | 110,058                        |
|                                      | 333,395,712                     | 219,834,588                    |
|                                      |                                 |                                |
| Interest Paid (Net)                  | 841,258,163                     | 619,215,210                    |
| Bank Charges                         | 105,021,523                     | 80,622,963                     |
| Share in Joint Ventures              | 570,240                         | 220,395                        |
|                                      | 105,591,763                     | 80,843,358                     |
| Total                                | 946,849,926                     | 700,058,568                    |

#### Schedule 23: Significant Accounting Policies and Notes to the Consolidated Accounts

#### 1 Background

Essel Propack Limited (hereinafter referred to as 'the parent company', 'the Company' or 'EPL') together with its subsidiaries, associates and joint ventures (collectively referred to as 'Group') is a producer of plastic packaging material in the form of multilayer collapsible tubes and laminates used primarily for packaging of toothpaste, personal care, cosmetics, foods, pharmaceuticals, household and industrial products.

### 2 Basis of Consolidation

- a. The Consolidated Financial Statements (CFS) of parent and its subsidiaries are prepared under the Historical Cost Convention on going concern basis except companies under liquidation in accordance with the Generally Accepted Accounting Principles in India and Accounting Standard-21 on "Consolidated Financial Statements" issued by the Institute of Chartered Accountants of India (ICAI), to the extent possible in the same format as that adopted by the parent company for its separate financial statements by regrouping, recasting or rearranging figures wherever considered necessary.
- b. CFS are prepared to the extent possible using uniform accounting policies for transactions and other events in similar circumstances, except as under :
  - i) In case of a subsidiary, inventories are valued on First In First Out (FIFO) Method. The proportion of the inventory so valued as at March 31, 2010 is Rs. 121, 117, 373.
  - ii) In certain foreign subsidiaries, the cost of compensated absences is recognised when actually paid and liability is not provided at the year end as considered immaterial.
  - iii) No adjustment made for the impact of policy difference referred in(i) and (ii) above.
- c. The CFS of the parent company and its subsidiaries is done on a line-by-line basis by adding together like items of assets, liabilities, income and expenses. To restate the financial statements to historical cost convention in case of certain subsidiaries, the effect of inflation / revaluation accounting is reversed. All significant inter-group transactions, unrealized inter-company profits and balances have been eliminated in the process of consolidation. Minority interest in subsidiaries represents the minority shareholders proportionate share of the net assets and net income.
- d. The CFS includes the accounts of the parent company and the subsidiaries (as listed in the table below). Subsidiaries are consolidated from the date on which effective control is acquired and are excluded from the date of transfer / disposal.

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| Name of the Subsidiary                                  | Extent of holding | Country of<br>Incorporation |
|---|-------------------|-----------------------------|
| Direct Subsidiaries                                     |                   |                             |
| Essel Propack America, LLC                              | 100%              | USA                         |
| Lamitube Technologies Limited                           | 100%              | Mauritius                   |
| Lamitube Technologies (Cyprus) Limited                  | 100%              | Cyprus                      |
| Packaging India Private Limited                         | 100%              | India                       |
| Essel Packaging (Nepal) Private Limited ^               | 100%              | Nepal                       |
| Indirect Subsidiaries                                   |                   |                             |
| The Egyptian Indian Company for Modern Packaging S.A.E. | 75%               | Egypt                       |
| Essel Propack MISR for Advanced Packaging S.A.E.        | 75%               | Egypt                       |
| Essel Packaging (Guangzhou) Limited                     | 100%              | China                       |
| Essel Propack Philippines, Inc                          | 100%              | Philippines                 |
| MTL de Panama S.A                                       | 100%              | Panama                      |
| Packtech Limited  | 100%              | Mauritius                   |
| Arista Tubes Limited                                    | 100%              | United Kingdom              |
| Essel Propack UK Limited                                | 100%              | United Kingdom              |
| Essel Propack de Venezuela, C.A.^                       | 100%              | Venezuela                   |
| Essel de Mexico, S.A. de C.V.                           | 100%              | Mexico                      |
| Tubopack de Colombia S.A                                | 100%              | Colombia                    |
| Essel Propack LLC                                       | 100%              | Russia                      |
| Avalon Medical Services Pte. Limited*                   | 85%               | Singapore                   |
| Essel Propack Polska Sp. Z.O.O.                         | 100%              | Poland                      |
| Tacpro Inc.*  | 85%               | USA                         |
| Tactx Medical Inc.*                                     | 85%               | USA                         |
| Produxx Inc.*   | 85%               | USA                         |
| Arista Tubes Inc.                                       | 100%              | USA                         |
| Catheter and Disposables Technology Inc.*               | 85%               | USA                         |
| Medical Engineering and Design Inc.*                    | 62.90%            | USA                         |

^ These subsidiaries have discontinued their operations and are in the process of liquidation.

\* These Companies ceased to be Subsidiaries w.e.f. December 23, 2009 following sale by Company's overseas Subsidiaries of their shareholding in these Companies.

### e. Associates

The Group has adopted and accounted for Investment in the following associates using the "Equity Method" as per AS-23 issued by ICAI in this CFS.

| Name of the Company            |        | Country of<br>Incorporation |
|--------------------------------|--------|-----------------------------|
| P.T. Lamipak Primula           | 30.00% | Indonesia                   |
| RAS Propack Lamipack Limited @ | 39.57% | India                       |

@ Associate w.e.f. March 29,2010

#### f. Joint Ventures

(i) The Group has adopted and accounted for interest in following Joint Ventures in this CFS, using the "Proportionate Consolidation Method" as per AS-27 issued by ICAI.

| Name of the Company                      | Extent of holding | Country of<br>Incorporation |
|--|-------------------|-----------------------------|
| Essel Deutschland Management GmbH        | 24.90%            | Germany                     |
| Essel Deutschland GmbH & Co. KG, Dresden | 24.90%            | Germany                     |

- (ii) The parent company's share of capital commitments and contingent liabilities in the Joint Ventures as at March 31, 2010 is Rs. Nil (Rs Nil).
- (iii) No contingent liabilities and capital commitments have been incurred as at March 31, 2010 in relation to the parent company's interest in the Joint Ventures along with other venturer.

#### 3 Use of estimates

The preparation of CFS requires the management to make estimates and assumptions that affect the reported amounts of assets and liabilities, as of the date of financial statements and the reported amount of revenue and expenses of the year. Actual results could differ from these estimates. The difference between the actual results and estimates are recognised in the period in which the results are known / materialised.

#### 4 Comparatives

- a. Pursuant to the approval of the Board of Directors at its meeting held on October 28, 2009 the Company's current accounting year has been aligned with the fiscal year of the Government. Hence the current year's financial statements are in respect of the fifteen months period from January 1, 2009 to March 31, 2010. Previous year figures relate to the twelve months ended December 31, 2008. During the period, the group has divested its investment in Medical Devices Group. Current year's figures are accordingly, not comparable with those of the previous year.
- b. Previous year figures have been regrouped, rearranged or recasted wherever necessary to confirm to this year's classification. Figures in brackets pertain to previous year.

#### 5 Secured Loans

#### a. Term Loan from Banks

- i) In case of parent company, is secured by way of first charge ranking pari passu on fixed assets of the Company situated at Vasind, Wada, Murbad, Goa and Nallagarh units, both present and future, and further by security provided and guarantee issued by group companies.
- ii) In case of subsidiaries / joint ventures, are secured by way of mortgage of all fixed assets including building, plant and machinery, equipments and floating charge on inventories, debtors and other current assets and pledge of shares of other subsidiaries and in case of certain subsidiaries, Parent Company has provided corporate guarantee.

#### b. Working Capital Loans from Banks

- i) In case of parent company, Working Capital Loans are secured by way of hypothecation of all inventories both on hand and in transit, book debts and other receivables, and are also secured by way of second charge on all immovable properties and other fixed assets of the Company at Wada, Vasind, Murbad, Goa and Nallagarh.
- ii) In case of subsidiaries / Joint Ventures are secured by way of first charge on all fixed assets and entire current assets.

#### 6 Fixed Assets

#### a. Goodwill on Consolidation

Goodwill represents the difference between the Group's share in the net assets of subsidiaries or associates, and the cost of acquisition at the time of making the investment in the subsidiary or the associate. Capital reserve represents negative goodwill arising on consolidation.

#### b. Intangible Assets

- (i) Patent right in Joint Venture is capitalised at the amount paid for acquisition of such right.
- (ii) The capitalised cost of software includes license fees, cost of implementation and system integration services. These costs are capitalised as intangible assets in the year in which related software is implemented.

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#### c. Tangible Fixed Assets

- (i) Fixed assets are stated at original cost of acquisition / installation (net of cenvat / modvat credit availed) net off accumulated depreciation, amortisation and impairment losses except Land which is carried at cost including lease premium. The cost of fixed assets includes taxes, duties, freight and other incidental expenses related to the acquisition and installation of the respective assets.
- (ii) Capital work in progress is stated at the amount expended upto the date of Balance Sheet including advances for capital expenditure.

#### 7 Depreciation / Amortization

- a. Depreciation is provided on tangible fixed assets including leased assets, at the rates adopted in the accounts of respective subsidiaries as permissible under applicable local law on straight line basis from the time they are available for use, so as to write off their costs over estimated useful lives of the assets.
- b. Software (Intangible Assets) other than (c) below is amortised on a straight-line basis over a period of three years from the date of its implementation based on the management's estimate of useful life over which economic benefits will be derived from the use.
- c. Cost of Enterprise Resource Planning(ERP) software including expenditure on implementation of SAP, is amortised over a period of ten years based on the management estimate of useful life.
- d. Premium on Leasehold Land is amortised over the period of lease and Leasehold improvements are amortised over the normal / extendable period of lease.
- e. Cost of Patent rights is amortised over a period of five years.
- f. No part of goodwill (arising on Consolidation) is amortised.

#### 8 Impairment of Assets

At each Balance Sheet date, the Company reviews the carrying amount of the fixed assets to determine whether there is any indication that those assets suffered impairment loss. If any such indication exists, the recoverable amount of the assets is estimated in order to determine the extent of impairment loss. The recoverable amount is higher of the net selling price and value in use, determined by discounting the estimated future cash flows expected from the continuing use of the asset of their present value.

#### 9 Borrowing Costs

Borrowing costs that are attributable to the acquisition or construction of assets are capitalised as a part of cost of such assets up to the date when such assets are ready for intended use. Other borrowing costs are charged to revenue when incurred.

#### 10 Investments

Long Term Investments (other than investments in associate) intended to be held for more than a year, from the date of acquisition, are classified as Long-Term Investments and are carried at cost. However, provision for diminution in value of investments is made to recognize a decline other than temporary, in the value of investments. Current investments are carried at lower of cost and fair value.

#### 11 Employee Benefits

#### In case of parent company

- a. Short-term employee benefits are recognised as an expense at the undiscounted amount in the Profit and Loss Account of the year in which the related service is rendered.
- b. Post employment and other long term benefits are recognised as an expense in the Profit and Loss Account for the year in which the employee has rendered services. The expense is recognized at the present value of the amounts payable determined using actuarial valuation techniques. Actuarial gains and losses in respect of post employment and other long term benefits are charged to the Profit and Loss Account.
- c. Payments to defined contribution retirement benefit schemes are charged as expenses as they fall due.

#### In case of subsidiaries/associates /joint ventures

- a. Payments to defined contribution retirement plans are charged as expense as they fall due.
- b. Payments made to state managed retirement benefit schemes are dealt with as payments to defined contribution plans, where the company's obligation under the scheme are equivalent to those arising in defined contribution benefit plan.
- c. Defined retirement benefit plans, the cost of providing benefits is determined on actuarial valuations being carried out at each Balance Sheet date. Accrued liabilities for leave encashment benefit, wherever applicable are based on the accumulated leave to the credit of the employees in accordance with the rule of the respective companies except in case of certain foreign subsidiaries accounted for on cash basis.

#### 12 Revenue Recognition

- a. Revenue from sale of goods is recognized when the risk and rewards of ownership are passed on to the customers, which is generally on dispatch. Gross Sales include Excise Duty but exclude Value Added Tax / Sales Tax.
- b. Export incentives / benefits are accounted on accrual basis. Custom Duty benefits (advance license) are recognised on entitlement and are set-off from material costs.

#### 13 Grant Revenue

Grant Revenue received from the state has been recognized as revenue in the separate financial statements, on compliance of the stipulated conditions. The balance grant has been considered as Capital Subsidy under the head "Reserves and Surplus".

#### 14 Inventories

- a. Inventories are valued at lower of cost or net realisable value.
- b. Inventory of Raw Materials, Packing Materials and Stores and Spares are valued on Moving Weighted Average Basis.
- c. The cost of finished goods and work in process generally includes cost of Direct Material, Labour cost, other Manufacturing overheads and excise duty wherever applicable.
- d. During the period, with the implementation ERP software cost formula for valuation of inventories is changed to Moving Weighted Average basis instead of First In First Out (FIFO) basis. Impact of this change on Profit Before Tax for the period is not determinable.

#### 15 Miscellaneous Expenditure

- a. Share issue expenses are deferred and amortised over a period of ten years. In case of foreign subsidiaries, such expenses are charged to Profit and Loss Account when incurred.
- b. Ancillary Loan costs incurred in connection with the arrangement of borrowings are deferred and amortised over the period for which benefits accrue.

During the period, in case of parent company, ancillary costs for arrangement of borrowings are amortised over the period of borrowings instead of expensed when incurred. Accordingly, Profit before Tax is higher by Rs. 37,079,803. This change is as permitted under AS 16 on "Borrowing Costs".

#### 16 Research and Development Expenditure

Revenue expenditure on Research and Development is charged to Profit and Loss Account when incurred.

#### 17 Foreign Currency

#### a. Accounting of Transactions

- (i) The functional currency of each entity in the Group is its respective local currency. Monetary assets and liabilities in foreign currencies are converted into functional currency at the rates of exchange prevailing at the Balance Sheet date.
- (ii) Foreign Currency Transactions are recorded at exchange rates prevailing on the date of such transaction.
- (iii) Gain and losses arising on account of difference in foreign exchange rates on settlement / translation of Monetary Assets and Liabilities on the closing date are recognized in the Profit and Loss account, except to the extent provided under amendment to AS-11 (Refer Note (vi) below).
- (iv) Non-monetary items denominated in foreign currency are reported using exchange rate prevailing on the date of transaction.
- (v) In respect of forward exchange contracts assigned to the foreign currency assets/liabilities, the difference due to change in exchange rate between the inception of forward contract and date of Balance Sheet is recognised in the Profit and Loss account. Any profit or loss on settlement / cancellation of forward contract is recognized as income or expenses for the year in which they arise.
- (vi) The Companies (Accounting Standards) Amendment Rules, 2009 has amended the provision of AS-11 related to "Effects of the changes in Foreign Exchange Rate" vide notification dated March 31, 2009 issued by the Ministry of Corporate Affairs. Accordingly, exchange differences of earlier period pertaining to foreign currency borrowings for acquisition of fixed assets, have been adjusted to the extent of net loss Rs. 30,517,602 through General Reserve, and to the extent of net loss Rs. 49,609,364 through the opening balance in the Profit and Loss Account. During the current period, the Company has decapitalised the related foreign exchange gain amounting to Rs. 57,087,683.

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Further net exchange loss of Rs. 120,446,466 (net of gain of Rs.5,650,224 (net of tax Rs 2,810,413) of earlier years adjusted through General Reserve) pertaining to Long term monetary assets/ liabilities is transferred to Foreign Currency Monetary Item Translation Difference Account to be amortised over the balance period of such long term assets/ Liabilities but not beyond March 31,2011. Out of the above, Rs.37,594,721 has been written off in the current year and Rs.80,041,332 has been carried over.

#### b. Translation

Financial statements of overseas non-integral operations are translated as under:

- (i) Assets and Liabilities at the rates prevailing at the end of the year. Depreciation is accounted at the same rate at which assets are converted.
- (ii) Revenue and expenses at yearly average rates prevailing during the year (except for inventories are converted at opening/ closing rates as the case may be). Off Balance Sheet items are translated into Indian Rupees at year-end rates.
- (iii) Exchange differences arising on translation of non integral foreign operations are accumulated in the Foreign Currency Translation Reserve until the disposal of such operations.

#### 18 Taxation

- a. Current income tax is calculated on the results of individual companies in accordance with local accounting practices and tax regulations.
- b. Deferred tax is recognised, subject to the consideration of prudence, on timing differences, being the difference between taxable income and accounting income that originate in one period and are capable of reversal in one or more subsequent periods.
- c. The Components of the deferred tax balances are as under:

| Particulars  | As at 31-Mar-2010 | As at 31-Dec-2008 |
|--|-------------------|-------------------|
| Deferred Tax Asset   |                   |                   |
| Provision for doubtful debts   | 1,784,816         | 19,441,930        |
| Allowable on Payment basis   | 43,379,526        | 47,201,325        |
| Start-up and organisational costs  | 211,688           | 251,940           |
| Effect of Tax Loss carry forwards  | 362,386,668       | 354,417,888       |
| Others   | 38,200,105        | 35,366,856        |
| Total  | 445,962,803       | 456,679,939       |
| Deferred Tax Liabilities   |                   |                   |
| Depreciation and other Capital Expenditure                                   | 370,228,666       | 494,223,340       |
| Accrued interest income on deferred sales tax loan liability assigned / paid | -                 | 12,032,122        |
| Others   | 112,506,298       | 11,625,710        |
| Total  | 482,734,964       | 517,881,172       |
| Deferred Tax Liabilities (Net)   | 36,772,161        | 61,201,233        |

#### (Amount in Rs.)

#### 19 Leasing Liabilities

#### a. Finance Lease

Long-term leases, which in economic terms constitute investments financed on a long-term basis (finance lease) are recognised as assets and recorded under tangible fixed assets at their cash purchase value. The initial tenure is 3 years. The minimum lease payments required under this finance lease that have initially or remaining non-cancelable lease terms in excess of one year as at March 31, 2010 and its present value are as follows:

Reconciliation of minimum lease payment and present value:

(Amount in Rs.)

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| Particulars  | As at 31-Mar-2010 | As at 31-Dec-2008 |
|--|-------------------|-------------------|
| Minimum lease payment as at                                  |                   |                   |
| Not later than one year                                      | 2,330,353         | 1,556,515         |
| Later than one year but not later than five years            | 1,866,567         | 1,573,642         |
| Total  | 4,196,920         | 3,130,157         |
| Less: Amount representing interest                           | 333,088           | 618,585           |
| Present value of Minimum Lease Payment                       | 3,863,832         | 2,511,572         |
| Less: Amount due not later than one year                     | 2,082,489         | 1,113,927         |
| Amount due later than one year but not later than five years | 1,781,343         | 1,397,645         |

#### b. Operating Lease

 Lease of assets where all the risk and rewards of ownership are effectively retained by the Lessor are classified as operating leases. Lease payments under operating leases are recognized as an expense on accrual basis in accordance with the respective lease agreements.

Operating Lease liabilities primarily relate to lease of Property, Plant and Machinery and Equipment. The initial tenure of the lease is generally for eleven to eighty six months. The minimum rental payments under operating leases that have initially or remaining non-cancellable lease term in excess of one year as at March 31, 2010 are as follows:

(Amount in Rs.)

| Particulars   | 15 months ended<br>31-Mar- 2010 | 12 months ended<br>31-Dec-2008 |
|---|---------------------------------|--------------------------------|
| Lease rental charges (Net) (Including Rs. Nil (Rs. 55,634) of Joint Ventures)                         | 282,291,433                     | 290,039,556                    |
| Future lease rental obligation payable (under non-cancellable leases)                                 |                                 |                                |
| Not later than one year (Including Rs.Nil (Rs. 816,270) of Joint Ventures)                            | 194,152,249                     | 216,445,872                    |
| Later than one year but not later than five years (Including Rs.Nil (Rs.1,087,035) of Joint Ventures) | 214,943,148                     | 605,299,362                    |
| Later than five years   | -                               | 173,717,281                    |
| Total   | 409,095,397                     | 995,462,515                    |

ii) In respect of assets given under operating lease.

The Company has given part of building under non- cancellable operating lease agreement. The initial term of the lease is 60 months. The rental revenue for the year is Rs. 1,918,737

#### 20 a. Contingent Liabilities

(Amount in Rs.)

| Sr.No. | Particulars  | As at 31-Mar-2010 | As at 31-Dec-2008 |
|--------|--|-------------------|-------------------|
| (i)    | Unexpired Letters of Credit  | 24,903,527        | 17,532,064        |
| (ii)   | Guarantees and counter guarantees given by the Company net of liability booked [includes Rs. 969,453,673 (Rs. 1,245,803,972) for loans taken by Subsidiaries net of liabilities booked]. |                   | 1,588,680,522     |
| (iii)  | Disputed Indirect Taxes*   | 256,319,651       | 179,862,155       |
| (iv)   | Disputed Direct Taxes  | 73,150,322        | 50,096,848        |
| (v)    | Claims not acknowledged as debts   | 72,103,735        | 249,260,586       |
| (vi)   | Deferred Sales Tax Liability assigned  | 144,937,480       | 180,319,450       |
| (vii)  | Duty benefit availed under EPCG scheme, pending export obligations   | 571,953,138       | 663,793,947       |
| (viii) | Bills discounted from banks  | 29,138,318        | -                 |

\* Does not include Rs. 198,191,799 (Rs. 198,191,799) for alleged undervaluation in inter unit transfer of Web, for captive consumption as it does not have significant impact on profits of the Company, since excise duty paid by one unit is admissible as Cenvat credit at other unit. Further the appeal filed by Excise Department against the decision (in Company's favour) of High Court is pending before Supreme Court.



#### b. Capital Commitments

Estimated amount of contracts remaining to be executed on capital account (net of advances) Rs.271,167,258 (Rs. 126,388,282) (including Rs. Nil of Joint Ventures).

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#### 21 Managerial Remuneration

a. Remuneration paid/ payable to the Managing Director is included in personnel cost as detailed below:

|        | (Amount in                                |                                 |                                |  |
|--------|---|---------------------------------|--------------------------------|--|
| Sr.No. | Particulars                               | 15 months ended<br>31-Mar- 2010 | 12 months ended<br>31-Dec-2008 |  |
| 1      | Salaries, Allowances and Perquisites*     | 30,200,000                      | 23,800,000                     |  |
| 2      | Contribution to Provident and other funds | 2,934,000                       | 2,304,000                      |  |
| 3      | Annual Performance Bonus**                | 9,600,000                       | -                              |  |
|        | Total                                     | 42,734,000                      | 26,104,000                     |  |

\*Excludes Leave Encashment and Gratuity which is based on actuarial valuation provided on an overall Company basis.

\*\*On the recommendation of Remuneration Committee, the Board of Directors has approved the Annual Performance Bonus to the Managing Director for the Calendar year 2009 as per the Contractual terms. Hence the Company has made an application to the Central Government and pending approval, this has not been paid.

- b. During the period, the Company has received necessary approval from Central Government for excess remuneration paid for the year 2008.
- c. During the period, the Company has paid Commission of Rs. 3,000,000 (Rs.4,400,000) to Non-Executive Independent Directors based on the profits for the year ended December 31, 2008.
- 22 In accordance with the terms of agreement with Bericap Holding Gmbh and Bericap India Private Limited, the Company had in December, 2008 exercised the Put option for sale and transfer of 3,141,971 equity shares held by the Company in Bericap India Private Limited to Bericap Holding Gmbh. The transfer of shares has been effected and money received during the year. (Also refer Note 25)
- 23 During the year 2007, the Company had consented to act as co-promoter in the rehabilitation and revival scheme of RAS Propack Limited (RPL) and RAS Extrusion Limited (REL), both declared as "Sick Industrial Companies" under the Sick Industrial Companies (special provisions) Act, 1985 (SICA) before the Board for Industrial and Financial Reconstruction (BIFR), New Delhi. Pursuant to the BIFR Orders dated February 6, 2009 and February 17, 2009 the company has
  - (i) made an investment of Rs 41,091,000 in Equity Shares and Rs.30,000,000 as unsecured loans to RPL during the period.
  - (ii) made an investment of Rs 7,500,000 in Equity Shares and Rs 15,000,000 as unsecured loans to REL, subsequent to March 31,2010.
- 24 On December 23, 2009, Group has divested its investment in Medical Devices Group. Profit on divestment of Medical Devices Business is Rs. 314,865,444 (Also refer Note 25)

#### 25 Exceptional items include

| (Amount i   |                                 |                                |
|---|---------------------------------|--------------------------------|
| Particulars   | 15 months ended<br>31-Mar- 2010 | 12 months ended<br>31-Dec-2008 |
| Profit on divestment of Medical Devices Business                      | 314,865,444                     | -                              |
| Consolidation expenses of Facilities in case of Medical Devices Group | (12,255,455)                    | -                              |
| Loss on sale of long term investment (Refer note 22)                  | (1,041,636)                     | -                              |
| Profit on Sale of Land at Goa   | -                               | 11,848,506                     |
| Total   | 301,568,353                     | 11,848,506                     |

#### 26 Financial Statements of Subsidiary Companies

The Ministry of Corporate Affairs, Government of India vide its order no.47/289/2010-CL-III dated June 21, 2010 issued under Section 212(8) of the Companies Act, 1956 ("The Act") has exempted the Company from attaching the Balance Sheets and Profit and Loss Accounts of its subsidiaries under section 212(1) of the Act. As per the orders, key details of each subsidiary are attached along with statements under section 212 (1) of the Act.

#### 27 Earnings per share

Basic earnings per share is computed and disclosed using the weighted average number of common shares outstanding during the year. Diluted earnings per share is computed and disclosed using the weighted average number of common and dilutive common equivalent shares outstanding during the year except when the results would be anti-dilutive. Diluted earnings per share include the dilutive effect of potential equity shares under stock options.

| Particulars   | 15 months ended<br>31-Mar- 2010 | 12 months ended<br>31-Dec-2008 |
|---|---------------------------------|--------------------------------|
| Net Profit for the year before Exceptional items (Rs.)              | 297,628,162                     | (894,956,628)                  |
| Net Profit for the year after Exceptional items (Rs.)               | 599,196,515                     | (883,108,122)                  |
| Weighted average no. of Basic and Diluted Equity Shares (Nos.)      | 156,601,130                     | 156,601,130                    |
| Nominal value of equity shares (Rs.)                                | 2.00                            | 2.00                           |
| Basic and Diluted Earnings per share before Exceptional items (Rs.) | 1.90                            | (5.71)                         |
| Basic and Diluted Earnings per share after Exceptional items (Rs.)  | 3.83                            | (5.64)                         |

#### 28 Related Party Disclosure

#### a. List of Parties where control exists:

The list of Subsidiary Companies is disclosed in Note 2(d) above.

b. Other Related parties with whom transactions have taken place during the year and balances outstanding at the year-end.

#### (i) Joint Ventures / Associates

Essel Deutschland GmbH & Co. KG (Dresden), Essel Deutschland Management GmbH, P.T. Lamipak Primula and Ras Propack Lamipack Limited (w.e.f. March 29, 2010)

#### (ii) Other Related Parties

Ayepee Lamitubes Limited, Briggs Trading Company Private Limited, Churu Trading Company Private Limited, Continental Drug Company Private Limited, Pan India Network Infravest Private Limited, Essel Corporate Resources Private Limited, Ganjam Trading Company Private Limited, Premier Finance and Trading Company Limited, Prajatma Trading Company Private Limited.

#### c. Directors of the Company

| Non-Executive Directors | Mr. Subhash Chandra   |
|-------------------------|---|
|                         | Mr. Boman Moradian  |
|                         | Mr. Mukund M Chitale  |
|                         | Mr. Dev Ahuja   |
|                         | Mr. K.V. Krishnamurthy  |
|                         | Mr. Tapan Mitra   |
| Executive Director      | Mr. Ashok Kumar Goel<br>(Vice-Chairman and Managing Director) |

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d. Transactions with related parties

| Particulars   | 15 months ended 31-Mar-2010 |                             | 12 months ended 31-Dec-2008 |                             |
|---|-----------------------------|-----------------------------|-----------------------------|-----------------------------|
|   | Total Amount                | Amount for<br>Major Parties | Total Amount                | Amount for<br>Major Parties |
| (A) Transactions                                      |                             |                             |                             |                             |
| Sales / (Sales returns) to and Recoveries from        |                             |                             |                             |                             |
| Joint Venture / Associate                             | (652,805)                   |                             | 8,128,866                   |                             |
| Essel Deutschland GmbH & Co., KG Germany              |                             | (851,492)                   |                             | 8,128,866                   |
| Lamipack – Indonesia                                  |                             | 198,687                     |                             | -                           |
| Purchase of Goods and Services                        |                             |                             |                             |                             |
| Joint Venture / Associate                             | 3,878,443                   |                             | -                           |                             |
| Ras Propack Lamipack Limited                          |                             | 3,878,443                   |                             | -                           |
| Other Related Parties                                 | 32,459,815                  |                             | 42,554,750                  |                             |
| Essel Corporate Resources Private Limited             |                             | 5,250,000                   |                             | 21,000,000                  |
| Ganjam Trading Company Private Limited                |                             | 21,420,000                  |                             | 17,136,000                  |
| Continental Drugs Company Private Limited             |                             | 3,795,308                   |                             | 3,000,000                   |
| Loans / Advances / Deposits given                     |                             |                             |                             |                             |
| Joint Venture / Associate                             | 30,000,000                  |                             | -                           |                             |
| Ras Propack Lamipack Limited                          |                             | 30,000,000                  |                             | -                           |
| Other Related Parties                                 | 1,321,133,822               |                             | 3,575,509,001               |                             |
| Churu Trading Company Private Limited                 |                             | 534,264,117                 |                             | 1,031,515,368               |
| Premier Finance and Trading Company Limited           |                             | 310,541,545                 |                             | 776,477,789                 |
| Ayepee Lamitubes Limited                              |                             | 385,436,913                 |                             | 649,719,180                 |
| Briggs Trading Company Private Limited                |                             | 12,225,844                  |                             | 740,717,590                 |
| Prajatma Trading Company Private Limited              |                             | 38,213,699                  |                             | 341,000,000                 |
| Repayment of Loans / Advances / Deposits given        |                             |                             |                             |                             |
| Other Related Parties                                 | 1,037,098,154               |                             | 3,071,972,162               |                             |
| Churu Trading Company Private Limited                 |                             | 221,771,952                 |                             | 1,013,000,000               |
| Premier Finance and Trading Company Limited           |                             | 413,400,000                 |                             | 645,000,000                 |
| Ayepee Lamitubes Limited                              |                             | 342,206,311                 |                             | 649,719,180                 |
| Briggs Trading Company Private Limited.               |                             | 12,682,742                  |                             | 741,000,000                 |
| Loans / Advances / Deposits taken                     |                             |                             |                             |                             |
| Other Related Parties                                 | 225,000,000                 |                             | -                           |                             |
| Pan India Paryatan Private Limited                    |                             | 225,000,000                 |                             | -                           |
| Repayment of Loans / Advances / Deposits taken        |                             |                             |                             |                             |
| Other Related Parties                                 | 225,000,000                 |                             | -                           |                             |
| Pan India Paryatan Private Limited                    |                             | 225,000,000                 |                             | -                           |
| Interest Income on Loans /Advances / Deposits /given  |                             |                             |                             |                             |
| Other Related Parties                                 | 318,752,580                 |                             | 202,341,834                 |                             |
| Churu Trading Company Private Limited                 |                             | 86,312,330                  |                             | 57,355,808                  |
| Premier Finance and Trading Company Limited           |                             | 88,410,048                  |                             | 52,110,340                  |
| Ayepee Lamitubes Limited                              |                             | 67,151,874                  |                             | 42,300,552                  |
| Briggs Trading Company Private Limited                |                             | 1,515,821                   |                             | 28,384,607                  |
| Prajatma Trading Company Private Limited              |                             | 73,023,582                  |                             | 19,320,219                  |
| Interest Expense on Loans /Advances / Deposits /taken |                             |                             |                             |                             |
| Other Related Parties                                 | 14,362,838                  |                             | -                           |                             |
| Pan India Paryatan Private Limited                    |                             | 14,362,838                  |                             | -                           |

| Particulars                                 | As at 31-M   | As at 31-Mar-2010           |              | As at 31-Dec-2008           |  |
|---|--------------|-----------------------------|--------------|-----------------------------|--|
|   | Total Amount | Amount for<br>Major Parties | Total Amount | Amount for<br>Major Parties |  |
| (B) Balance Outstanding                     |              |                             |              |                             |  |
| Other Related Party                         | 218,754      |                             | 223,284      |                             |  |
| Pan India Paryatan Private Limited          |              | 218,754                     |              | 223,284                     |  |
| Loans / Advances / Deposits given           |              |                             |              |                             |  |
| Joint Venture / Associate                   | 31,345,313   |                             | 1,163,127    |                             |  |
| Essel Deutschland GmbH & Co., KG Germany    |              | 1,071,210                   |              | 1,096,702                   |  |
| Ras Propack Lamipack Limited                |              | 30,000,000                  |              | -                           |  |
| Other Related Parties                       | 933,473,813  |                             | 649,296,828  |                             |  |
| Churu Trading Company Private Limited       |              | 366,606,057                 |              | 54,113,892                  |  |
| Premier Finance and Trading Company Limited |              | 58,626,142                  |              | 161,484,597                 |  |
| Ayepee Lamitubes Limited                    |              | 93,230,602                  |              | 50,000,000                  |  |
| Prajatma Trading Company Private Limited    |              | 379,213,699                 |              | 341,000,000                 |  |
| Interest Receivable                         |              |                             |              |                             |  |
| Other Related Parties                       | -            |                             | 123,376,496  |                             |  |
| Churu Trading Company Private Limited       |              | -                           |              | 43,516,445                  |  |
| Premier Finance and Trading Company Limited |              | -                           |              | 42,112,660                  |  |
| Prajatma Trading Company Private Limited    |              | -                           |              | 19,320,219                  |  |
| Briggs Trading Company Private Limited      |              | -                           |              | 15,788,765                  |  |
| Creditors                                   |              |                             |              |                             |  |
| Joint Venture / Associate                   | 32,910,248   |                             | -            |                             |  |
| Ras Propack Lamipack Limited                |              | 31,973,097                  |              | -                           |  |
| Essel Deutschland GmbH & Co., KG Germany    |              | 937,151                     |              | -                           |  |
| Investment in shares                        |              |                             |              |                             |  |
| Joint Venture / Associate                   | 41,091,000   |                             |              |                             |  |
| Ras Propack Lamipack Limited                |              | 41,091,000                  |              |                             |  |
| Remuneration to Directors                   | 42,734,000   |                             | 26,104,000   |                             |  |
| Managing Director                           |              | 42,734,000                  |              | 26,104,000                  |  |

#### 29 Segment Information

The Company considers geographical segment as the primary segment in the context of AS-17. The geographical segments have been identified and reported taking into account, the differing risk and returns, the organization structure and the internal financial reporting systems.

### **Geographical Segmentation:**

- (a) Africa, Middle East and South Asia (AMESA) include operations in India, Nepal and Egypt.
- (b) East Asia Pacific (EAP) includes operations in China, Philippines and Singapore.
- (c) Americas includes operations in United States of America and Latin America.
- (d) Europe includes operations in Germany, United Kingdom, Poland and Russia.

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### GEOGRAPHICAL SEGMENTS: 15 months ended 31-Mar-2010

| (Amount in Rs.)  |               |               |               |               |             |               |                       |
|--|---------------|---------------|---------------|---------------|-------------|---------------|-----------------------|
| Particulars  | AMESA         | EAP           | Americas      | Europe        | Unallocated | Eliminations  | Consolidated<br>Total |
| REVENUE  |               |               |               |               |             |               |                       |
| External Sales and Services  | 6,861,279,607 | 3,060,424,293 | 5,317,574,137 | 1,576,470,206 | 6,332,764   | -             | 16,822,081,007        |
| Inter-segment Sales and Services   | 183,028,094   | 748,460,160   | 3,700,824     | 2,736,417     | 2,616,030   | (940,541,525) | -                     |
| Total Revenue  | 7,044,307,701 | 3,808,884,453 | 5,321,274,961 | 1,579,206,623 | 8,948,794   | (940,541,525) | 16,822,081,007        |
| Segment Result (Operating<br>Profit before Interest, Foreign<br>Exchange Fluctuation (Net),<br>Exceptional items and Tax ) | 895,842,371   | 1,003,522,574 | 106,055,121   | (452,090,202) | 777,479,411 | (749,718,277) | 1,581,090,998         |
| (Gain)/Loss on Foreign Exchange<br>fluctuation (Net)   | 116,194,701   | 15,175,668    | (93,790,601)  | (32,904,777)  | 2,807,169   |               | 7,482,160             |
| Segment Result (Operating<br>Profit before Interest,<br>Exceptional items and Tax )  | 779,647,670   | 988,346,906   | 199,845,722   | (419,185,425) | 774,672,242 | (749,718,277) | 1,573,608,838         |
| Interest Expenses  |               |               |               |               |             |               | 1,174,653,875         |
| Interest Income  |               |               |               |               |             |               | 333,395,712           |
| Profit before tax and<br>exceptional items   |               |               |               |               |             |               | 732,350,675           |
| Profit on Sale of Subsidiaries   |               |               |               |               |             |               | (314,865,444)         |
| Other Exceptional items  |               |               |               |               |             |               | 13,297,091            |
| Profit before tax  |               |               |               |               |             |               | 1,033,919,028         |
| Current Taxes  |               |               |               |               |             |               |                       |
| - Current Year   |               |               |               |               |             |               | 355,439,372           |
| - Earlier Years  |               |               |               |               |             |               | 30,669,090            |
| Deferred Tax   |               |               |               |               |             |               | (2,163,320)           |
| Fringe Benefit Tax   |               |               |               |               |             |               | 1,774,961             |
| Profit after tax   |               |               |               |               |             |               | 648,198,925           |
| Share of profit in Associate<br>company  |               |               |               |               |             |               | 13,550,870            |
| Minority Interest  |               |               |               |               |             |               | 62,553,280            |
| Net Profit   |               |               |               |               |             |               | 599,196,515           |

#### **Other Segment Information:**

| (Ar   |               |               |               |               |                | (Amount in Rs.) |                       |
|---|---------------|---------------|---------------|---------------|----------------|-----------------|-----------------------|
| Particulars                                     | AMESA         | EAP           | Americas      | Europe        | Unallocated    | Eliminations    | Consolidated<br>Total |
| 1. Segment Assets                               | 6,039,745,490 | 2,928,490,001 | 2,691,833,619 | 2,121,375,702 | 13,291,401,095 | (8,606,907,502) | 18,465,938,405        |
| 2. Segment Liabilities                          | 1,408,046,839 | 398,003,691   | 822,124,537   | 471,782,862   | 10,741,015,631 | (2,903,514,452) | 10,937,459,108        |
| 3. Capital Expenditure                          | 296,456,026   | 674,917,700   | 150,014,555   | 41,127,885    | -              | (21,354,040)    | 1,141,162,126         |
| 4. Depreciation                                 | 461,768,569   | 297,367,534   | 352,535,669   | 221,786,768   | -              | (4,787,154)     | 1,328,671,386         |
| 5. Non Cash expenditure other than depreciation | 40,754,732    | 1,125,717     | 8,058,725     | 869,731       | 1,337,579      | -               | 52,146,484            |

GEOGRAPHICAL SEGMENTS: 12 months ended 31-Dec-2008

|  |               |               |               |                 |             |                 | (Amount in Rs.)       |
|--|---------------|---------------|---------------|-----------------|-------------|-----------------|-----------------------|
| Particulars  | AMESA         | EAP           | Americas      | Europe          | Unallocated | Eliminations    | Consolidated<br>Total |
| REVENUE  |               |               |               |                 |             |                 |                       |
| External Sales and Services  | 5,004,462,953 | 2,146,064,326 | 4,198,410,624 | 1,557,126,453   | 4,891,956   | -               | 12,910,956,312        |
| Inter-segment Sales and<br>Services  | 271,313,916   | 765,201,205   | 29,542,746    | 1,218,097       | 4,067,196   | (1,071,343,160) | -                     |
| Total Revenue  | 5,275,776,869 | 2,911,265,531 | 4,227,953,370 | 1,558,344,550   | 8,959,152   | (1,071,343,160) | 12,910,956,312        |
|  |               |               |               |                 |             |                 |                       |
| Segment Result (Operating<br>Profit before Interest, Foreign<br>Exchange Fluctuation (Net),<br>Exceptional items and Tax ) | 654,268,347   | 739,926,470   | 131,927,666   | (924,726,290)   | 764,642,374 | (726,254,895)   | 639,783,672           |
| (Gain)/Loss on Foreign Exchange<br>fluctuation (Net)   | 171,558,502   | 16,818,853    | 48,823,126    | 227,957,580     | 52,250,250  |                 | 517,408,311           |
| Segment Result (Operating<br>Profit before Interest,<br>Exceptional items and Tax )  | 482,709,845   | 723,107,617   | 83,104,540    | (1,152,683,870) | 712,392,124 | (726,254,895)   | 122,375,361           |
| Interest Expenses  |               |               |               |                 |             |                 | 839,049,798           |
| Interest Income  |               |               |               |                 |             |                 | 219,834,588           |
| Profit before tax and<br>exceptional items   |               |               |               |                 |             |                 | (496,839,849)         |
| Exceptional items  |               |               |               |                 |             |                 | (11,848,506)          |
| Profit before tax  |               |               |               |                 |             |                 | (484,991,343)         |
| Current Taxes  |               |               |               |                 |             |                 |                       |
| - Current Year   |               |               |               |                 |             |                 | 328,340,348           |
| - Earlier Years  |               |               |               |                 |             |                 | 5,912,724             |
| Deferred Tax   |               |               |               |                 |             |                 | 5,072,172             |
| Fringe Benefit Tax   |               |               |               |                 |             |                 | 6,263,074             |
| Profit after tax   |               |               |               |                 |             |                 | (830,579,661)         |
| Share of profit in Associate company   |               |               |               |                 |             |                 | 7,804,418             |
| Minority Interest  |               |               |               |                 |             |                 | 60,332,879            |
| Net Profit   |               |               |               |                 |             |                 | (883,108,122)         |

#### **Other Segment Information:**

|    |   |               |               |               | (Amount in Ks.) |                |                 |                       |
|----|---|---------------|---------------|---------------|-----------------|----------------|-----------------|-----------------------|
|    | Particulars                                     | AMESA         | EAP           | Americas      | Europe          | Unallocated    | Eliminations    | Consolidated<br>Total |
| 1. | Segment Assets                                  | 7,590,337,113 | 3,153,968,489 | 4,505,577,606 | 2,308,544,505   | 11,873,232,433 | (9,237,162,348) | 20,194,497,798        |
| 2. | Segment Liabilities                             | 1,396,280,655 | 321,047,658   | 1,103,501,403 | 759,581,885     | 13,672,785,354 | (4,050,484,655) | 13,202,712,300        |
| 3. | Capital Expenditure                             | 499,124,633   | 98,263,448    | 91,643,897    | 110,199,743     | -              | (71,253,483)    | 727,978,239           |
| 4. | Depreciation                                    | 342,261,779   | 286,959,932   | 322,044,976   | 174,644,255     | -              | (6,007,510)     | 1,119,903,432         |
| 5. | Non Cash expenditure<br>other than Depreciation | 10,852,153    | -             | 8,145,134     | 20,399,697      | -              | -               | 39,396,984            |

(Amount in Rs.)

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#### **Business Segment**

In the Context of Accounting Standard - 17 issued by the Institute of Chartered Accountants of India, the Company considers the business of Multilayer Collapsible and Plastic Tubes / Laminates as major business segment and other business segment being Medical Device.

#### The revenues are based on business segment (a)

|                            |                                | (Amount in Rs.)                |
|----------------------------|--------------------------------|--------------------------------|
| Particulars                | 15 months ended<br>31-Mar-2010 | 12 months ended<br>31-Dec-2008 |
| Plastic Packaging Material | 15,068,038,072                 | 11,439,130,801                 |
| Medical Devices            | 1,754,042,935                  | 1,471,825,511                  |
| Total                      | 16,822,081,007                 | 12,910,956,312                 |

#### **Other Segment Information** (b)

| (Amou | int | in | Dc ) |
|-------|-----|----|------|
| (Amou | INT | In | KS.) |

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| Particulars                | Segment Assets    |                   | Capital Expenditure            |                                |  |
|----------------------------|-------------------|-------------------|--------------------------------|--------------------------------|--|
|                            | As at 31-Mar-2010 | As at 31-Dec-2008 | 15 months ended<br>31-Mar-2010 | 12 months ended<br>31-Dec-2008 |  |
| Plastic Packaging Material | 18,465,938,404    | 18,833,614,495    | 973,574,557                    | 693,296,685                    |  |
| Medical Devices            | -                 | 1,360,883,303     | -                              | 34,681,553                     |  |
| Total                      | 18,465,938,404    | 20,194,497,798    | 973,574,557                    | 727,978,238                    |  |

#### Notes:

#### Sale by Market (a)

The following information shows the distribution of the Company's Consolidated Sales by geographical market, regardless of where the goods were producted:

|             |                                | (Amount in Rs.)                |
|-------------|--------------------------------|--------------------------------|
| Particulars | 15 months ended<br>31-Mar-2010 | 12 months ended<br>31-Dec-2008 |
| AMESA       | 6,861,279,607                  | 5,004,462,953                  |
| EAP         | 3,060,424,293                  | 2,146,064,326                  |
| Americas    | 5,317,574,137                  | 4,198,410,624                  |
| Europe      | 1,576,470,206                  | 1,557,126,453                  |

#### (b) **Segment Revenue and Expenses**

All the segment revenue and expenses, which are directly attributable to the segments, are identified and reported. Certain expenses, which are not allocable to any specific segment, are separately disclosed at the enterprise level.

#### (c) Inter-segment transfers

Segment revenue, Segment expenses and Segment results include transfers between geographical segments. Such transfers are eliminated in consolidation.

| As per our attached report of even date   | For and on behalf of th  | For and on behalf of the Board   |  |  |
|---|--|--|--|--|
| For <b>MGB &amp; Co.</b>  | Subhash Chandra  | Chairman   |  |  |
| Chartered Accountants<br><b>Mohan Bhandari</b><br>Partner<br>Membership No. 12912 | Mukund M. Chitale<br>Tapan Mitra<br>K.V. Krishnamurthy<br>Boman Moradian | Directors  |  |  |
|   | Ashok Kumar Goel   | Vice-Chairman and Managing Director  |  |  |
|   | A.V. Ganapathy<br>A.S. Khandwala   | Chief Financial Officer (Global)<br>Vice President - Legal and Company Secretary |  |  |
| Mumbai, July 28, 2010   | Mumbai, July 28, 2010  |  |  |  |

Consolidated Cash Flow Statement for the 15 months ended 31 March, 2010

|    |   |                                | (Amount in Rs.)                |
|----|---|--------------------------------|--------------------------------|
|    |   | 15 months ended<br>31-Mar-2010 | 12 months ended<br>31-Dec-2008 |
| Α. | Cash Flow from Operating Activities                           |                                |                                |
|    | Profit Before Tax and Exceptional Items                       | 732,350,675                    | (496,839,849)                  |
|    | Adjustments for   |                                |                                |
|    | Depreciation / Amortisation                                   | 1,328,671,386                  | 1,119,903,432                  |
|    | Interest expense  | 1,174,653,875                  | 839,049,798                    |
|    | Interest income   | (333,395,712)                  | (219,834,588)                  |
|    | (Profit)/Loss on sale of fixed assets (net)                   | (33,855,554)                   | 535,122                        |
|    | Deferred Revenue expenses written off                         | 27,415,273                     | 1,594,610                      |
|    | Provision for doubtful debts /(written back)                  | (28,773,552)                   | 15,128,652                     |
|    | Exceptional expenses  | (12,255,455)                   |                                |
|    | Provision for dimunition in value of Investments written back | (5,445,500)                    |                                |
|    | Profit on sale of Investments                                 | (1,887,684)                    |                                |
|    | Provision for diminution in value of Investments              | -                              | 35,906                         |
|    | Exchange adjustments (net)                                    | (27,181,340)                   | (124,873,821)                  |
|    | Capital Incentive transferred from Reserve                    | (13,446,377)                   | (10,826,129                    |
|    | Operating Profit before Working Capital Changes               | 2,806,850,035                  | 1,123,873,133                  |
|    | Adjustments for   |                                |                                |
|    | Increase in Trade Receivables                                 | (205,094,594)                  | (935,551,451                   |
|    | (Increase)/Decrease in Inventories                            | 280,270,952                    | (155,132,178                   |
|    | Decrease in Trade Payables                                    | (10,826,241)                   | (94,775,404)                   |
|    | Cash Generated from Operations                                | 2,871,200,152                  | (61,585,900                    |
|    | Direct Taxes Paid (Net)                                       | (534,122,092)                  | (241,560,848                   |
|    | Net Cash from Operating Activities                            | 2,337,078,060                  | (303,146,748                   |
| В. | Cash Flow from Investing Activities                           |                                |                                |
|    | Purchase of fixed assets (including capital work in progress) | (963,061,450)                  | (907,621,095                   |
|    | Sale of Fixed Assets  | 116,243,534                    | 66,395,640                     |
|    | Investments for acquisition of Subsidiaries                   | -                              | (383,010,434                   |
|    | Investments for acquisition of Associate company              | (41,091,000)                   |                                |
|    | Sale of Investments in Subsidiaries                           | 1,300,321,290                  |                                |
|    | Sale of Long term Investments                                 | 30,384,648                     |                                |
|    | Purchase of current investments                               | (1,585,310,051)                |                                |
|    | Sale of current investments                                   | 1,587,197,735                  |                                |
|    | (Increase)/Decrease in Short term Loans to other parties      | 342,971,014                    | (51,887,085                    |
|    | Short term loans given to related parties                     | (1,351,262,194)                | (3,575,509,001                 |
|    | Repayment of Short term loans given to related parties        | 1,037,098,154                  | 3,071,972,162                  |
|    | Repayment of Long term loan to related party                  | -                              | 29,814,134                     |
|    | Interest received   | 455,019,837                    | 209,420,189                    |
|    | Dividend received   | 4,659,392                      | 2,950,432                      |
|    | Capital Incentive received                                    | 11,522,882                     | 14,842,022                     |
|    | Net Cash to Investing Activities                              | 944,693,791                    | (1,522,633,036)                |
|    |   |                                |                                |
|    |   |                                |                                |

CONSOLIDATED

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### Consolidated Cash Flow Statement for the 15 months ended 31 March, 2010

|    |  |                                | (Amount in Rs.)                |
|----|--|--------------------------------|--------------------------------|
|    |  | 15 months ended<br>31-Mar-2010 | 12 months ended<br>31-Dec-2008 |
| С. | Cash Flow from Financing Activities                      |                                |                                |
|    | Calls in Arrears received (including Securities Premium) | -                              | 7,500                          |
|    | Proceeds from issue of Shares (Minority Interest)        | -                              | 280                            |
|    | Increase in other Borrowings (net)                       | (517,749,371)                  | 503,342,296                    |
|    | Proceeds from Long term Borrowings                       | 3,023,145,000                  | 1,993,564,950                  |
|    | Repayment of Long term Borrowings                        | (2,244,071,357)                | (707,962,549)                  |
|    | Proceeds from Short term Borrowings                      | 1,717,993,418                  | 9,899,293,071                  |
|    | Repayment of Short term Borrowings                       | (3,718,658,528)                | (8,472,850,335)                |
|    | Increase /(Decrease) in Finance Lease                    | -                              | (6,610,087)                    |
|    | Interest Paid  | (1,167,886,307)                | (812,709,452)                  |
|    | Dividend Paid (including tax)                            | (79,163,128)                   | (238,141,894)                  |
|    | Dividend Paid (Minority Interest)                        | (28,412,663)                   | (36,995,457)                   |
|    | Deferred Revenue expenses Paid                           | (55,393,745)                   | (29,196,005)                   |
|    | Net Cash from Financing Activities                       | (3,070,196,681)                | 2,091,742,318                  |
|    | Net Changes in Cash and Cash Equivalents (A+B+C)         | 211,575,170                    | 265,962,534                    |
|    | Cash and Cash Equivalents-Opening Balance                | 817,379,811                    | 551,417,277                    |
|    | Less : Cash and Cash Equivalents on Sale of Subsidiaries | (85,146,006)                   | -                              |
|    | Cash and Cash Equivalents-Closing Balance                | 943,808,975                    | 817,379,811                    |

### Notes:

1 Previous year figures are regrouped /reconsidered wherever neccesary.

2 The balance in the Cash and Cash Equivalents include Rs 7,870,166 (Rs 8,310,496) set aside for payment of dividends and accordingly is not otherwise available to the company.

3 Cash and Cash Equivalent include Rs. 1,096 (Rs. 2,810) on account of realignment of foreign currency account.

4 Cash and Cash Equivalents include the following

|                           | As at<br>31-Mar -2010 | As at<br>31-Dec-2008 |
|---------------------------|-----------------------|----------------------|
| Cash on Hand              | 1,485,682             | 2,131,234            |
| With Banks :              |                       |                      |
| (a) In Current Account    | 766,018,304           | 632,118,474          |
| (b) In Fixed Deposit      | 165,441,427           | 178,160,927          |
| (c) Remittance in transit | 6,698,272             | 4,473,329            |
|                           | 939,643,685           | 816,883,964          |
| Share in Joint Venture    | 4,165,290             | 495,847              |
|                           | 943,808,975           | 817,379,811          |

As per our attached report of even date

For **MGB & Co.** Chartered Accountants

**Mohan Bhandari** Partner Membership No. 12912

Mumbai, July 28, 2010

For and on behalf of the Board

| Subhash Chandra  |   | Chairman   |
|--|---|--|
| Mukund M. Chitale<br>Tapan Mitra<br>K.V. Krishnamurthy<br>Boman Moradian | } | Directors  |
| Ashok Kumar Goel   |   | Vice-Chairman and Managing Director  |
| A.V. Ganapathy<br>A.S. Khandwala   |   | Chief Financial Officer (Global)<br>Vice President - Legal and Company Secretary |

Mumbai, July 28, 2010

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|   | year<br>of Subsidiary<br>Company<br>ending on | Currency              | Capital       | Reserves       | Total Assets   | Total<br>Liabilities | Total<br>Loan | Investment<br>(Other<br>than in<br>Subsidiary) | Turnover       | Profit<br>before<br>taxation | Provision<br>for<br>taxation | Profit<br>after<br>taxation | Proposed<br>Dividend |
|---|---|-----------------------|---------------|----------------|----------------|----------------------|---------------|--|----------------|------------------------------|------------------------------|-----------------------------|----------------------|
| Packaging India Pvt.Ltd, India                                  | 31.03.2010                                    | Indian Rupee          | 144,115,000   | 85,422,980     | 1,002,221,563  | 1,002,221,563        | 772,683,585   | 16,834   | 2,156,895,394  | 23,537,075                   | 10,813,766                   | 12,723,309                  | I                    |
| Essel Packaging (Nepal) P. Ltd, Nepal                           | 31.03.2010                                    | Nepalese Rupee        | 32,000,000    | (27,044,607)   | 4,955,392      | 4,955,392            | 1             | -  | -              | 151,957                      | 90,055                       | 61,902                      | 1                    |
| Essel Propack America, LLC, USA                                 | 31.03.2010                                    | US Dollar             | 16,000,000    | 3,255,112      | 36,251,041     | 36,251,041           | 16,995,930    |  | 55,906,075     | 258,677                      | 923,699                      | (665,022)                   | '                    |
| Lamitube Technologies Ltd, Mauritius.                           | 31.03.2010                                    | US Dollar             | 9,550,000     | 52,473,951     | 100,306,244    | 100,306,244          | 38,282,293    | 1  | 186,952        | 19,365,933                   | 1                            | 19,365,933                  | 5,137,500            |
| Lamitube Technologies Cyprus Ltd., Cyprus                       | 31.03.2010                                    | US Dollar             | 1 2,000,000   | 1,921,019      | 29,642,862     | 29,642,862           | 16,019,861    | -  | 132,300        | 2,640,798                    | 1                            | 2,640,798                   | 1                    |
| The Egyptian India Company for<br>Modern Packaging S.A.E, Egypt | 31.03.2010                                    | Egyptian Pound        | 6,075,000     | 8,074,607      | 14,850,418     | 14,850,418           | 700,811       |  | 41,201,210     | 8,034,147                    | 1,936,367                    | 6,097,780                   | 7,420,110            |
| Essel Packaging (Guangzhou) Ltd, China                          | 31.03.2010                                    | Chinese Yuan          | 230,261,712   | 148,303,178    | 398,753,176    | 398,753,176          | 20,188,283    | '  | 497,954,406    | 122,117,582                  | 25,844,163                   | 96,273,419                  | 56,233,183           |
| Essel Propack Philippines, Inc ,<br>Philippines.                | 31.03.2010                                    | Philippine Peso       | 37,559,300    | 50,241,901     | 87,299,388     | 87,299,388           | (501,811)     | 1  | 130,368,586    | 29,235,306                   | 8,616,712                    | 20,618,594                  | 8,500,000            |
| MTL de Panama S.A, Panama                                       | 31.03.2010                                    | US Dollar             | 3,066,732     | 1,853,771      | 4,920,503      | 4,920,503            |               | 14,117   | -              | 106,752                      | '                            | 106,752                     | 1                    |
| Packtech Ltd, St. Vincent Island                                | 31.03.2010                                    | EC Dollar             | 1 0,000       | 1              | 10,000         | 10,000               |               |  |                | 1                            | 1                            | 1                           |                      |
| Arista Tubes Limited, United Kingdom.                           | 31.03.2010                                    | British Pound         | 917,000       | (3,660,919)    | 41,209         | 41,209               | 2,785,127     |  | 1,271,089      | (313,346)                    |                              | (313,346)                   |                      |
| Essel Propack UK Limited<br>United Kingdom.                     | 31.03.2010                                    | British Pound         | 5,011,370     | (3,280,775)    | 1,541,970      | 1,541,970            | (188,625)     | ı  | 4,263,334      | (815,184)                    | I                            | (815,184)                   | I                    |
| Essel Propack de Venezuela, C.A,<br>Venezuela .                 | 31.03.2010                                    | Venezuelan<br>Bolivar | 2,495,096,669 | 4,339,921,460  | 6,835,018,130  | 6,835,018,130        | I             | 1  | 1              | 2,960,963,240                | 1                            | 2,960,963,240               | I                    |
| Essel de Mexico, S.A. de C.V, Mexico                            | 31.03.2010                                    | Mexican Peso          | 51,067,490    | (42,088,643)   | (59,777)       | (59,777)             | (9,038,624)   | '  | 144,757,676    | 8,137,225                    | 2,974,269                    | 5,162,956                   |                      |
| Tubopack de Columbia S.A, Colombia                              | 31.03.2010                                    | Colombian Peso        | 511,000,000   | 10,988,953,295 | 11,461,263,089 | 11,461,263,089       | (38,690,206)  | 1,130,000                                      | 13,794,540,918 | 923,852,813                  | 377,143,000                  | 546,709,813                 |                      |
| Essel Propack LLC (Russia), Russia.                             | 31.03.2010                                    | Russian Rouble        | 105,845,052   | (134,123,220)  | 69,093,339     | 69,093,339           | 97,371,508    |  | 139,442,144    | (16,721,457)                 | 3,788,587                    | (20,510,044)                | '                    |
| Essel Propack Misr for Advanced<br>Packaging S.A.E, Egypt       | 31.03.2010                                    | Egyptian Pound        | 5,250,000     | 6,097,010      | 12,105,505     | 12,105,505           | 758,495       | 1  | 19,708,307     | 6,046,242                    | 592,389                      | 5,453,853                   | 2,272,711            |
| Essel Propack Polska, Poland                                    | 31.03.2010                                    | Polish Zloty          | 100,580,000   | (73,743,655)   | 60,754,961     | 60,754,961           | 31,291,644    | '  | 33,547,649     | (25,298,754)                 | 1                            | (25,298,754)                |                      |
| Arista Tubes Inc. USA   | 31.03.2010                                    | US Dollar             | 1,500,000     | (8,726,671)    | 2,813,639      | 2,813,639            | 10,040,309    | '  | 6,724,412      | (4,512,082)                  | (1,724,100)                  | (2,787,982)                 | 1                    |
| Avalon Medical Services Pte Ltd.<br>Singapore**                 | 23.12.2009                                    | US Dollar             | 1             | 1              | 1              | 1                    | 1             | I  | 3,169,574      | 2,019,268                    | 72,183                       | 1,947,085                   | 1                    |
| Tactx Medical Inc, USA**  | 23.12.2009                                    | US Dollar             | 1             | 1              | 1              | 1                    | 1             | '  | 1              | 1                            | 1                            | 1                           | 1                    |
| Produxx Inc , USA**   | 23.12.2009                                    | US Dollar             | 1             | -              | -              | -                    | 1             | -  | -              | -                            | 1                            | '                           | 1                    |
| Tacpro Inc., USA**  | 23.12.2009                                    | US Dollar             | 1             | -              | '              | -                    | 1             | 1  | 20,685,237     | 2,283,110                    | 1,007,130                    | 1,275,980                   | 1                    |
| Medical Engineering Devices Inc., USA**                         | 23.12.2009                                    | US Dollar             | 1             | 1              | 1              | 1                    | 1             | ľ  | 1,292,244      | 14,641                       | 14,482                       | 159                         | I                    |
| Catheter and Disposal Technology Inc., USA**                    | 23.12.2009                                    | US Dollar             | I             |                | '              | '                    | '             | I  | 7,154,695      | 489,478                      | 266,359                      | 223,119                     | I                    |

# Statement Pursuant to Section 212 of the Companies Act, 1956.



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# Statement Pursuant to Section 212 of the Companies Act, 1956.

| Mathematical<br>Control (Mathematical<br>Control (Mathematical)<br>Control (Mathematical)<br>C | Name of the Subsidiary                                  | Financial year<br>of Subsidiary<br>Company<br>ending on | Currency              | Exchange<br>Rate<br>as on<br>31.03.2010 | Capital          | Reserves         | Total Assets    | Total<br>Liabilities            | Total<br>Loan                                   | Investment<br>(Other<br>than in<br>Subsidiary) | Turnover                                  | Profit<br>before<br>taxation     | Provision<br>for<br>taxation | Profit<br>after<br>taxation | Proposed<br>Dividend |
|--|---|---|-----------------------|---|------------------|------------------|-----------------|---------------------------------|---|--|---|----------------------------------|------------------------------|-----------------------------|----------------------|
| Mathematical         Mathematical<   | aging India Pvt. Ltd., India                            | 31.03.2010  | Indian Rupee          | 1.000                                   | 144,115,000      |                  |                 | 1,002,221,563                   | 772,683,585                                     | 16,834   | 2,156,895,394                             | 23,537,075                       | 10,813,766                   | 12,723,309                  | '                    |
| Memory (Memory)         131200         Color         414         4343141         (Color)         414         4343441         (Color)         414         4343441         (Color)         414         4343441         (Color)         414         (Color)         (Color)         414         (Color)         (Color)         414         (Color)   | Packaging (Nepal) P. Ltd, Nepal                         | 31.03.2010  | Nepalese Rupee        | 0.625                                   | 20,000,000       | (16,902,880)     | 3,097,120       | 3,097,120                       | 1   | '  |   | 94,973                           | 56,284                       | 38,689                      | I                    |
| Interpleticitation         Interpl  | Propack America, LLC, USA                               | 31.03.2010  | US Dollar             | 45.140                                  | 744,341,248      |                  |                 | 1,639,877,994                   | 767,196,264                                     |  | 2,676,039,305                             |                                  | 29,111,823                   | (18,242,620)                | I                    |
| Introduction         13.2000         15.2000         5.2000 <th< td=""><td>ube Technologies Ltd, Mauritius.</td><td>31.03.2010</td><td>US Dollar</td><td>45.140</td><td>443,201,499</td><td></td><td></td><td></td><td>1,728,062,706</td><td>'</td><td>8,948,794</td><td>925,645,713</td><td>-</td><td>925,645,713</td><td>245,915,171</td></th<>  | ube Technologies Ltd, Mauritius.                        | 31.03.2010  | US Dollar             | 45.140                                  | 443,201,499      |                  |                 |                                 | 1,728,062,706                                   | '  | 8,948,794                                 | 925,645,713                      | -                            | 925,645,713                 | 245,915,171          |
| multiply  | ube Technologies Cyprus Ltd.,<br>s                      | 31.03.2010  | US Dollar             | 45.140                                  | 525,477,750      |                  |                 | 1,295,263,229                   | 723,136,526                                     | 1  | 6,332,764                                 |                                  | I                            | 126,406,268                 | I                    |
| adding framption (L4         313.20         Onea vuo         600         329.000         864.4430         2.57.6445         8.237.6435         8.237.246         8.247.246         8.237.246         8.247.246         8.237.246         8.247.246         8.237.246         8.247.246 <td< td=""><td>jyptian Indian Company for<br/>rn Packaging S.A.E, Egypt</td><td>31.03.2010</td><td>Egyptian Pound</td><td>8.242</td><td>75,937,500</td><td>46,505,546</td><td>165,120,882</td><td>165,120,882</td><td>5,775,803</td><td>1</td><td>362,320,555</td><td></td><td>15,594,741</td><td>54,778,363</td><td>48,938,946</td></td<>  | jyptian Indian Company for<br>rn Packaging S.A.E, Egypt | 31.03.2010  | Egyptian Pound        | 8.242                                   | 75,937,500       | 46,505,546       | 165,120,882     | 165,120,882                     | 5,775,803                                       | 1  | 362,320,555                               |                                  | 15,594,741                   | 54,778,363                  | 48,938,946           |
| 1112300         Phughenene         009         1397105         Numbenene         0000         3572461         357000         3571461         1110300           1102300         Broinhende         5400         9576350         1373701         500800         3571361         100000           1102300         Broinhende         7500         1000700         173600         1000700         1000700         1000700         1000700           1102300         Broinhende         7500         1000700         173600         1000700         20055460         1000700         <  | ackaging (Guangzhou) Ltd,                               | 31.03.2010  | Chinese Yuan          |   | 1,260,254,068    |                  |                 | 2,457,694,534                   | 133,371,876                                     | 1  | 3,525,626,742                             | 863,329,279                      | 170,736,878                  | 692,592,401                 | 398,143,310          |
| 3         103.000         USOBIE         64.06         97,93,06         104.441.06         51.00.800   | ropack Philippines, Inc ,<br>bines.                     | 31.03.2010  | Philippine Peso       | 0.997                                   | 33,991,167       | 45,501,726       | 76,569,524      | 76,569,524                      | (500,406)                                       |  | 133,560,009                               | 29,722,405                       | 8,603,066                    | 21,119,339                  | 8,708,080            |
| 3         10.200         C. Colum         18.86         64500           - <td>e Panama S.A, Panama</td> <td>31.03.2010</td> <td>US Dollar</td> <td>45.140</td> <td>91,758,768</td> <td>95,942,905</td> <td>181,441,105</td> <td>181,441,105</td> <td></td> <td>690,625</td> <td>-</td> <td>5,109,862</td> <td></td> <td>5,109,862</td> <td></td>   | e Panama S.A, Panama                                    | 31.03.2010  | US Dollar             | 45.140                                  | 91,758,768       | 95,942,905       | 181,441,105     | 181,441,105                     |   | 690,625  | -   | 5,109,862                        |                              | 5,109,862                   |                      |
| $ \left  \begin{array}{c c c c c c c c c c c c c c c c c c c $   | ch Ltd, St. Vincent Island                              | 31.03.2010  | EC Dollar             | 18.976                                  | 468,900          |                  | 173,861         | 173,861                         | -   | 1  |   |                                  |                              |                             |                      |
| 90         321,852,581         (59,835,858)         3,373,051         (63,208,909)           1         321,852,581         (59,835,858)         3,373,051         (63,208,909)           100         2         524,196,488         29,162,126         10,872,625         18,289,501           101         2         24,679         320,447,188         23,195,015         8,850,014         14,345,001           101         2         173,313,476         33,031,991         4,830,012         48,30,172         48,201,973           115         2         173,313,476         33,031,991         4,830,012         48,201,973           115         2         173,313,476         33,031,991         4,830,012         48,201,973           115         2         21,118,334         406,373,774)         23,258,348         93,436,988           116         1         23,118,334         406,373,774)         23,258,348         93,436,988           117         316         32,247,160         96,695,336         3,258,348         93,436,988           118         32,374,049         103,943,967         32,328,272         93,436,988         32,436,988           118         32,314,049         103,943,967         4,4353,238         3  | Tubes Limited,<br>J Kingdom.                            | 31.03.2010  | British Pound         | 67.869                                  | 74,654,470       | (291,926,539)    | 2,796,765       | 2,796,765                       | 189,022,421                                     | 1  | 95,958,549                                |                                  | 1                            | (23,655,460)                | 1                    |
| -       -       -       61,410,378       61,410,378       61,410,378         56       -       524,196,498       29,162,126       10,872,625       18,289,501         57       24,679       320,4771       8,850,014       14,345,001         70       -       215,768,590       23,195,015       8,850,014       14,345,001         71       -       215,768,590       23,031,991       4,830,012       48,201,979         71       -       173,313,476       53,031,991       4,830,012       48,201,979         72       -       531,118,334       406,373,774       -       48,201,979         73       -       531,118,334       406,373,774       -       48,201,979         74       -       531,118,334       406,373,774       -       48,201,979         74       -       531,118,334       406,373,774       -       -       -         74       -       -       173,1706       96,695,336       32,436,988       -<  | rropack UK Limited<br>I Kingdom.                        | 31.03.2010  | British Pound         | 67.869                                  | 421,060,792      | (273,895,599)    | 141,308,911     | 141,308,911                     | (12,801,709)                                    |  | 321,852,581                               | (59,835,858)                     | 3,373,051                    | (63,208,909)                | 1                    |
| 50         -         524,196,498         29,162,126         10,872,625         18,289,501           70 $-$ 24,679         320,447,186         23,195,015         8,850,014         14,345,001           70         - $-$ 215,768,590         28,831,5901         9,079,931         137,911,521)           71         - $-$ 215,768,590         28,831,5901         9,0799,931         137,911,521)           72         - $-$ 173,313,476         53,031,991 $4,830,012$ $48,201,979$ 72         - $-$ 173,313,476         53,031,991 $4,830,012$ $48,201,979$ 72         - $                                       -$ <   | ropack de Venezuela, C.A,<br>uela.                      |   | Venezuelan<br>Bolivar | 0.023                                   | 62,522,277       | 289,803,802      | 71,767,690      | 71,767,690                      | '   | 1  |   | 61,410,378                       | 1                            | 61,410,378                  | 1                    |
| 71 $24,679$ $320,447,186$ $23,195,015$ $8,850,014$ $14,345,001$ $70$ $ 215,768,590$ $228,831,5901$ $9,079,931$ $(37,911,521)$ $12$ $ 215,768,590$ $228,831,5901$ $9,079,931$ $(37,911,521)$ $12$ $  215,768,590$ $(28,831,5901)$ $9,07931$ $48,201,979$ $12$ $  531,118,334$ $406,373,774$ $53,031,981$ $4830,012$ $48,201,9793$ $12$ $   17,717,060$ $96,695,336$ $3,258,348$ $93,436,988$ $  -$  | e Mexico, S.A. de C.V, Mexico                           |   | Mexican Peso          | 3.629                                   | 209,488,315      | (189,575,665)    | 20,777,769      | 20,777,769                      | (32,801,166)                                    | ,<br>,   | 524,196,498                               |                                  | 10,872,625                   | 18,289,501                  |                      |
| 00 $ 215766,590$ $28,31,590$ $9,079,931$ $(37,911,521)$ $115$ $ 173,313,476$ $53,031,991$ $4,830,012$ $48,201,979$ $122$ $ 531,118,334$ $406,373,774$ $30,923$ $4830,012$ $48,201,979$ $122$ $ 531,118,334$ $406,373,774$ $93,436,988$ $93,436,988$ $121,717,060$ $96,695,336$ $3,258,348$ $93,436,988$ $93,436,988$ $  151,717,060$ $96,695,336$ $3,258,348$ $93,436,988$ $   -$  | ack de Columbia S.A, Colombia                           | 31.03.2010  | Colombian Peso        | 0.024                                   | 20,492,426       | 240,326,475      | 265,844,603     | 265,844,603                     | (910,767)                                       | 24,679   | 320,447,186                               |                                  | 8,850,014                    | 14,345,001                  | 1                    |
| 15       -       173,313,476       53,031,991       4,830,012       48,201,979         12       -       531,118,334       406,373,774       -       402,373,794         12       -       531,118,334       406,573,774       -       406,373,774         12       -       321,875,398       (153,189,793)       93,436,988       93,436,988         12       -       -       31,875,336       3,258,348       93,436,988       -         15       -       -       10,177,060       96,695,336       3,258,348       93,436,988       -         1       -       <   | opack LLC (Russia), Russia.                             | 31.03.2010  | Russian Rouble        | 1.528                                   | 165,113,570      | (222,583,909)    | 113,004,013     | 113,004,013                     | (23,434,270)                                    | '  | 215,768,590                               |                                  | 9,079,931                    | (37,911,521)                |                      |
| 42       531,118,334       (406,373,774)       -         29       -       321,875,398       (218,428,068)       (65,238,275)         -       -       151,717,060       96,695,336       3,258,348         -       -       -       151,717,060       96,695,336       3,258,348         -       -       -       -       -       -       -         -       -       -       161,875,472       (255,140)       653,723         -       -       -       990,134,049       103,943,967       44,953,238         -       -       -       -       342,471,662       22,554,641       11,989,663         -       -       -       -       342,471,662       22,554,641       11,989,663         -       -       -       -       342,471,662       22,554,641       11,989,663         -       -       -       -       -       342,471,662       22,554,641       11,989,663         -       -       -       -       -       -       -       -         half of the Board       -       -       -       -       -       -         hutthy       Directors       -       2   | ropack Misr for Advanced<br>ling S.A.E, Egypt           | 31.03.2010  | Egyptian Pound        | 8.242                                   | 40,912,350       | 50,078,486       | 96,946,863      | 96,946,863                      | 6,251,215                                       | 1  | 173,313,476                               |                                  | 4,830,012                    | 48,201,979                  | 19,986,061           |
| 29     -     321,875,398     (218,428,068)     (65,238,275)       -     -     151,717,060     96,695,336     3,258,348       -     -     -     -     -       -     -     -     -     -       -     -     -     -     -       -     -     -     -     -       -     -     -     -     -       -     -     990,134,049     103,943,967     44,953,238       -     -     -     -     -       -     -     -     -     -       -     -     -     342,471,662     22,554,641     11,989,663       -     -     -     -     -     -       half of the Board     -     -     -     -       half of the Board     -     -     -     -       hurthy     Directors     22,554,641     11,989,663       -     -     -     -     -     -       -     -     -     -     -     -       half of the Board     -     -     -     -       hitale     Directors     -     -     -       -     -     -     -     - <td>opack Polska, Poland</td> <td>31.03.2010</td> <td>Polish Zloty</td> <td></td> <td></td> <td>1,271,369,614)</td> <td>988,978,131</td> <td>988,978,131</td> <td>489,629,742</td> <td>'</td> <td>531,118,334</td> <td></td> <td></td> <td>(406,373,774)</td> <td>'</td>   | opack Polska, Poland                                    | 31.03.2010  | Polish Zloty          |   |                  | 1,271,369,614)   | 988,978,131     | 988,978,131                     | 489,629,742                                     | '  | 531,118,334                               |                                  |                              | (406,373,774)               | '                    |
| $\left. \begin{array}{c c c c c c c c c c c c c c c c c c c $  | ubes Inc. USA   |   | US Dollar             | 45.140                                  | 70,618,866       | (384,129,430)    | 106,229,240     | 106,229,240                     | 453,219,529                                     | '  | 321,875,398                               | (218,428,068)                    | (65,238,275)                 | (153,189,793)               | '                    |
| -     -     -     -     -       -     -     -     -     -    -     -     -     -   | Medical Services Pte Ltd.                               | 23.12.2009  | US Dollar             | 45.140                                  | 1                | 1                | 1               | I                               | 1   | I  | 151,717,060                               | 96,695,336                       | 3,258,348                    | 93,436,988                  | 1                    |
| -     -     -     -     -     -       -     -     990,134,049     103,943,967     44,953,238       -     -     990,134,049     103,943,967     44,953,238       -     -     -     342,471,662     22,554,641     11,989,663       half of the Board     -     -     -     -     -       mdra     Chairman     -     -     -     -       hitale     -     -     -     -     -       Directors     -     -     -     -     -       dian     Vice-Chairman and Managing Director       by     Chief Financial Officer (Global)       state     Vice President - Legal and Company Se       28, 2010   | ore***<br>nc. USA**                                     | 23.12.2009  | US Dollar             | 45.140                                  | ,                |                  |                 |                                 |   |  |   | '                                | ,                            |                             |                      |
| -     990,134,049     103,943,967     44,953,238       -     -     61,855,472     (255,140)     653,722       half of the Board     22,554,641     11,989,663       ndra     Chairman     22,554,641     11,989,663       hitale     Pirectors     22,554,641     11,989,663       ndra     Chairman     Chairman       hitale     Pirectors     22,554,641     11,989,663       0     Chairman     Chairman       hitale     Vice Chairman     Chairman       0     Vice-Chairman and Managing Director       hy     Chief Financial Officer (Global)       hy     Chief Financial Officer (Global)       sia     Vice President - Legal and Company Se   | X Inc , USA**   |   | US Dollar             | 45.140                                  |                  |                  |                 |                                 |   |  | 1   | '                                |                              |                             |                      |
| -     -     61,855,472     (255,140)     653,722       -     -     342,471,662     22,554,641     11,989,663     1       half of the Board     -     -     342,471,662     22,554,641     11,989,663     1       ndra     Chairman     -     -     22,554,641     11,989,663     1       ndra     Chairman     -     -     -     -     -       ndra     Chairman     Chairman     -     -     -       bitale     -     -     -     -     -       Directors     -     -     -     -     -       unthy     Directors     -     -     -     -       unthy     -     -     -     -     -       0     -     -     -     -     -       1     -     -     -     -     -       1     -     -     -     -     -       1     -     -     -     -     -       1     -     -     -     -     -       1     -     -     -     -     -       1     -     -     -     -     -       1     -     - <td>Inc U S A**</td> <td>23.12.2009</td> <td>US Dollar</td> <td>45.140</td> <td>1</td> <td>-</td> <td></td> <td></td> <td></td> <td>'</td> <td>990,134,049</td> <td></td> <td>44,953,238</td> <td>58,990,729</td> <td>'</td>  | Inc U S A**   | 23.12.2009  | US Dollar             | 45.140                                  | 1                | -                |                 |                                 |   | '  | 990,134,049                               |                                  | 44,953,238                   | 58,990,729                  | '                    |
| -     342.471.662     22.554.641     11.989.663       half of the Board     Andra     Chairman       ndra     Chairman       hitale     Directors       unthy     Directors       dian     Vice-Chairman and Managing Director       hy     Chief Financial Officer (Global)       bis     Vice President - Legal and Company Se   | l Engineering Devices Inc                               | 23.12.2009  | US Dollar             | 45.140                                  | -                | -                | -               | -                               | -   | -  | 61,855,472                                | (255,140)                        | 653,722                      | (908,862)                   | -                    |
| half of the B<br>ndra<br>hitale<br>hitale<br>Goel<br>hy<br>hy<br>128, 2010   | er and Disposal Technology Inc                          | 23.12.2009  | US Dollar             | 45.140                                  | '                | '                | '               | '                               | '   | '  | 342,471,662                               |                                  | 11,989,663                   | 10,564,978                  | '                    |
| If of the B<br>ale<br>in<br>oel  | ** In December 2009 the overseas                        | s subsidiaries of t                                     | the company had d     | ivested / sold                          | their Investment | t in these compa | nies carrying o | n Medical Devic                 | e Business.                                     |  |   |                                  |                              |                             |                      |
| ale<br>ale<br>in<br>oel<br>2010  |   |   |                       |   |                  |                  |                 | For an                          | d on behalt                                     | f of the Boa                                   | Ird                                       |                                  |                              |                             |                      |
| ale<br>in<br>oel<br>2010   |   |   |                       |   |                  |                  |                 | Subh                            | ash Chandi                                      |  | Jairman                                   |                                  |                              |                             |                      |
| <b>oel</b><br>2010   |   |   |                       |   |                  |                  |                 | Muku<br>Tapar<br>K.V.Ki<br>Boma | ind M. Chit.<br>Mitra<br>rishnamur<br>n Moradia |  | irectors                                  |                                  |                              |                             |                      |
| 2010   |   |   |                       |   |                  |                  |                 | Ashol                           | k Kumar Go                                      | -  | ce-Chairma                                | n and Mana                       | ging Direct                  | or                          |                      |
| Mumbai, July 28, 2010  |   |   |                       |   |                  |                  |                 | A.V.G<br>A.S.K                  | ianapathy<br>handwala                           | כֿ כֿ  | nief Financia<br>ce Presiden <sup>.</sup> | al Officer (Glı<br>t - Legal and | obal)<br>Company             | Secretary                   |                      |
|  |   |   |                       |   |                  |                  |                 | Mumk                            | ai, July 28,                                    | 2010   |   |                                  |                              |                             |                      |



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"A man is but the product of his thoughts what he thinks, he becomes." - Mahatma Gandhi



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# **ESSEL PROPACK LIMITED**

### NOTICE

NOTICE is hereby given that the Twenty Seventh Annual General Meeting of the Members of ESSEL PROPACK LIMITED will be held on Friday, September 24, 2010, at 11.00 a.m. at the Company's Registered Office at P.O. Vasind, Taluka - Shahapur, District - Thane, Maharashtra - 421 604, India to transact the following business:-

#### **ORDINARY BUSINESS:**

- 1. To receive, consider and adopt the Audited Profit & Loss Account for the fifteen months period (financial year) ended March 31, 2010 and the Balance Sheet as on that date and the Report of the Directors' and Auditors' thereon.
- 2. To declare a Dividend.
- 3. To appoint a Director in place of Mr. Subhash Chandra, who retires by rotation and being eligible, offers himself for re-appointment.
- To appoint a Director in place of Mr. K.V. Krishnamurthy, who retires by rotation and being eligible, offers himself for re-appointment.
- 5. To appoint Statutory Auditors and fix their remuneration.

#### **SPECIAL BUSINESS:**

6. To consider and if thought fit to pass, with or without modification(s), the following resolution as a Special Resolution:

"RESOLVED THAT pursuant to the provisions of Section 309 and other applicable provisions, if any, of the Companies Act, 1956 ("the Act"), a sum not exceeding 1% per annum of the net profits of the Company calculated in accordance with the provisions of Sections 198, 349 and 350 of the Act, be paid to the Non-Executive Independent Directors of the Company, for a period of five financial years commencing from April 1, 2010, such amount be paid to the Directors in such manner as the Board of Directors of the Company may from time to time determine."

7. To consider and if thought fit to pass, with or without modification(s), the following resolution as an Ordinary Resolution:

"RESOLVED THAT pursuant to Section 293(1)(a) and other applicable provisions, if any, of the Companies Act, 1956 ("the Act"), consent of the Company be and is hereby given to the Board of Directors of the Company (hereinafter referred to as "the Board" which term shall be deemed to include any Committee thereof) to create such mortgage, charge, hypothecation in addition to the existing mortgage / charge / hypothecation created by the Company, on such movable and immovable properties whersoever situate, both present and future, or the whole or substantially the whole of the undertaking or undertakings of the Company on such terms and in such manner as the Board may think fit, to secure Rupee / Foreign Currency Loans, Working Capital Facility(ies) or any other Credit Facility (hereinafter referred to as "Facilities") availed or to be availed from any Bank(s), Financial or Other Institution(s), or any other Person(s), Body(ies) Corporate, (hereinafter collectively referred to as "Lenders"), upto the borrowing limits as approved by the Members under Section 293 (1) (d) of the Companies Act, 1956 from time to time, and that the existing mortgage / charge / hypothecation created by the Company to secure the facilities borrowed from lenders, be and are hereby confirmed.

RESOLVED FURTHER THAT the Board be and is hereby authorized to do all such acts, deeds and things, as well as to execute all such documents, instruments and writings as may be required in order to give effect to the above resolution".

8. To consider and if thought fit to pass, with or without modification(s), the following resolution as a Special Resolution:

"RESOLVED THAT pursuant to the provisions of Section 163 and other applicable provisions, if any, of the Companies Act, 1956, the Register of Members, Index of Members and other related returns or documents be kept at Sharepro Services (India) Private Limited, Registrar and Transfer Agents at 13AB, Samhita Warehousing Complex, 2nd floor, Sakinaka Telephone Exchange Lane, Off Andheri Kurla Road, Sakinaka, Andheri (East), Mumbai – 400 072".

By Order of the Board of Directors

#### For ESSEL PROPACK LIMITED

Place : Mumbai Date : August 23, 2010 Aashay S. Khandwala Vice President - Legal & Company Secretary



### NOTES :

- (1) The relative explanatory statement pursuant to Section 173 of the Companies Act, 1956 in respect of business under item nos. 6, 7 and 8 is annexed hereto. The relevant details of Directors seeking re-appointment under item nos. 3 and 4 above as required by Clause 49 of the Listing Agreement entered into with the Stock Exchanges is annexed.
- (2) A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF AT THE MEETING. A PROXY NEED NOT BE A MEMBER OF THE COMPANY. THE PROXY FORM, IN ORDER TO BE EFFECTIVE, MUST BE DEPOSITED WITH THE COMPANY NOT LESS THAN 48 HOURS BEFORE THE SCHEDULED TIME FOR COMMENCEMENT OF THE MEETING.
- (3) Members / proxy holders are requested to bring their attendance slip duly signed so as to avoid inconvenience at the Annual General Meeting.
- (4) The Register of Members and Share Transfer Books of the Company will remain closed from Friday, September 17, 2010 to Friday, September 24, 2010 (both days inclusive).
- (5) Subject to the provisions of the Companies Act, 1956, the Dividend on Equity Shares as recommended by the Board of Directors, if any, declared at the meeting, will be payable on or after September 24, 2010 to those members whose names appear in the Register of Members as on September 17, 2010 and in respect of shares held in Electronic Form, the Dividend will be paid to those Members whose name appear on close of business on September 16, 2010 as beneficial owners, as per details furnished by National Securities Depository Limited and Central Depository Services (India) Limited for this prupose.
- (6) In respect of the Members having their shareholding in the electronic form, the Company has been disbursing dividends through direct deposit into the respective bank accounts, the particulars of which have been given by you to your Depository Participant (DP).
- (7) Inorder to prevent against fraudulent encashment of dividend warrants, Members having physical shares are requested to provide their bank account numbers alongwith the names and addresses of the concerned banks to enable the Company to incorporate the said details on the dividend warrants. Members, who have not yet provided such information, are requested to provide the aforementioned details quoting their folio numbers. The Members will appreciate that the Company will not be responsible for any loss arising out of fraudulently encashed dividend warrants.
- (8) The unclaimed dividends upto year 2002 have been transferred to the Investor Education and Protection Fund of the Central Government pursuant to the provisions of Section 205-A of the Companies Act, 1956.
- (9) Unpaid / unclaimed Dividend for the year 2003 (Interim Dividend and Final Dividend) are due for transfer on

03/02/2011 and on 06/04/2011 respectively, to the Investor Education & Protection Fund of the Central Government pursuant to the provisions of Section 205-C of the Companies Act, 1956. Members who have not yet encashed their dividend warrants for the said year or any subsequent year(s), are requested to claim the dividend(s) by writing to the Company's Registrar & Transfer Agents, M/s. Sharepro Services (India) Private Limited, 2nd floor, Samhita Ware Housing Complex, Plot No. 13 A B, Gala No. 53, Sakinaka Telephone Exchange Lane, Andheri - Kurla Road, Sakinaka, Mumbai – 400 072.

- (10) Members desirous of asking any questions at the ensuing Annual General Meeting (AGM), are requested to send their questions addressed to the Company Secretary at least ten days before the AGM so that the same can be replied suitably.
- (11) Members are requested to carry their copy of the Annual Report to the Meeting.

By Order of the Board of Directors

For ESSEL PROPACK LIMITED

| Place : Mumbai         | Aashay S. Khandwala      |
|------------------------|--------------------------|
| Date : August 23, 2010 | Vice President - Legal & |
|                        | Company Secretary        |

#### EXPLANATORY STATEMENT OF MATERIAL FACTS PURSUANT TO THE PROVISIONS OF SECTION 173(2) OF THE COMPANIES ACT, 1956:-

#### Item No.6

The Members at the 23rd Annual General Meeting held on May 6, 2006 had approved the payment of Commission to the Non-Executive Independent Directors of the Company not exceeding 1% of the net profit of the Company for a period of 5 years commencing from January 1, 2005.

Taking into consideration the increased role and responsibilities of the Non-Executive Independent Directors of the Company, it is proposed to pay Commission to the Non-Executive Independent Directors not exceeding 1% per annum of net profits of the Company as computed under Section 198, 349 and 350 of the Companies Act, 1956 for a period of five financial years of the Company, commencing from April 1, 2010. The Commission will be in addition to the sitting fees paid for attending meetings of Board of Directors or any Committee thereof.

Section 309(4) of the Companies Act, 1956 requires approval of Members of the Company by way of Special Resolution in General meeting for payment of Commission to the Directors.

The Board of Directors recommend the Special Resolution for your approval.

All the Directors except Mr. Subhash Chandra and Mr. Ashok Kumar Goel are concerned or interested in the resolution to the extent of the commission that may be received by them.



#### Item No.7

Members of the Company in the Extra-Ordinary General meeting held on March 14, 2008 had approved, pursuant to Section 293 (1)(d) of the Companies Act, 1956 ('the Act'), the borrowing limit of Rs. 700 crores (apart from temporary loans obtained from time to time by the Company from its bankers in the ordinary course of its business), such amount being over and above the aggregate of the paid up capital of the Company and its free reserves, that is to say, reserves not set apart for any specific purpose.

The loan(s) borrowed or to be borrowed by the Company are / may be required to be secured by way of mortgage /charge / hypothecation on Company's assets in favour of the Lender(s) / Security holders / Trustees.

Approval of members is sought pursuant to the provisions of Section 293(1)(a) of the Companies Act, 1956 for charge / mortgage / hypothecation created / to be created upto the borrowing limits as may be approved by the Members under Section 293(1)(d) of the Act, from time to time.

The Board of Directors recommends the Ordinary Resolution for your approval.

None of the Directors of the Company is concerned or interested in the said resolution.

#### Item No.8

As per Section 163 of the Companies Act, 1956, ("the Act") Register and Index of Members, Register and Index of Debenture holders, if any, etc. are required to be kept at the Registered

Office of the Company. However, these documents can be kept at any other place within the city, town or village in which the Registered Office of the Company is situated, with the approval of the Members to be accorded by a Special Resolution.

M/s. Sharepro Services (India) Private Limited, Mumbai ("Sharepro"), Registrar and Share Transfer Agent of the Company, has shifted their Registered office from Satam Estate, Cardinal Gracious Road, Chakala, Andheri (E), Mumbai – 400 099 to 13AB, Samhita Warehousing Complex, 2<sup>nd</sup> floor, Sakinaka Telephone Exchange Lane, Off Andheri Kurla Road, Sakinaka, Andheri (East), Mumbai – 400072.

Consent of the Members is sought under Section 163 of the Companies Act, 1956 to keep the Register of Members and copies of Annual Reports and other documents at the above office.

The Board of Directors recommends the Special Resolution for your approval.

None of the Directors of the Company is concerned or interested in the said resolution.

By Order of the Board of Directors For **ESSEL PROPACK LIMITED** 

Place : Mumbai Date : August 23, 2010 Aashay S. Khandwala Vice President - Legal & Company Secretary



# ADDITIONAL INFORMATION OF DIRECTORS BEING APPOINTED/ RE-APPOINTED AS REQUIRED UNDER CLAUSE 49 OF THE LISTING AGREEMENT WITH THE STOCK EXCHANGES :-

| Name of Director:<br>Retiring by rotation   | Mr. Subhash Chandra  | Mr. K.V. Krishnamurthy   |
|---|--|--|
| Appointed /<br>Re-appointed   | Re-appointed   | Re-appointed   |
| Age   | 60 years   | 67 years   |
| Experience and<br>Qualification   | He is the Non-Executive Chairman of the Board<br>and promoter of Essel Group of Companies. His<br>industry leading businesses include television<br>networks and film entertainment, cable systems,<br>satellite communications, theme parks, flexible<br>packaging, family entertainment centers and<br>online gaming. He has been recipient of numerous<br>honorary degrees, industry awards, and civic<br>honors, including being named 'Global Indian<br>Entertainment Personality of the Year' by FICCI<br>for 2004, 'Businessman of the Year' by Business<br>Standard in 1999, 'Entrepreneur of the Year' by<br>Ernst & Young in 1999 and 'Enterprise CEO of the<br>Year' by International Brand Summit. | <ul> <li>He has rich experience of 35 years in Banking Industry and<br/>a fellow member of The Institute of Chartered Accountants<br/>of India and the Indian Institute of Bankers. He had<br/>consistently held position of stature and responsibility in<br/>the banking industry and has held the following positions<br/>in the recent past:-</li> <li>Chairman and Managing Director - Bank of India<br/>(May 2000 to May 2003).</li> <li>Chairman and Managing Director - Syndicate Bank<br/>(December 1997 to May 2000).</li> <li>Executive Director - Bank of Baroda (March 1996 to<br/>November 1997).</li> <li>Managing Director - Indo Hong Kong International<br/>Finance Company Limited, Hong Kong (November<br/>1989 to March 1992).</li> </ul> |
| List of Directorship<br>held in other Public<br>Limited Companies<br>(excluding Foreign<br>Companies) | <ul> <li>Zee Entertainment Enterprises Limited,</li> <li>Essel Infraprojects Limited,</li> <li>Dish TV India Limited,</li> <li>Zee News Limited,</li> <li>Agrani Satellite Services Limited,</li> <li>Wire and Wireless (India) Limited</li> </ul>   | <ul> <li>Asset Reconstruction Company (India) Limited,</li> <li>Sundaram BNP Paribas Trustee Co. Limited,</li> <li>FCH Centrum Direct Limited,</li> <li>Borosil Glass Works Limited,</li> <li>Essar Steels Limited,</li> <li>Thirumalai Chemicals Limited,</li> <li>Centrum Capital Limited,</li> <li>VVF industries Limited,</li> <li>Essar Oil Limited,</li> <li>Essar Shipping Ports &amp; Logistics Limited</li> <li>Packaging India Private Limited (100% Subsidaiary of Essel Propack Limited)</li> </ul>  |
| Chairman / Member<br>of the Committees<br>of the Board of other<br>Companies                          | Member:         Remuneration Committee and Share Transfer & Investor Grievance Committee:         • Zee News Limited   | Chairman:         Audit Committee         •       Borosil Glass Works Limited         •       VVF Industries Limited         •       Centrum Capital Limited         •       Centrum Capital Limited         Remuneration Committee       •         •       Asset Reconstruction Company (India) Limited,         •       Centrum Capital Limited         Member:       Audit Committee         •       Asset Reconstruction Company (India) Limited,         •       Sundaram BNP Paribas Trustee Co. Limited,         •       Essar Steels Limited,         •       Thirumalai Chemicals Limited,         •       Essar Shipping Ports & Logistics Limited   |
| Shareholding in the<br>Company (No. of<br>shares)   | 89,305 Equity Shares of Rs. 2 each.  | NIL  |



### **ESSEL PROPACK LIMITED**

Registered Office: P.O. Vasind, Taluka - Shahapur, District - Thane, Maharashtra - 421 604, India.

| Reg. Folio No  | DP ID *                           | Client ID*   |                                   |
|--|-----------------------------------|--|-----------------------------------|
| I/We   |                                   | of   |                                   |
| being a Member(s) of <b>ESSEL PROP</b>   | ACK LIMITED hereby appoint _      |  |                                   |
| of   | or failir                         | ng him/her   |                                   |
| of<br>General Meeting of the Company t<br>P.O. Vasind, Taluka - Shahapur, Dist | to be held on Friday, Septembe    | r 24, 2010, at 11.00 a.m. at the Co                              | mpany's Registered Office at      |
| Signed this day  |                                   |  | Affix<br>Re.1<br>Revenue<br>Stamp |
| Note : This form duly completed  |                                   | gnature of the Member/s :<br>at the Registered Office of the Cor |                                   |
| before the above referred  | d Meeting.                        | -  |                                   |
| * Applicable for Members   | s holding shares in electronic (d | ematerialised) form.   |                                   |
| ESSEL PROPACK  |                                   |  | ATTENDANCE SLIP                   |
| ESSEL PROPACK LIMI   | TED                               |  |                                   |
| Registered Office: P.O. Vasind, Tal  | uka - Shahapur, District - Thane, | Maharashtra - 421 604, India.                                    |                                   |
| (To be handed over at the  | entrance of the Meetin            | g hall)  |                                   |
| Reg. Folio No  | DP ID *                           | Client ID <sup>*</sup>   | *                                 |
| I hereby record my/our presence a 11.00 a.m. at the Company's Regist           |                                   |  |                                   |
| Full Name of the Member (in BLOC   | K LETTERS)                        |  |                                   |
| Full Name of the Proxy (in BLOCK L   | ETTERS)                           |  |                                   |
| Member's/Proxy's Signature   |                                   |  |                                   |

\* Applicable for Members holding shares in electronic (dematerialised) form